



VENTURA COUNTY
BEHAVIORAL HEALTH

A Department of Ventura County Health Care Agency

REQUEST FOR PROPOSAL (RFP) 6264

**Behavioral Health Services Act Early Intervention
Services**

ISSUED: September 28, 2026

DUE: October 28, 2026

RFP INTRODUCTION

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RFP INTRODUCTION

**Ventura County Behavioral Health
RFP Summary**

RFP Introduction

Ventura County Behavioral Health (VCBH) is seeking qualified community-based providers to deliver Behavioral Health Services Act (BHSA) Early Intervention (EI) across Ventura County. Services funded through this RFP must align with BHSA Early Intervention requirements and include one or more of the following components: Outreach, Access and Linkage to Care, and Brief Treatment. Proposed services should identify behavioral health concerns early, reduce barriers to timely support, and connect individuals and families to culturally responsive services before needs escalate.

Program Purpose

Timeline (subject to change)

Issue RFP	September 29, 2026
Non-Mandatory Pre-Proposal Conference	October 8, 2026
Bidder Questions Due to VCBH	October 14, 2026
Question Response	October 21, 2026
Proposals Due by 5 p.m.	October 29, 2026
Evaluation – Award	December 2026
Operations Initiated by Contractor	February 1, 2027

Non- Mandatory Pre-Proposal Conference

A Non-Mandatory Pre-Proposal Conference will be held at 1:00pm on Thursday October 8, 2026, via Microsoft Teams Meetings:

Microsoft Teams meeting

Join: <https://teams.microsoft.com/meet/21339285004645?p=waaGwtONLXS26EH8R3>

Meeting ID: 213 392 850 046 45

Passcode: yT2j6xe3

Intent to Bid

Each bidder is responsible for indicating their intent to bid by October 29, 2026 through the Ventura County Bonfire system at <https://ventura.bonfirehub.com>. To be able to submit a proposal, your organization must indicate its intent to bid. Any RFP addenda, Questions and Answers, or updated information will be made available through the Bonfire system.

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Bidder RFP Questions

All questions concerning this Proposal may be directed to GSA Senior Procurement Specialist (interim) Justin Tapia, under “Messages” tab of the solicitation online at: ventura.bonfirehub.com.

Bidder Bonfire Technical Support

Any technical questions or issues related to the use of the Bonfire system may be sent to support@gobonfire.com.

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GENERAL INFORMATION

1.1 Program Purpose

Ventura County Behavioral Health (VCBH) is seeking qualified community-based providers to deliver Behavioral Health Services Act (BHSA) Early Intervention (EI) across Ventura County. Services funded through this RFP must align with BHSA Early Intervention requirements and include one or more of the following components: Outreach, Access and Linkage to Care, and Brief Treatment. Proposed services should identify behavioral health concerns early, reduce barriers to timely support, and connect individuals and families to culturally responsive services before needs escalate. Contracted early intervention services will utilize a proactive approach to identify and address behavioral health concerns in their early stages before they escalate into more severe and disabling and/or chronic conditions.

Services funded under this RFP must align with the Behavioral Health Services Act (BHSA) Early Intervention component and are expected to complement, but not duplicate, services funded under other BHSA components, Medi-Cal, or other County behavioral health programs.

Through this RFP, Ventura County is seeking bidders that can provide Behavioral Health Services Act Early Intervention Services for the term of FY 27-28.

1.2 Nomenclatures

The terms Bidder, Vendor, or Proposer may be used interchangeably in this RFP to designate an organization interested in responding to this RFP. The terms RFP, RFP Solicitation, or Solicitation refer to all proposal documents and related addenda produced by VCBH and provided to prospective Bidders. The terms Successful Proposer, Successful Contractor, and Contractor may be used interchangeably in this RFP and shall refer exclusively to the organization with whom VCBH enters into a contract because of this RFP.

Mental Health Services Act (MHSA): California passed by voters in 2004 as Proposition 63 that creates dedicated funding to expand and transform the state's public mental health system.

Behavioral Health Services Act (BHSA): California's overhaul of the 2004 Mental Health Services Act. It expands the scope of funded services to include substance use disorder treatment along with changes to planning, accountability, and funding priorities starting July 1, 2027.

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Early Intervention (EI) Services: The proactive approach to identifying and addressing behavioral health concerns in their early stages before they escalate into more severe and disabling or chronic conditions.

Substance Use Disorder (SUD): A diagnosable condition in which a person has a problematic pattern of using alcohol and/or drugs that leads to clinically significant impairment or distress.

Evidenced-Based Practices (EBP): Practices with documented, empirical evidence of effectiveness in improving behavioral health. These programs and practices have been clinically reviewed and codified, meaning the practices have been manualized to ensure the fidelity of implementation in a variety of settings.

Community-Defined Evidenced-Based Practices (CDEP): An alternative or complement to evidenced-based practices that offers culturally anchored interventions that reflect the values, histories and life experiences of the communities that the provider is providing services to. These practices come from the community and the organizations that serve them and are found to yield positive results as determined by community consensus over time.

Coordinated Specialty Care (CSC): A community based, team-based early intervention service that provides timely, integrated, recovery-oriented treatment and supports people experiencing early/first episode psychosis.

First Episode Psychosis (FEP): The early phase after the onset of psychotic symptoms, often operationalized as the first several years following symptom onset.

Serious Mental Illness (SMI): A mental health condition that substantially interferes with a person's ability to function in daily life including work, relationships or self-care.

Black, Indigenous and People of Color (BIPOC): A term used in equity and public health contexts to refer to people who are not white, while explicitly centering black and indigenous communities because of historical inequalities.

Department of Health Care Services (DHCS): The single state department responsible for administering the Medi-Cal program.

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1.3 Background and Need

The Behavioral Health Services Act (BHSA) is a significant transformation of California's behavioral health system, which went into effect July 1, 2026. It replaces the previous Mental Health Services Act (MHSA) of 2004 and aims to modernize and improve the state's behavioral health care system. The BHSA focuses on funding allocations that prioritize services for individuals with the most significant behavioral health needs, including the treatment of substance use disorders (SUD) and expanded housing interventions.

Ventura County Behavioral Health (VCBH), a division of the County of Ventura Health Care Agency, seeks BHSA Early Intervention (EI) services that implement the three required DHCS EI components: Outreach, Access and Linkage to Care, and Brief Treatment. These components support early identification of behavioral health concerns and ensure timely, culturally responsive interventions for individuals and families.

