

ANNE ARUNDEL COUNTY PUBLIC SCHOOLS (AACPS)
PURCHASING DIVISION
2644 RIVA ROAD
ANNAPOLIS, MARYLAND 21401



ANNE ARUNDEL
COUNTY PUBLIC SCHOOLS

Request for Proposals (RFP) #27SC-046

Professional Learning Services for English Learner Instruction Using the CAL Sheltered Instruction Observation Protocol (SIOP®) Framework

Date of Issue: August 24, 2026

Buyer: Gina M. Watkins **Phone/email:** 410-222-5168/ gmwatkins@aacps.org

Proposal Due Date: Proposals are due no later than September 22, 2026 at 1:00 PM Eastern Time in the Purchasing Office. The opening is NOT public. A pre-proposal conference is scheduled for September 10, 2026 at 1:00 PM Eastern Time. The pre-proposal conference will be held remotely via Microsoft (MS) Teams. The link for the Teams meeting is available in Section I, Subsection 5 of the RFP, General Information.

Minority & Small Business Enterprises and Veteran-Owned Businesses are encouraged to respond to this RFP.

This Proposal must be signed by a person with legal authority to bind the company to the terms of the RFP and proposal. **The signature on this page constitutes your acceptance of the terms and conditions contained in the RFP.**

It shall be clearly understood that unless otherwise indicated, when this page is executed by an authorized officer of AACPS, these specifications, terms and general conditions, and price proposal shall become a legally binding Contract between the successful offeror and AACPS.

Name of Offeror: _____

Address: _____

Phone: _____ email _____

Tax ID or Social Security Number: _____

MBE Cert. #, if any _____ DGS Small Business Cert.#, if any: _____

Web Address: _____ MD Dept. of Assess. & Taxation # _____

Date Proposal Submitted: _____ Signature of Offeror: _____

Printed/Typed Name and Title: _____

Accepted by AACPS Director of Purchasing _____

(Date)

Award Limitations: _____

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Section I: GENERAL INFORMATION

1. GENERAL

The Board of Education of Anne Arundel County (Board) is soliciting proposals for qualified vendors to provide professional learning, coaching, and implementation support centered on the Center for Applied Linguistics (CAL) Sheltered Instruction Observation Protocol (SIOP®) Framework. Qualified vendors will continue and expand a district-wide initiative focused on improving instruction for identified English Learners (EL's) in general education content classrooms. The initiative is designed to strengthen educators' capacity to deliver grade-level, standards-based instruction that simultaneously promotes content learning and English language development for multilingual learners across all grade levels and content areas.

The schedule of the selection process is as follows:

Issuance of RFP	August 24, 2026
Pre-proposal Meeting	September 10, 2026 1:00 PM
Exceptions, if any, are due to the Buyer	September 14, 2026
Proposals Are Due to AACPS	September 22, 2026 1:00 PM
Review of Proposals and Discussions, if any	Sept-October 2026
Recommend Contract Award to Board	October 21, 2026

Services shall be performed in accordance with this RFP. The contract awarded shall be firm, fixed price.

The named buyer is the only person authorized to answer questions regarding this RFP. Offerors should not rely on information obtained from any source other than the buyer. It is the responsibility of offerors to check for addenda on the AACPS web page (www.aacps.org) before the proposal due date.

Offerors may not contact any Board Member, Elected Officials, or member of the Evaluation Panel regarding this solicitation until the contract is awarded. Any such attempt may be considered by AACPS as an effort to obtain an unfair advantage and could result in rejection of the Offeror's proposal.

Offerors are responsible for understanding this solicitation. To that end, prospective offerors may submit questions to the AACPS Buyer named above.

- Questions must be in writing and submitted via hard-copy or email.
- Questions must be received in the Purchasing Office ten days prior to proposal due date. Questions received after this date will be answered only if time permits.
- The Buyer will distribute a written summary of responses to timely-received questions to all prospective offerors known to have received a copy of this RFP.

- Oral communications are not binding

Board Policies and Administrative Regulations referenced in this RFP can be found on the AACPS website at:

<https://aacpschools.org/boardpolicies>

2. BACKGROUND

Anne Arundel County Public Schools (AACPS) services over 84,000 students and is the fourth largest school system in Maryland. The mission of the Division of Specialized Instruction and Early Intervention Services is to provide all students with disabilities access to high quality specially designed instruction and resources through

a continuum of services and support that equip students and their families with the skills and competencies to exit AACPS college, career, and community ready.