- **Outreach** activities are intended to recognize and respond to early signs of mental health and substance use concerns among BHSA priority populations.
- **Access and Linkage to Care** activities support screening, navigation, referral, and connection to appropriate behavioral health and related services.
- **Brief Treatment** services provide short-term interventions that reduce the amount of time individuals go without needed behavioral health support and help prevent escalation to more intensive levels of care.

Contractors are expected to draw from Evidence-Based Practices (EBPs) and/or Community-Defined Evidence Practices (CDEPs), build upon existing local partnerships, and work across systems of care to intervene early, prevent escalation of concerns, and support individuals and families within their homes and communities. Services must demonstrate cultural and linguistic responsiveness, address barriers experienced by underserved populations, and integrate with schools, health care providers, community-based organizations, and other partners to improve early identification, access to care, and service engagement. The Department of HealthCare Services (DHCS) provides a non-exhaustive list EBP and CDEP list [Children-and-Youth-EBP-CDEP-Resource-Guide-2026](#). Some of these services can be billed to Medi-Cal, where possible, the county is seeking providers who are part of that system.

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Informed by Ventura County's BHSA Community Planning Process (CPP) and internal assessment of service needs, VCBH is particularly interested in Early Intervention service models that strengthen outreach and early identification, address emerging substance use concerns, improve referral pathways and linkage to behavioral health services, and utilize EBP's and/or CDEP to improve outcomes for priority populations. VCBH is especially interested in approaches that improve access to care, enhance the experience of care, and support early intervention strategies that may reduce suicide risk and other adverse behavioral health outcomes. These priorities reflect identified service gaps and are intended to guide proposal development and evaluation while still allowing consideration of other innovative approaches that align with BHSA Early Intervention requirements and respond to demonstrated community needs.

1.4 Target Population to be Served

VCBH recognizes that behavioral health needs, service gaps, and barriers to care vary across populations and communities. As such, proposers may focus on a specific age group, population, geographic area, or community need, provided that the proposed services align with BHSA Early Intervention requirements and demonstrate a clear rationale for the population(s) selected.

Proposers must identify the primary target population to be served through the proposed program and describe how the proposed service model responds to the unique needs, challenges, and barriers experienced by that population. Consistent with BHSA Early Intervention requirements and Ventura County priorities, VCBH is particularly interested in programs that improve access, engagement, and outcomes for Medi-Cal eligible individuals and families who experience barriers to timely behavioral health services, including those at risk of developing or experiencing early signs of mental health or substance use concerns.

Target populations may include, but are not limited to:

- Individuals under age 25
- Adults age 25 and older
- Families and caregivers of children and youth
- Full-spectrum or multi-age populations

Additional consideration will be given to providers whose proposed services address unmet needs and identified services gaps in Ventura County focused on Medi-Cal individuals and families and the following populations and communities:

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- Early Childhood and Youth
 - ages 0-5
 - Secondary school students
 - Out of school youth
- High Trauma Exposure
 - Children and youth exhibiting high-risk indicators associated with adverse childhood experiences (ACEs)
 - Children who have suffered significant ongoing toxic stress and community violence
- System Involvement
 - Children and youth involved in the child welfare or justice system
- Vulnerable Lifestyles
 - Children youth and families experiencing or at risk of experiencing homelessness
- Disproportionate Health Disparities
 - Populations experiencing health disparities identified in Welfare and Institutions Code 14184.402(d)
 - Individuals affected by social or demographic inequities
 - LGBTQ+ youth,
 - Individuals at risk of developing substance use disorders
- Older adult focused
 - Older adults experiencing barriers to behavioral health access, engagement, or early intervention services

VCBH recognizes that proposers may design EI programs that focus on specific priority populations, age cohorts, geographic areas, or service settings. Proposals are not required to serve all listed priority populations; however, proposers must clearly identify which populations they intend to prioritize and provide a rationale grounded in community need, cultural responsiveness, and alignment with BHSA Early Intervention objectives.

1.5 Program Goals and Objectives

Primary Goal:

VCBH Early Intervention programs target BHSA priority populations and have the goal of identifying these individuals for access and linkage to services and treatment as needed.

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Objectives:

1. Prevent long-term mental health issues by reducing the likelihood of these issues escalating into serious mental illness (SMI) or substance use disorders (SUD).
2. Focus on youth and equity recognizing that early life experiences are pivotal in shaping long term mental health outcomes.
3. Reduce suffering and suicide by offering programs that include brief counseling, peer support and drop in centers, community-based outreach that is accessible and less stigmatizing.
4. Increase cost effectiveness and efficiency by decreasing the need for intensive services like hospitalization or long-term residential care.
5. Promote community and systems wellness by building inclusive, culturally competent programs that support caregivers, school and organizations by identifying early signs of distress.
6. Promote collaboration across the systems of care with schools, managed care plans and other partners
7. Address identified service gaps and disparities by targeting populations and communities that experience barriers to behavioral health access, engagement, or outcomes.

1.6 RFP Questions

All questions concerning this Proposal may be directed to GSA Senior Procurement Specialist Justin Tapia, through the Message section of the Bonfire system at <https://ventura.bonfirehub.com>. The VCBH Contracts Administrator facilitating this RFP is the only individual authorized to answer questions related to this RFP. No additional questions will be accepted after the October 14, 2026, deadline.

1.7 Bidder Eligibility

Suspension and Debarment and Exclusion

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To be eligible to submit a proposal, a bidder **must not** be listed as an ineligible person on the U.S. Department of Health and Human Services Office of Inspector General's List of Excluded Individuals/Entities from federal programs. The Office of Inspector General defines an ineligible person as any individual or entity that is currently excluded, suspended, debarred or otherwise ineligible to participate in the federal health care programs. They are also defined as any individual or entity that has been convicted of a criminal offense related to the provision of health care items/services and who has not been reinstated in the federal health care programs after a period of exclusion, suspension, debarment, or ineligibility. **VCBH will not review a proposal submitted by an individual or entity on either list.**

VCBH plans to use the following link to identify individuals and entities that are not eligible to contract with VCBH: <http://exclusions.oig.hhs.gov/>. **Each bidder should verify that it is not on the list prior to submitting a proposal by using the link above or the bidders sanction check provider.** If a bidder is erroneously listed on the sanction list, they will be responsible for correcting the error prior to the submittal of their proposal.

VCBH requires that all potential contract entities self-disclose any pending charges or convictions against them or any individual with their organization for violations of criminal law, any sanctions, and any disciplinary actions by any federal or state law enforcement agency, regulatory agency, or licensing agency (including exclusion from Medicare and Medicaid programs).

If a contractor and/or individual within the contractor's organization become an ineligible person after VCBH has executed a contract with the entity/individual, the contractor/individual shall be removed from any responsibility and involvement with the VCBH contracted obligations that are related to federal or state health care programs/funding.