AACPS is contracting for professional development services in the SIOP® framework as described on page 9; on an as-needed basis.

3. MINORITY BUSINESS ENTERPRISES

There is no Minority Business Enterprise (MBE) goal for this solicitation; however, MBEs, small businesses, and veteran-owned businesses are encouraged to respond to this solicitation.

4. NO OBLIGATION

This Request for Proposals implies no obligation on the part of the AACPS.

5. PROPOSAL INSTRUCTIONS

Offerors may submit proposals electronically. Electronic proposals may be done via the AACPS website at:

<https://bids.aacps.org/Account/Login?ReturnUrl=%2FBidSubmissions>

The time of receipt is the time the electronic proposal documents are RECEIVED by Anne Arundel County Public Schools-NOT the time you begin the upload. Please allow additional time for your proposal submission to be fully uploaded. AACPS is not responsible for technical failures that result in a late submission. Offerors must ensure the RFP number and title are correct when submitting the proposal.

Proposal Drop Off – Appointments are required for an in-person drop off. To schedule an appointment, offerors should email the Purchasing Office several days before the due date at purchasing@aacps.org

Offerors are responsible for properly labeling their proposal envelope with the company name, address, proposal number and due date. AACPS is not responsible for a proposal that may be inadvertently opened before the proposal due date if the proposal is not properly labeled. If offerors prefer to ship or courier the proposals, please allow extra time for any shipping delays, especially USPS deliveries.

Emailed or faxed proposals are not acceptable and will be rejected.

6. PRE-PROPOSAL CONFERENCE

A preproposal conference is scheduled on September 10, 2026 at 1:00 PM at the MS Teams link below:

Microsoft Teams meeting

Join: <https://teams.microsoft.com/meet/257798725794425?p=wF9mAKEInEvjzbNC78>

Meeting ID: 257 798 725 794 425

Passcode: gb2Bd93n

Need help? | System reference

Dial in by phone

+1 301-960-3676,,301573778# United States, Silver Spring

Find a local number

Phone conference ID: 301 573 778#

Attendance is strongly recommended as attendance will facilitate your proposal preparation. AACPS is not responsible for communicating to offerors any information that may be discussed during the conference. However, if AACPS makes changes to the RFP as a result of the meeting, all bidders properly registered on the AACPS website for this RFP will receive a notice of the amendment.

7. REJECTION/CANCELLATION OF RFP

This solicitation is subject to cancellation when determined by the Director of Purchasing to be in the best interest of AACPS. AACPS may reject any or all proposals when determined by the Director of Purchasing to be in the best interest of AACPS.

8. PRICE GUARANTEE

The offeror affirms that the price proposal is effective for not less than 120 days from the date proposals are due. NOTE: If the proposal is selected for award, prices shall remain firm over the duration of the contract.

9. EXCEPTIONS

Offerors shall submit any requests for clarification of, or modifications to, the terms and conditions of this RFP no later than ten calendar days prior to the proposal due date. Failure to submit such requests within the specified timeframe shall be deemed acceptance of all RFP terms and conditions as written.

AACPS reserves the sole right to accept or reject any requested modifications, in whole or in part, when determined to be in the best interest of AACPS.

All exceptions must be submitted via email to the Buyer identified on the front page of this RFP. Exceptions submitted through the electronic bid portal will not be considered, as they may not be visible until after the proposal opening date.

Exceptions submitted after the deadline, or included with the proposal submission, will not be considered and may render the proposal non-responsive.

10. COMPETITIVE SEALED PROPOSAL PROCESS

- Offerors shall submit all requirements as set forth in the RFP. Failure to accurately complete and submit all required documents may result in the rejection of the proposal.
- Any offeror questions must be submitted in writing via email to the buyer no less than ten calendar days before proposals are due. Questions received after this date will be answered only if time permits. The buyer is the only person authorized to answer questions regarding this RFP. Oral communications are not binding.
- Offerors shall submit one bound paper copy of their technical proposal, and one electronic copy of their technical proposal loaded on a flash drive for proposals being dropped off. Offeror's financial statements more fully described in Sect. 10 below, are to be included in the technical proposal – not the price proposal.
- Offerors shall separately submit one paper copy of their financial proposal, and one electronic copy of their financial proposal loaded on a flash drive for proposals being dropped off.
- Packages containing technical proposals and financial proposals should be clearly labeled as such and include the RFP Number and Buyer's Name
- Letter of Transmittal – the offeror shall include a Letter of Transmittal, signed by the person authorized to legally bind the offeror to the proposal. The letter shall specifically state that the offeror shall complete all services set forth in the proposal within the proposed time limits to the satisfaction of AACPS. The transmittal letter must also contain a brief executive summary that demonstrates an understanding of the scope of services and reasons why the offeror is best suited to provide the services.
- The AACPS buyer will initially review each proposal submission. Offerors whose technical proposals are determined to be not responsive, or offerors determined to be not responsible, shall be rejected and timely notified.
- Qualified proposals shall be evaluated by a selection committee in accordance with the scope of work and evaluation criteria contained herein.