To be eligible to submit a proposal, a bidder **must not** be listed as an ineligible person on the U.S. Department of Health and Human Services Office of Inspector General's List of Excluded Individuals/Entities from federal programs or the Excluded Party List System/System for Award Management database. The Office of Inspector General defines an ineligible person as any individual or entity that is currently excluded, suspended, debarred or otherwise ineligible to participate in the federal health care programs. They are also defined as any individual or entity that has been convicted of a criminal offense related to the provision of health care items/services and who has not been reinstated in the federal health care programs after a period of exclusion, suspension, debarment, or ineligibility.

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Ventura County will not review a proposal submitted by an individual or entity on either list.

Ventura County plans to use the following links to identify individuals and entities that are not eligible to contract with VCBH: <http://exclusions.oig.hhs.gov/> and <https://sam.gov/SAM/pages/public/searchRecords/search.jsf>. **Each bidder should verify that it is not on either list prior to submitting a proposal by using the links above or the bidders sanction check provider.** If a bidder is erroneously listed on either sanction list, they will be responsible for correcting the error prior to the submittal of their proposal.

California Secretary of State Business Entities Search

Business entities registered with the California Secretary of State as a corporation, limited liability company, or limited partnership must have an active status designation on the California Secretary of State Business Entities Search website. VCBH will not review a proposal submitted from an entity that has any other status designation. VCBH plans to use the following link to verify a business entity's status: <https://businesssearch.sos.ca.gov/>. Each bidder should verify their status designation prior to submitting a proposal. If a bidder's status requires correction, this correction must be made prior to the submittal of their proposal.

Vendor Required Experience

- Applications are open to entities that are insurance-credentialed and process behavioral health claims under the Medi-Cal system as well as providers who do not bill Medi-Cal for services.
- Have a minimum of three (3) years of experience providing behavioral health, early intervention, prevention, outreach, care coordination, substance use disorder, youth-serving, family-serving, or related community-based services.
- Demonstrate experience serving one or more of the target or priority populations identified in this RFP.
- Demonstrate capacity to implement one or more BHSA Early Intervention components, including Outreach, Access and Linkage to Care, and/or Brief Treatment.
- Maintain all licenses, certifications, and business registrations required to provide the proposed services.
- Demonstrate the financial and administrative capacity necessary to manage public sector contracts and comply with reporting requirements.
- Be in good standing with federal, state, and local regulatory agencies and not be excluded from participation in federal health care programs

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- Not listed on federal exclusion lists (OIG or SAM.gov)
- Active status with California Secretary of State (if applicable)
- Current insurance and bonding capabilities

Medi-Cal Certification Status (Applies Only to Bidders That Are Currently Medi-Cal Certified)

As noted in Section 1, this RFP is open to bidders that are (1) currently Medi-Cal certified, (2) not seeking Medi-Cal certification, or (3) not yet certified but pursuing or considering certification. Bidders in categories (2) and (3) remain fully eligible to submit a proposal and are not required to meet any Medi-Cal certification-specific requirements described elsewhere in this RFP (including in Sections 3.2 and 4.4). Where this RFP references a bidder's Medi-Cal provider number, certification transmittal, or delivery-system billing conditions, those references apply only to bidders in category (1).

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2.1 Submittal Deadline

Completed proposals should be submitted online through the Bonfire system (<https://ventura.bonfirehub.com>) no later than 5:00 p.m., Thursday October 29, 2026.

Bidders are allowed to submit more than one proposal with different methods of meeting the RFP requirements. If a bidder submits more than one proposal, one proposal must be marked "Base Proposal" and the others shall be marked "Alternate Proposal 1", "Alternate Proposal 2", etc. Each base proposal and alternate proposal shall be submitted in accordance with the terms and conditions of this RFP.

Bidders are responsible for making certain their proposals are received on or before the proposal submittal deadline. The receiving time in the Bonfire System will be the governing time for acceptability of proposals---no late submittals will be allowed.

2.2 Proposal Response

Bidders must submit their proposals and all required information and forms by the submittal deadline. Proposals failing to provide complete information may be deemed non-responsive. Bidders should keep copies of their submittals for future reference.

2.3 Modification of Proposals

If a Bidder wishes to make modifications to a proposal that has already been submitted to VCBH online through the Bonfire System, they must withdraw the proposal in order to make the modifications. All modifications must be made in ink, properly initialed/executed by the Bidder's authorized representative, and submitted in accordance with the terms and conditions of this RFP. **It is the responsibility of the Bidder to ensure that modified proposals are resubmitted through the Bonfire System before the submittal deadline.** Proposals cannot be changed or modified after the submittal deadline.

Bidders may withdraw their proposals any time before the submittal deadline by submitting a notification of withdrawal that is signed by the Bidder's authorized agent.

2.4 Opening of Proposals

Proposals will not be opened publicly. However, a list of the names of the organizations that submitted a proposal will be available within a reasonable time

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after the submittal deadline. Proposals will be made public and may be inspected at the time of award.

2.5 Examination of the Request for Proposal

Bidders should carefully examine the entire RFP, any addenda thereto, and all related materials and data referenced herein or otherwise available to the Bidder.

Bidders shall be presumed to be familiar with all specifications and requirements of this RFP. Failure or omission to examine any form, instrument or document shall in no way relieve bidders from any obligation with respect to this RFP.

2.6 Proposal Validity

Proposals submitted hereunder shall be firm for 90 calendar days from date unless otherwise qualified.

2.7 Proposal Content/Format

To be considered responsive, proposals should address all items identified in this RFP. Proposals should be prepared in such a way as to provide a straightforward and concise discussion of the Bidder's ability to provide the services described in this RFP and meet the needs of VCBH.

Please note that some RFP questions require that the Bidder provide a detailed response and/or attachments. Failure to provide a complete response may be grounds for the rejection of a proposal. Emphasis should be concentrated on conformance to the RFP instructions, responsiveness to the RFP requirements, and on completeness/clarity of content.

In order to facilitate the evaluation and comparison of all submitted proposals, Bidder proposals should be submitted in the format described in this RFP. Specifically, Bidders should present their proposals in the order described in Sections 3.2 and 3.3 of this RFP (each section and all attachments should be clearly labeled). Format instructions must be adhered to; all RFP requirements and requests for information in the proposal must be responded to; all requested data must be supplied. Failure to comply with this requirement may cause for rejection.

Please respond to this RFP solicitation on 8 1/2" X 11" paper using either Times New Roman or Arial font and no smaller than 12-point font size. Margins should be one inch all around. All pages must be numbered. Single or double spacing is acceptable.

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2.8 Costs Incurred in Responding

VCBH will not pay any costs incurred in proposal preparation, presentation, demonstration, or negotiation. Nor does VCBH commit to procure or contract for any services. All costs of proposal preparation shall be borne by the bidder. It is understood that all proposals, inquiries, and correspondence relating to this RFP and all reports, charts, displays, schedules, exhibits, and other documentation will become the property of VCBH when submitted to VCBH and may be considered public information under applicable law. VCBH assumes no liability for any costs incurred by bidders throughout the entire selection process.

2.9 Addenda

VCBH will issue written addenda in order to make changes, additions, or deletions to this RFP. Oral communications regarding this RFP **will not** be valid or binding, nor excuse the successful bidder of any obligations hereunder, unless set forth in writing by VCBH. Addenda will be sent to all known Bidders that complete an intent to bid within the Bonfire System and said addenda will be made available through the Message Section (see Public Notices subsection) of the online Bonfire Systems at <https://ventura.bonfirehub.com>. It is the responsibility of each Bidder to ensure that VCBH has their correct business name, address, and contact information on file in the online Bonfire System. Any prospective Bidder who obtains a copy of the RFP documents from any other source other than online Bonfire System is responsible for advising VCBH that they have said documents and that they wish to receive subsequent Addenda.

2.10 Confidential and Proprietary Data

All materials received relative to this RFP will be kept confidential, until such time an award is made, or the RFP is canceled, at which time all materials received will be made available to the public. All received proposals will be subject to the California Public Records Act, Government Code §6250. Under the California Public Records Act, VCBH may be obligated to provide a copy of any and all responses to this RFP, if such requests are made after the contract is awarded.

One exception to this required disclosure is information which fits within the definition of a confidential trade secret (Government Code section 6254(k)) or contains other technical, financial, or other data whose public disclosure could cause injury to the bidder's competitive position. If any bidder believes that information contained in its response to this RFP should be protected from disclosure, the bidder must specifically mark the pages of the response that contain the information. The County will not honor any attempt by the bidder to

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designate its entire proposal as proprietary.

2.11 Commitments, Warranty, and Representations

The proposal submitted in response to this RFP will be included as part of the final contract. Bidders are cautioned that if a contract is awarded as a result of this procurement process, any written commitment by a bidder within the scope of this procurement shall be binding upon the bidder whether or not incorporated into a contract document. Failure of the bidder to fulfill any such commitment shall render the bidder liable for liquidated or other damages due to VCBH under the terms of the contract. For the purpose of this procurement, a commitment by a bidder includes:

- Any modification, affirmation, or representation as to the above, which is made by a bidder in or during the course of negotiation.
- Any representation by a bidder in a proposal, supporting document, or negotiations about the services to be performed (regardless of the fact that the duration of such commitment may exceed the duration of the contract).

2.12 Proposal Validation/Evaluation/Award

Validation

Proposals will be checked for the information required to conform with this RFP. The absence of required information may be cause for rejection.

Evaluation

The successful bidder shall be chosen in accordance with, but not limited to, the following criteria:

1. **Proven Performance**

The bidder's background, experience, and organizational stability will be assessed. The evaluation will focus on the bidder's record of successful service and support to accounts of comparable size and environment. The ability of the bidder will be evaluated in terms of technical resources, staffing, and staff experience.

Bidder organizational references will be contacted and their responses will become a part of the award/review process.

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2. Compliance with Contract Terms and Conditions

The ability of the bidder to meet and abide by the contract terms and conditions set forth in the attached agreement without requiring modification to the agreement.

3. Support

Emphasis will be placed on the bidder's ability to service and support the needs of VCBH and the clients/families we serve. The Bidder's organizational structure, staffing plan, and method for meeting the requirements of this RFP, in the most efficient manner possible, will be an important consideration.

4. Requirements/Specifications (plan and approach)

Proposals will be evaluated on the following: general quality and responsiveness to the terms, conditions, and time of performance,

completeness and thoroughness, grasp of the work to be performed, approach to be used, and ability to meet the requirements/specifications outlined in this RFP.

5. Cost

The proposals will be evaluated on the basis of the bidder's reasonableness of cost.

Award

The contract will be awarded to the Bidder offering the most advantageous proposal after consideration of all evaluation criteria set forth herein. The criteria are not listed in any order of preference. VCBH will establish an Evaluation Committee that will be responsible for evaluating all proposals received in accordance with the evaluation criteria. The Evaluation Committee may also:

- Contact and evaluate the Bidder's and any subcontractor's references
- Contact any Bidder to clarify any response
- Contact any current users of a Bidder's services
- Solicit information from any available source concerning any aspect of a proposal
- Seek and review any other information deemed pertinent to the evaluation process.

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VCBH reserves the right to establish weight factors that will be applied to the criteria depending upon order of importance. Weight factors and summary of evaluation scores will not be released until after award of the contract. VCBH will not be obligated to accept the lowest priced proposal but will make an award in the best interests of VCBH after all factors have been evaluated. While VCBH intends to enter into a contract for these services, it will not be bound to do so. VCBH reserves the right to reject any or all proposals.

VCBH shall be the sole judge of the successful offers hereunder. VCBH reserves the right to award the contract to a Bidder that might not have submitted the lowest total price and negotiate with any or all Bidders. Bidders are advised that it is possible that an award may be made without discussion or any contact concerning the received proposals. Accordingly, proposals should contain the most favorable terms from a price and technical standpoint. **DO NOT ASSUME** that you will be contacted or afforded an opportunity to clarify, discuss, or revise your proposal.

Award will be by means of a written contract with the successful Bidder. A Notification of Intent to Award may be sent to any selected Bidder, but does not obligate VCBH to award the contracts until the completion of the entire RFP process. Award is contingent upon the successful negotiation of the final contract terms. Negotiations shall be confidential and not subject to disclosure to competing Bidders unless an agreement is reached. If contract negotiations cannot be concluded successfully, VCBH may negotiate with the next highest scoring Bidder or withdraw the RFP. County Board of Supervisor's approval is required for all contracts that exceed \$200,000.

The contractor shall not commence work until a meeting is held between representatives of the contractor and VCBH. The meeting will be held at VCBH, at a time and date to be established.

2.13 Presentations

Bidders may be invited to make presentations to VCBH, if needed.

2.14 Site Visits

VCBH reserves the right to schedule site visits to bidder's facilities or current operational sites in order to assess the capability and ability of the bidder to fulfill their contractual obligations with VCBH.