- The selection committee, after an initial review of the proposals, may elect to conduct discussions for the purpose of ensuring the complete understanding of AACPS requirements and the offeror's technical proposal. The buyer may request discussions with all offerors or a subset of the highest-ranked offerors based on preliminary scores.
- Offerors must confirm in writing any substantive oral clarification of, or change in, their proposals made during discussions. Any such written clarification or change then becomes part of the offeror's proposal.
- When in the best interest of AACPS, the buyer may request best and final offers from all offerors or a subset of the highest-ranked offerors based on preliminary scores.
- Upon completion of these processes, the selection committee will make a recommendation to the AACPS buyer about which offeror is selected as the prospective awardee. The buyer will recommend awarding the contract to the responsible offeror whose proposal is determined to be the most advantageous to AACPS considering the technical evaluation and price factors as set forth in the RFP.
- The recommendations are based on the highest evaluated score considering the evaluation criteria set forth in the RFP.
- The contract award may be subject to approval by the Board of Education of Anne Arundel County. Upon approval of the Board, the unsuccessful offerors will be notified and be offered the opportunity to be debriefed. The debriefing will be limited to a summary of deficiencies in the offeror's proposal. Competing proposals will not be discussed.

11. FINANCIAL DOCUMENTS

Acceptable documents for compliance with the mandatory Financial Statement requirement include the offeror's:

- Latest Balance Sheet and Income Statement prepared by an independent accounting firm;
- Annual Report;
- Dun & Bradstreet complete Business Report; or,
- Other financial documents determined to be acceptable by the Director of Purchasing.

12. LATE PROPOSALS

Late proposals will not be accepted. It is the sole responsibility of the offeror to ensure that their proposal is submitted on or before the date and time specified in the solicitation. Late proposals will be immediately rejected and returned unopened or destroyed at the offeror's request.

NOTE: If the Central Office Building (address above) is closed due to inclement weather, proposals shall be due on the next business day that the building is open. The originally scheduled proposal opening time shall remain the same regardless of the opening day. Use telephone number 410-222-5000 to determine if the building is closed. ALSO NOTE: The closing of schools does not constitute the closing of the Central Office Building.

13. PROPOSAL WITHDRAWAL

A proposal may not be withdrawn after it is submitted to AACPS unless the offeror makes a written request to the buyer before the time set for receipt of proposals, or if AACPS fails to award or issue a notice of intent to award, or the offeror provides clear and convincing evidence that a mistake in the proposal has been made, *and only then with the approval of the AACPS Director of Purchasing.*

14. COST OF PREPARING THE PROPOSAL

AACPS accepts no responsibility for any expense incurred in the proposal preparation and presentation requirements, if any. Such expense is to be borne exclusively by the offeror.

15. COOPERATIVE PURCHASING

In accordance with State Finance and Procurement Article, Sect. 13-110, Maryland Annotated Code, Contractor may extend the terms of any contract resulting from this RFP to public bodies, subdivisions, school districts, community colleges, colleges, and universities, including nonpublic schools and nonprofits. The

Contractor agrees to notify AACPS of those entities that request to use any contract resulting from this bid and provide usage information to AACPS, if requested.

Anne Arundel County Public Schools assumes no authority, liability, or obligation, on behalf of any other public or non-public entity that may enter into a cooperative agreement associated with the contract resulting from this bid. All purchases and payment transactions will be made directly between the contractor and the requesting entity.

16. PROTESTS

Protest procedures are governed by the Board of Education of Anne Arundel County Regulation DEC-RA.

17. BUSINESS REGISTRATION

To be eligible for contract award, businesses must be properly registered and in good standing with the State Department of Assessments and Taxation.

18. TAXES

The AACPS is exempt from Federal Excise taxes [52-73-0144K] and State and local Sales or Use taxes [3000110-2]. Offerors shall not include these taxes in their price proposal. Exemption certificates will be provided upon request.