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2.15 Additional Information

If during the evaluation process, VCBH is unable to determine a bidder's ability to perform, VCBH has the option of requesting any additional information that VCBH deems necessary to determine the bidder's ability. The bidder will be notified and permitted five (5) business days to comply with any such request.

2.16 Errors/Defects in Proposals

If discrepancies between sections or other errors are found in a proposal, VCBH may reject the proposal. However, VCBH may at its sole option, correct any mathematical errors in price.

VCBH may waive any immaterial deviation or defect in a proposal. VCBH's waiver of an immaterial deviation or defect shall in no way modify the RFP documents or excuse the bidder from full compliance with the RFP requirements, if awarded a contract.

2.17 Rejection of Proposals

VCBH reserves the right to reject the proposal of any bidder who:

- Previously failed to perform adequately for the County or any other governmental agency within the previous twelve (12) months.
- Submits false, incomplete, or unresponsive statements in a proposal.
- Is in default on the payment of taxes, licenses, or other monies due to County.
- Submits a proposal that contains errors or discrepancies.

2.18 RFP Cancellation

VCBH reserves the right to cancel this solicitation at any time, prior to the submittal deadline.

2.19 Protest Procedures

For a protest to be considered, the protest must be made in writing, signed by the bidder's authorized representative, and delivered to the VCBH Contracts Administrator at 1911 Williams Drive, Suite 200, Oxnard, CA 93036. The VCBH Contracts Administrator reserves the right to refuse to hear protestors who have not followed the procedures listed below.

SECTION 2.0
INSTRUCTIONS TO BIDDERS/RULES GOVERNING COMPETITION

The following conditions apply to proposal protest:

- a. Before Proposal Submittal Deadline. Protests of specifications, terms, conditions, or any other aspects of the RFP solicitation must be made before the proposal submittal deadline.
- b. After Proposal Submittal Deadline. Protests of award must be made, no later than five (5) calendar days after the aggrieved party knows or should have known of the facts giving rise to the protest.
- c. Protest Content. All protests must include the following information:
 - 1) The name, address, and telephone number of the protestor.
 - 2) The signature of the protestor or protestor's authorized representative.
 - 3) The RFP solicitation or contract number.
 - 4) A detailed statement of the legal and/or factual grounds for the protest.
 - 5) The form of relief requested.
- d. Protest Process
 - 1) If the VCBH Contracts Administrator can resolve the issue, there is no further action required.
 - 2) If there is no resolution, the issue will be referred to the VCBH SPA Division Manager for review and resolution. If the issue is resolved, there is no further action required.
 - 3) If there is no resolution, the issue will be referred to the VCBH Director who will make a determination on the issue and render a determination. This determination will be final.

SECTION 3.0

3.1 Scope of Work

VCBH Vision and Service Structure

VCBH envisions an Early Intervention service array that is flexible, accessible, and responsive to the diverse needs of Ventura County Communities. Services should be designed to meet individuals and families where they are, reduce barriers to early support, and promote timely connections and provisions to appropriate behavioral health services. Through this RFP, VCBH seeks providers that can deliver coordinated, culturally responsive, and trauma-informed services that strengthen the local continuum of care and prevent behavioral health concerns from escalating to higher levels of need.

VCBH recognizes that proposers may focus on different populations, community settings, and service delivery models. Successful proposals should clearly demonstrate how the proposed services address identified population needs, strengthen pathways into behavioral health care, and contribute to improved access, experience of care, and outcomes for the populations being served

Service Requirements

The selected contractor(s) shall offer community-based Early Intervention services through one or more of the required program components described below. Proposers may apply to deliver a single component or a combination of components, provided that the proposal clearly describes the scope, scale, and integration of services.

Successful bidders will be able to submit a plan that articulates how the provider will accomplish the following service requirements. Proposers may apply to deliver one or more Early Intervention service components and should clearly identify which component(s) are proposed, how services will be delivered, and how the proposed approach aligns with VCBH priority service areas and target/priority population needs.

1. Outreach

Contractor outreach activities must:

- a. Target individuals and communities within the proposed target and priority population(s), with an emphasis on early identification of emerging mental health and substance use concerns before needs escalate.
- b. Conduct proactive outreach to groups or communities disproportionately impacted by behavioral health disparities.

SECTION 3.0

- c. Use culturally responsive, linguistically appropriate outreach strategies designed to connect underserved communities directly to EI services.

Outreach activities may include:

- a. Partnership with schools, primary care, urgent care/ER, first responders, youth-serving CBOs and other settings.
- b. Education and training to caregivers and community partners to recognize early signs of mental health and substance use issues.

2. Access and Linkage to Care

Contractor access and linkage activities must:

- a. Provide developmentally appropriate screening using validated or County-approved tools, where applicable, and establish referral pathways to County behavioral health programs, mobile crisis teams, helplines, substance use treatment providers, and other community supports such as Enhanced Care Management (ECM), Community Supports, or other appropriate services.
- b. Ensure referral pathways to county behavioral health programs, mobile crisis teams, helplines, ECM/Community Supports, and SUD providers.

Preference will be given to providers that:

- a. Implement referrals by ensuring follow-up, documentation, and confirmation of connection to services.
- b. Use multigenerational family engagement techniques to support the navigation and service referral across systems that aid the healthy development of individuals and their families.
- c. Provide screening and referral for early psychosis, including warm handoffs to VCBH Early Psychosis Intervention Plus / Coordinated Specialty Care (CSC) programs.

3. Brief Treatment

Contractor will:

- a) Provide short-term counseling, psychoeducation, and targeted case management to assist individuals and their families in identifying, accessing and meeting behavioral health and related supportive services by licensed individuals.

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- b) Deliver services in flexible formats including clinic-based, home based, telehealth, or field-based visits in confidential settings within the community as needed.
- c) Use culturally responsive and linguistically appropriate practices to support diverse communities and populations.
- d) Utilize Evidence-Based Practices (EBPs), Community-Defined Evidence Practices (CDEPs), or other appropriate short-term intervention models that are responsive to the needs, culture, language, and risk profile of the population served.

VCBH may award one or multiple contracts under this RFP. Proposals will be evaluated based on the quality, feasibility, and alignment of the proposed services with County needs, rather than on whether all components are proposed by a single bidder.

Administrative Requirements

The successful bidders will be required to participate in contract meetings, coordinate with VCBH on referral pathways and reporting expectations, maintain documentation sufficient to support services and outcomes, submit required program and fiscal reports, and participate in periodic contract monitoring and quality improvement discussions. This may include entering data in the County's Electronic Health Record (EHR) on individual service level data. (operations insert the administrative description).