19. TOBACCO PRODUCTS

The use of tobacco products is not permitted on school property. As provided in AACPS Board Policy GAC and Code of Maryland Regulations 13A.02.04, the use of tobacco products is not permitted in or on property owned by the Board of Education of Anne Arundel County. Failure to comply with this clause is considered a material breach of contract that may result in termination.

20. IRREGULARITIES

AACPS reserves the right to waive any minor mistakes in the solicitation or proposal. AACPS reserves the right to negotiate or modify any element of the solicitation to ensure that the best possible arrangements for achieving the stated purpose are obtained.

21. SUBCONTRACTORS

AACPS will enter into an agreement with the selected offeror only. The selected offeror shall be responsible for all services as required by this RFP. Subcontractors, if any, shall be identified and a complete description of their role relative to this RFP shall be included in the proposal.

22. CRIMINAL BACKGROUND CHECKS AND SEX OFFENDER SCREENING

Contractor affirms that any employee working under the AACPS contract with unrestricted access to AACPS students shall pass a fingerprint-supported criminal background check prior to employment under an AACPS contract, consistent with §5-551 of the Family Law Article, Maryland Annotated Code and §6-113 of the Education Article, Maryland Annotated Code. Contractor shall have all of its employees assigned to AACPS complete a fingerprint-supported background check through the vendor located in the Central Office in Annapolis prior to being assigned to any AACPS location. Appointments are required. Information on scheduling an appointment for a fingerprint-supported background check can be found on the AACPS website at [Chaperone/Volunteer Background Investigations](#).

In addition to the requirements above, ALL visitors, including contractor personnel, must present their driver's license to school staff for them to input it into the Raptor system to check them against the registered sex offender database before admittance will be granted onto school property. Maryland Law prohibits registered sex offenders from coming onto school property, regardless of whether there are students in the building. An AACPS contractor may not knowingly employ an individual to work at a school if the individual is a registrant, as provided in §11- 722 of the Criminal Procedure Article, Annotated Code of Maryland. A contractor violating this law is guilty of a misdemeanor and may be subject to imprisonment not exceeding five years or a fine not exceeding \$5,000, or both.

Contractor Screening of Employment Applicants Having Direct Contact with Minors

Contractor affirms that all applicants for employment assigned or expected to be assigned to AACPS locations and who may have direct contact with AACPS students must adhere to the requirements of §6-113.2 of the Education Article, Maryland Annotated Code requiring certain affirmations from employees of contractor who are expected to have direct contact with minors. Direct contact includes, but is not limited to, virtual instruction of AACPS students. Contractors may access the screening portal managed by the Office of Investigations by clicking the following link:

<https://aacps-cehrtracking.powerappsportals.com/CSATAdmin/>. Contractors shall contact the AACPS Office of Investigations for credentials to enter information in the portal.

23. ACCESS TO PUBLIC RECORDS

Offeror should identify those portions of its proposal that it considers confidential, proprietary commercial information, or trade secrets, and provide, upon request, justification why such materials, if requested, should not be disclosed by the AACPS under the Maryland Public Information Act. Offerors are advised that, upon request for this information from a third party, the Director of Purchasing will be required to make an independent determination whether the information may be disclosed. Portions of the proposal that are not marked confidential or proprietary will be considered by AACPS as disclosable under the Maryland Public Information Act.

24. GIFTS

In accordance with Board Policy BAF, offerors are hereby notified that the giving or offering of a gift or series of gifts to a Board official or employee is improper and may result in disqualification from future work.

25. EMARYLAND MARKETPLACE ADVANTAGE REGISTRATION

Contractors are required to register on eMaryland Marketplace Advantage at <https://procurement.maryland.gov> within five days following notice of award. Maryland law requires local and state agencies to post award notices on eMaryland Marketplace Advantage. This cannot be done without the contractor's self-registration in the system. Registration is free. Failure to comply with this requirement may be considered grounds for default.

AACPS recommends that all interested offerors register with eMaryland Marketplace Advantage regardless of the outcome of this RFP because it is a valuable resource for bid notification for school districts, and State, county, and municipal agencies throughout Maryland.

26. ETHICS

This solicitation is governed by the Board of Education of Anne Arundel County Vendor Relations Policy DEC and Vendor Relations Administrative Regulation DEC-RA. Also, in accordance with the Board's Ethics and Conflict of Interest Policy BAF, if an AACPS employee has a financial interest in a company, that company may not submit a bid for an AACPS contract.

27. PAYMENTS BY EFT

By submitting a response to this solicitation, the offeror agrees to accept payments via electronic funds transfer (EFT) unless the AACPS Director of Purchasing grants an exemption. The selected contractor shall register by submitting the following to accountingdept@aacps.org

A completed EFT form can be found at [AACPS EFT Request form - fillable](#)

28. DEFINITIONS

- "Day" means calendar day unless otherwise indicated.
- "Responsible" means an offeror that has the capability in all respects to perform fully the contract requirements, and the integrity and reliability that shall assure good faith performance.
- "Responsive" means a proposal submitted in response to a request for proposals (RFP) that conforms in all material respects to the requirements contained in the RFP.

Checklist

Checklist for mandatory documents in your response, provided for your convenience. Failure to provide mandatory documents may be cause for rejection of your proposal.

TECHNICAL PROPOSAL

- _____ One original, and one electronic copy of the technical proposal loaded on a flash drive for proposals being dropped off that includes:
- _____ Signed solicitation documents, including any RFP Amendments
 - _____ Signed and Completed Qualifications Affidavit
 - _____ Financial Statement(s)
 - _____ Letter of Transmittal that includes an Executive Summary
 - _____ Signed and completed Attachment A - Conflict of Interest Affidavit and Disclosure
 - _____ Signed and completed Attachment B - Proposal Affidavit
 - _____ Signed and Completed Attachment D – Acknowledgment of Nepotism Policy
 - _____ Signed and completed Attachment E - Data Privacy and Security Agreement

PRICE PROPOSAL

- _____ One original, and one electronic copy of the signed and completed Price Proposal Work Sheet (Attachment C) for proposals being dropped off loaded on a flash drive. **The Attachment C form must be used to submit the price proposal.**

Offerors shall provide the technical proposal and price proposal, and their respective electronic Copy, under separate sealed cover and appropriately marked as follows:

Technical Proposal: Company Name
 RFP Title and Reference No.
 Due Date:
 This Package contains a **Technical Proposal**.

AND

Price Proposal: Company Name
 RFP Title and Reference No.
 Due Date:
 This Package contains a **Price Proposal**.

Section II: QUALIFICATIONS AFFIDAVIT**Submitted to:** Anne Arundel County Public Schools, Purchasing Office**Offeror Name:** _____

Information furnished in response to this Affidavit and any verification made by AACPS provides a basis for determining the responsibility of offerors. AACPS reserves the right to consider additional references discovered outside of this Affidavit.

The selected firm must have at least five years' experience in Center for Applied Linguistics SIOP® professional development. If a firm does not have such experience or does not submit information in the proposal regarding this qualification, the Offeror may be determined not responsible and may be eliminated from further consideration.

AACPS may consider relevant individual experience of key personnel when assessing the responsibility of the offeror.

1. How many years has your firm been in the business of providing similar services under your current legal name? _____ Years of relevant experience.

Under a different legal name? Please provide the different legal name: _____
 _____ Years of relevant experience.

2. List at least three contracts/references similar to the work being procured, in which your firm has completed within the last five years (including company names, firm or government agency, address, contact person, phone number and email address). At least one contract must have been completed within the past two years.

A. Contract: _____

Beginning and End Date of Contract: _____

School District or Organization: _____

Contact Person: _____

Phone Number and email: _____

B. Contract: _____

Beginning and End Date of Contract: _____

School District or Organization: _____

Contact Person _____

Phone Number and email: _____

C. Contract: _____

Beginning and End Date of Contract: _____

School District or Organization: _____

Contact Person: _____

Phone Number and email: _____

3. What is your Dun and Bradstreet Rating, if any? _____

4. How many people does your company currently employ on a:
A. Full-Time basis? _____ B. Part-Time basis? _____

5. Has your organization performed, or are you currently performing, any other contract, not included in #2 above, for any school district in northern Virginia, the District of Columbia, or Maryland over the last five years? (Please list names, addresses, dates and the employee responsible for accepting the work).

6. Has your company ever been suspended or debarred from bidding on contracts by the federal government, the Maryland Board of Public Works or any other local, state or federal organization for any reason? Explain.

7. Has your company ever filed for bankruptcy/receivership or any other similar defalcation? Explain.

8. Has your company been subjected to any penalty or liquidated damages arising out of poor or non-performance? Explain.

The signatory of this form hereby affirms that the information as set forth is accurate, truthful and complete, to the best of his/her knowledge and belief.