VCBH encourages bidders that are and that are not Medi-Cal certified. Those who are not are encouraged to do so over the grant term in partnership with VCBH and to show evidence of that certification upon completion if pursuit is taking place.

Performance Measures and Program Outcomes

The successful bidder will be required to track and report information related to the population served, outreach and engagement activities, screenings completed, referrals made, referrals successfully connected, brief treatment encounters, participant experience, and progress toward outcomes relevant to access to care, experience of care, and suicide prevention.

Staffing Requirements

SECTION 3.0

Proposers should identify the staffing model needed to deliver the proposed Early Intervention component(s), including roles, qualifications, supervision structure, language capacity, cultural/community expertise, and any use of subcontractors or partner organizations. Staffing should be appropriate to the proposed target population, priority population(s), and service delivery model.

3.2 RFP Proposal Questions and Budget Request

Bidders responding to this RFP shall demonstrate their ability to implement, manage, and evaluate the performance of the program described in this RFP. Bidders are required to answer all the questions in this section in the RFP response that is submitted. Proposals shall include a response to the following areas of interest/questions:

I. Organization Profile and Qualifications (Limited to 2 pages of text)

Bidders must provide an organization profile. The profile must include the following information:

- a) Organization ownership. If incorporated, the state in which the organization is incorporated and date of incorporation.
- b) Location of the organization's offices.
- c) Location of the office servicing any California contracts.
- d) Number of employees both locally and nationally.
- e) Location(s) from which employees will be assigned to the VCBH contract.
- f) Name, address, and telephone number of the Bidder's point of contact for the contract that results from this RFP.
- g) Organization background.
- h) Experience, qualifications, and length of time operating the type of services described in this RFP. Please provide a description of the type of services that were provided, including the number of staff, location of services, and date the services were provided. A minimum of three (3) years' experience providing the type of services described in this RFP is required in order to submit a proposal.
- i) The bidder must also include a complete disclosure of any alleged significant prior or ongoing contract failures. Disclosure of any alleged significant prior or ongoing plan of correction and contract failures, any past or pending civil or criminal litigation or investigations which involve the Bidder or which the Bidder has been found guilty or liable. VCBH also requires that all potential contract entities self-disclose any pending charges or convictions against them or any individual with their organization for violations of criminal law, any sanctions, and any disciplinary actions by any federal or state law enforcement agency, regulatory agency, or licensing agency (including exclusion from Medicare and

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Medicaid programs). Failure to fully comply with this provision may disqualify a proposal.

- j) Medi-Cal certification status: indicate whether your organization is (1) currently Medi-Cal certified, (2) not seeking Medi-Cal certification, or (3) not yet certified but pursuing or considering pursuing Medi-Cal certification (consistent with Section 3.1). Bidders that select category (1) must also provide their Medi-Cal provider number(s), the delivery system(s) in which they are certified, and disclosure of any history of decertification, probation, or corrective action related to Medi-Cal certification. Bidders that select category (2) or (3) are not required to provide this additional detail.

VCBH reserves the right to reject any proposal based upon the Bidder's prior history with the County or with any other party based on their prior unsatisfactory performance, criminal, adversarial or contentious behavior, significant failure(s) to meet contract milestones, or other significant contractual failures.

II. Staff Recruitment, Qualifications, and Productivity (Limited to 4 pages of text plus Resumes, Job Descriptions, and Salary Information)

In this section, the Bidder shall respond to the following questions:

- a) Describe the staffing needed to implement services, include how your organization will recruit, train, supervise, and retain the staff positions needed to meet the services outlined in the RFP.
- b) Identify key staff and their position within the organization (use Attachment E). Specifically, identify those individuals that will be directly involved in meeting the day to day requirements of the program, supervising staff, and managing/overseeing the contract. Provide a resume, licenses/certifications, job description, salary information for these staff members, plus Attachment E. Attachment E is available in the online Bonfire System (<https://ventura.bonfirehub.com>) as Attachment E Key Staff.
- c) If the bidder plans to sub-contract work, indicate the name and address of the organization, type of work, and tasks they will perform. Identify the staff to be assigned, their position, qualifications, and representative experience.
- d) Describe how, in consultation with VCBH, the bidder will establish and monitor staff expectations and demonstrate efficient management of program personnel and resources.
- e) For bidders that identified themselves as currently Medi-Cal certified in Section 3.2-I(j): for each clinical position, identify the applicable Medi-Cal billing credential (e.g., Licensed Practitioner of the Healing Arts, waived/registered status, or ASAM-certified SUD counselor certification) required for the position to render reimbursable services, and describe how the bidder verifies and maintains current credentialing for staff in these roles. If the proposed program

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includes peer support positions, describe how peer staff have or will obtain and maintain Medi-Cal Peer Support Specialist certification through the county-designated certification entity. This item does not apply to bidders that are not currently Medi-Cal certified.

III. Program Approach and Work Plan (Limited to 7 pages of text)

Proposers may submit applications for one or more Early Intervention components identified in Section 2.1 of this RFP—Outreach, Access and Linkage to Care, and/or Brief Treatment. No proposer is required to deliver all components. Proposals must clearly identify which component(s) the applicant intends to provide, the target priority population, whether provider will be pursuing Medi-Cal certification, and must respond only to the questions relevant to those selected components.

Proposers must describe how they will implement only the EI components they have selected.

- a) Describe your model for Early Intervention services, including how you will deliver any of the three components selected:
 - Outreach to BHSA priority populations
 - Access and Linkage using validated screening tools (e.g., ACEs, PEARLS, ASQ) and closed-loop referrals
 - Brief Treatment using EBPs/CDEPs appropriate for short-term interventions
- b) Identify the target population and priority population(s) and the needs/service gaps being addressed. (Please refer to Section 1.4). Include a description of particular gaps or needs the program seeks to address as it related to that population.
- c) Describe your referral workflow, including how individuals will be linked to needed services or additional screening.
- d) Describe what EBPs/CDEPs you plan to use and how you will implement them including plans for training and related fidelity
- e) Describe how the proposed program supports one or more of Ventura County's priorities of (1) improving access to care, (2) enhancing the experience of care, and (3) reducing suicide risk and other adverse behavioral health
- f) Describe how the proposed program will seek to ensure long-term sustainability through Medi-Cal certification, reimbursement, integration with existing behavioral health funding and service delivery systems or other sustainability strategies

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- g) Describe anticipated outcomes and related measures that will be used to assess success.
- h) Describe what roles, if any, other partners or community stakeholder will play (e.g., schools, health care, CBOs) in the proposed program?
- i) Provide an implementation timeline that includes key milestones.

IV. Cultural Competency (Limited to 2 pages of text)

In this section, the Bidder shall:

- a) Describe how the bidder will work to ensure the program and approach is culturally appropriate and linguistically competent (aligned to the population of Ventura County, as outlined in Section 1.4 and 3.1 of this RFP) and the particular gaps the or needs the program seeks to address.
- b) Describe how the bidder will monitor and evaluate quality of care services to racial/ethnic, culturally, and linguistic populations. Include any potential challenges and how those will be addressed.

V. Quality Assurance and Performance Measurement (Limited to 2 pages of text)

In this section, the Bidder shall provide the following information related to the projected outcomes associated with the proposal as well as any evaluation method that will be utilized to measure successes and/or setbacks associated with this project. In developing your response, please address the reports and outcome measures identified in Section 3.1 (Scope of Work).

- a) Describe your evaluation methods for program services including EBPs/CDEPs and detail the tools your organization will use to gather, measure, and evaluate: (1) member satisfaction, (2) member goals and objectives, and (3) contract outcomes, as described in Section 3.1 (Scope of Work) of this RFP.
- b) Provide information about any outside entity that your organization plans to use to conduct evaluation services, including but not limited to the: (1) entity's name, (2) contact information, and (3) credentials and experience for conducting program evaluation.

VI. Budget Request (Limited to 3 pages of text, plus Attachment A)

To assist VCBH in determining the potential cost of bidders' services, each bidder's budget must respond to the staffing guidelines, training, supervision, management, and services detailed in this RFP. Bidders must use the budget template

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(Attachment “A”) in developing and submitting their budgets for this RFP. VCBH recognizes that the selected contractor may need to conduct various startup/transition activities in advance of and preparation for program service delivery. Therefore, VCBH may contract with the successful bidder for a period of up to two years. The first three (3) months of the budget for year one can be for a start-up period. After the optional three (3) month start-up period of July 1, 2027, through September 30, 2027, the submitted budgets should reflect a fully operational program. Bidders should describe any anticipated strategies to support long-term sustainability of the proposed service model, including Medi-Cal certification, Medi-Cal reimbursement, braided funding approaches, or other ongoing funding sources where applicable.

Bidders shall submit budgets which include each of the following terms:

- Optional - 3 Month Startup Period: July 1, 2027 through September 30, 2027 (If start-up budget is used, the operational year will start after the start-up period ends)
- July 1, 2027 through June 30, 2028 - fully operational program. (October 2027 through June 2028, if startup period is used.).
- July 1, 2028 through June 30, 2029 – fully operational program
- The budgets should detail expenses using Attachment “A.” Tabs for “Direct Budget” expenses are to detail direct service staff, leadership and support staff, direct operational expenses, and indirect costs using the ‘Direct Budget’ tabs for each year of the contract.
- Indirect expenses are not to exceed 15% of direct expenses.
- Outreach and start-up budgets should be detailed on tabs labeled for each specific budget.
- The total budget for each year should be entered on the orange tab labeled ‘RFP Budget – TOTAL’.
- For each budgetary line item, please include a description of the item, your calculations, amount, and any additional information that justifies the expense.
- If Medi-Cal certified, the budgets will be used to develop payment rates utilizing standardized codes for clinical services provided by licensed and non-licensed professionals for services that are in their scope of practice.
- Training costs should be included in the budget to accommodate any needed staff training as described in the training portion of Section 3.1 (Scope of Work).

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Contract Terms
Year One: Optional - 3 Month Startup Period July 1, 2027 through September 30, 2027 (If start-up budget is used, the operational year will start after the startup period ends)
Year One: 12 Months of a Fully Operational Program July 1, 2027 through June 30, 2028 (October 2027 through June 2028, if startup period is used.)
Year Two: 12 Months of a Fully Operational Program July 1, 2028 through June 30, 2029

VCBH reserves the right to adjust the cost and content of the actual program with the selected Bidder. By submitting an offer under this RFP, the Bidder warrants its agreement to the budget proposal. No additional charges/expenses will be allowed unless specified within the proposal response and budget.

Medi-Cal Certification and Sustainability

VCBH encourages providers responding to this RFP to pursue Medi-Cal certification where appropriate and to utilize EBP, CDEP, or a combination of both. These approaches support increased access to behavioral health care, long-term financial sustainability, service continuity, and quality improvement. As part of their response, providers are encouraged to describe their current experience, certification status, and future plans related to Medi-Cal participation, reimbursement, as well as implementation of EBPs and/or CDEPs identified by the state.

3.3 Required Proposal Information

Please ensure that your proposal has the following information and structure:

a. Cover Letter/Signature on Proposal (Limited to 1 page of text)

A cover letter, which shall be considered an integral part of the proposal, shall be signed by the individual(s) who is/are authorized to bind the bidder contractually. The signature(s) must indicate the classification or position that the individual(s) hold in the bidder's organization.

The cover letter shall designate a person or persons who may be contacted during the period of evaluation with program/fiscal questions or contract issues. Include the contact name(s), type of questions/issues they can respond to, title, address, telephone number, fax number, and email address.

SECTION 3.0

The cover letter shall be on the bidders company letter head with the legal name of the company that VCBH would be contracting with.

b. **Executive Summary** (Limited to 1 pages of text)

Please provide an executive summary of your proposal that clearly shows that your organization is qualified to perform the services described in this RFP and that you fully understand the multiple components of the RFP.

c. **Response to the RFP Proposal Questions and Budget Request** (Limited to 20 pages)

Please provide a response to the RFP proposal questions that are listed in Section 3.2 of this RFP. Bidder's responses shall address each item in the order given, identify each response by item letter, and include any attachments that are requested. Submit a full explanation of, and justification for, any exemptions or deviations.

d. **Financial Statement** (Limited to 1 page of text plus supporting documents)

Bidders must provide a current and prior year financial statement or their latest annual report. Bidders shall make a definitive statement regarding their financial ability to perform the requirements hereunder.

e. **References** (Limited to 1 page of text) (see/use Attachment D, available in the online Bonfire System
<https://ventura.bonfirehub.com> as Attachment D References.

Bidders must provide a minimum of three (3) references from similar projects performed within the last three years. Information provided shall include:

1. Organization name
2. Project Manager name and telephone number
3. Project description
4. Project dates (starting and ending)
5. Staff assigned to the project and who will be assigned to the VCBH contract per this RFP
6. Dollar value of contract

f. **Business Continuity Plan** (Limited to 1 page of text)

Please provide a short description of the plans and procedures your organization has in place to keep operations running smoothly in the event that: (1) one of your key staff members is on vacation or is temporarily or permanently incapacitated and/or (2) a natural or man-made disaster occurs that disrupts operations.

SECTION 3.0

g. **Bidder Understanding** (Limited to 2 pages of text)

Bidders may include an understanding of VCBH's needs or any other information deemed necessary which may not be required in any other section of the RFP.

h. **Requirements** (Limited to 2 pages of text)

Bidder shall state on a **point-by-point** basis whether proposal is in compliance with the requirements/specifications of the RFP (section 3.3). A full explanation of and justification for any exemptions or deviations must be provided in this section.

i. **Compliance with County Standard Contract Terms and Conditions**

(Limited to 3 pages of text)

Bidders shall review the standard contract (see section 4.1 and Attachment B) and state their acceptance of the contract terms as presented. Any comments, deviations, or exceptions to this contract must be provided in your proposal. Precise substitute wording must be offered in place of any section objected to. It is not sufficient to state merely that an exception is noted to a particular section. Deviations considered excessive by the County may reduce or eliminate a Bidder.

j. **Payment Terms** (Limited to 1 page of text)

Customary payment terms are Net 45 days for work performed. Bidders shall indicate their acceptance of these payment terms.

k. **Non-Collusion Affidavit**

Bidder proposals must include a signed original of the Non-Collusion Affidavit that is provided in Attachment C (see section 4.6 for more information). Non-Collusion Affidavit is available in the online Bonfire System (<https://ventura.bonfirehub.com>) as Attachment C Non-Collusion Affidavit.

SECTION 4.0
COMPLIANCE WITH VCBH CONTRACT TERMS AND CONDITIONS

4.1 Compliance with VCBH Contract Terms and Conditions

The successful bidder will be required to enter into a written contract with VCBH for the services described in this RFP. The County's standard contract (see Attachment B) shall form the basis for any contract entered into hereunder. Please review the attached contract prior to submitting your proposal. Any comments or exceptions to this contract must be included in your proposal.

4.2 Insurance Requirements

The successful Bidder shall acquire and maintain all insurances described in Section 11 of the standard contract (see Attachment B).

4.3 Permits

Unless otherwise provided herein, the successful Bidder shall:

- Obtain all permits and licenses necessary for the performance of the contract.
- Pay all charges and fees necessary for the performance of the contract.
- Give all public notices necessary for the lawful performance of the contract.

4.4 Contract Term

Continuation of the contract is subject to the appropriation of funds for such purpose by the Board of Supervisors. If funds to effect such continued payment are not appropriated, VCBH may terminate the contract and contractor will relieve VCBH of any further obligation.

Maintenance of Medi-Cal Certification (Applicable Only If the Awarded Contractor Holds Medi-Cal Certification)

This clause applies only where the awarded Contractor holds Medi-Cal certification at the time of award, or subsequently obtains it consistent with the pursuit described in Section 3.1; it does not apply to a Contractor that is not seeking Medi-Cal certification. Where applicable, the Contractor shall notify VCBH in writing within five (5) business days of any decertification, suspension, or change in Medi-Cal enrollment status. VCBH reserves the right to suspend or terminate the contract, in whole or in part, if a previously-certified Contractor's Medi-Cal certification or enrollment lapses without VCBH's agreement.

4.5 Payment Terms

Customary payment terms are Net 45 days for work performed.

SECTION 4.0
COMPLIANCE WITH VCBH CONTRACT TERMS AND CONDITIONS

4.6 Non-Collusion

If there is reason to believe that collusion exists among the Bidders, VCBH may refuse to consider proposals from participants in such collusion. No person, organization, or corporation under the same or different name, shall make, file, or be interested in more than one proposal for the same work unless alternate proposals are called for. A person, organization, or corporation that has submitted a sub-proposal to a Bidder, or who has quoted prices on materials to a Bidder, is not thereby disqualified from submitting a sub-proposal or quoting prices to other

RFP Attachments

RFP Attachment “A”

Budget Template

Excel Budget Template worksheet is available in the online Bonfire System (<https://ventura.bonfirehub.com>) as:

Attachment A-1, FY27-28 General Budget

Attachment A-2, FY27-28 SMHS Outpatient Budget Template

Attachment A-3, FY28-29 General Budget

Attachment A-4, FY28-29 SMHS Outpatient Budget Template

In Attachment “A-1 through A-4,” include all budget information and describe how each line item on the budget is cost effective and provides value to the EPSDT Services in Moorpark e program. Also, lay out the calculations and assumptions that were used to develop the proposed costs and that justify the proposed budget.

RFP Attachments

**RFP Attachment “B”
Standard Provider Agreement**

**See sample contract in Public Files section of RFP and respond to sample
contract Section 4 Requested Information section of this RFP**

RFP Attachments

ATTACHMENT "C" – RFP # 6264
"Non-Collusion Affidavit
To Be Executed By Offeror And Submitted With Proposal

State of California)
County of Ventura ss.
)

_____, being first duly sworn, deposes and says that he or she is (Owner) of _____ (Contractor Name) the party making the foregoing proposal that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the offeror has not directly or indirectly induced or solicited any other offeror to put in a false or sham proposal, and has not directly or indirectly colluded, conspired, connived, or agreed with any offeror or anyone else to put in a sham proposal, or that anyone shall refrain from bidding; that the offeror has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the offeror or any other offeror, or to fix any overhead, profit, or cost element of the proposal price, or of that of any other offeror, or to secure any advantage against the public body awarding the contract of anyone interested in the offered contract; that all statements contained in the proposal are true; and further, that the offeror has not , directly or indirectly, submitted his or her proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, proposal depository, or to any member or agent thereof to effectuate a collusive or sham proposal."

(Date)

(Signed at (Place))

Offeror Name
(Person, Firm, Corp.)

Authorized Representative

Address

Representative's Name

City, State, Zip

Representative's Title

**Ventura County Behavioral Health
Behavioral Health Services Act Early Intervention Services**

RFP 6264

RFP Attachments

RFP ATTACHMENT “D”

REFERENCES

Behavioral Health Services Act Early Intervention Services RFP 6264

Reference #1	Reference #2	Reference #3
Organization Name		
Reference Contact information		
Project/Partnership Description		
Staff Assigned to Referenced Project		
Project Dates (Start & End)/Project Dollar Value		

**Ventura County Behavioral Health
Behavioral Health Services Act Early Intervention Services**

RFP 6264

RFP Attachments

RFP ATTACHMENT “E”

**KEY STAFF LISTING
Behavioral Health Services Act Early Intervention Services RFP 6264**

Name	Position Title	Job Description	License/ Certification	Salary/Benefit Information (Annual)