Dated this _____ day of _____ 202__.

Name of Organization: _____

By: _____
(Signature)

(Print Name)

Title: _____

Section III: SCOPE OF WORK

1. SCOPE OF WORK

The selected vendor shall provide the following services:

1. In-Person Professional Learning

The vendor shall design and deliver ongoing, in-person professional learning for AACPS educators and administrators, including but not limited to:

- Two-day and three-day CAL SIOP® workshops.
- Initial and advanced implementation sessions.
- Training for school-based instructional leadership teams.
- Professional learning for classroom teachers, instruction coaches, specialists, and administrators.

Professional learning sessions shall:

- Be delivered onsite at AACPS locations.
- Include active learning opportunities, modeling, application, reflection, and collaborative planning.
- Be aligned to CAL SIOP® principles and research-based best practices for multilingual learners.
- Support implementation across grades Kindergarten through Grade 12.
- Be differentiated for elementary and secondary audiences.
- Address varying levels of participant experience, from novice to advanced practitioners.

2. School-Based Coaching and Observation Support

The vendor shall provide embedded coaching and implementation support for schools participating in the initiative.

Services shall include:

- Classroom observations using CAL SIOP® implementation indicators.
- Observation and feedback cycles for teachers.
- Coaching sessions for instructional coaches and administrators.
- Debrief meetings with school leadership teams.
- Recommendations for strengthening implementation at the classroom and school levels.
- Guidance related to lesson planning, instructional delivery, language objective development, academic discourse, scaffolding, assessment practices, and culturally responsive instruction.

The vendor shall demonstrate the capacity to provide coaching support for both elementary and secondary settings.

3. Virtual Consultation and Planning

The vendor shall participate in virtual meetings as requested by AACPS to support implementation and continuous improvement efforts.

Virtual support may include:

- Meetings with district-level instructional leaders.
- Meetings with school-based leadership teams.
- Planning and preparation sessions.
- Data review and implementation progress discussions.
- Follow-up consultation related to professional learning and coaching activities.

The vendor must be able to provide timely virtual support throughout the contract period.

4. Customization and Differentiation of Content

All professional learning and coaching services shall be tailored to the specific needs of AACPS.

The vendor shall:

- Customize training materials and examples using AACPS curricula, instructional priorities, and district initiatives whenever feasible.
- Differentiate content for elementary and secondary audiences.
- Address the instructional needs of educators across varying content areas, including:
 - Reading and Literacy
 - Mathematics
 - Science
 - Social Studies
 - Cultural Arts
 - Career and Technical Education
 - Health and Physical Education
 - Other content areas as requested

The vendor shall demonstrate expertise in applying CAL SIOP® practices across multiple content disciplines and grade levels.

5. Professional Learning Materials

The vendor shall provide all necessary professional learning materials.

Requirements include:

- Electronic copies of participant handouts.
- Digital presentation materials and resources.
- Tools, templates, and implementation guides.
- Materials that comply with accessibility requirements.
- Resources that may be reproduced and used internally by AACPS educators for implementation purposes.

All materials shall be provided electronically in formats accessible to AACPS staff.

6. Participant Credentials and Recognition

The vendor shall provide documentation recognizing participant completion of professional learning activities.

Acceptable forms may include:

- Certificates of completion.
- Digital badges.
- Micro-credentials.
- CAL SIOP®-related credentials, when applicable.

Credentials shall identify:

- Participant name.
- Training title.
- Dates of participation.
- Number of professional learning hours completed.

7. Implementation Planning and Reporting

The vendor shall collaborate with AACPS to develop and monitor implementation plans.

Responsibilities include:

- Assisting in the development of annual professional learning plans.
- Identifying measurable implementation goals and outcomes.

- Providing summary reports following workshops and coaching engagements.
- Documenting participation and completion data.
- Recommending next steps for continued growth and sustainability.

Vendor Qualifications

The successful vendor shall demonstrate:

- Extensive experience delivering CAL SIOP® Framework training and implementation support.
- Expertise in multilingual learner education and language development.
- Experience supporting large K-12 school districts.
- Capacity to provide in-person services in Anne Arundel County, Maryland.
- Expertise working with both elementary and secondary educators.
- Ability to customize professional learning based on local curriculum, instructional priorities, and student demographics.
- Experience coaching teachers, instructional leaders, administrators, and school leadership teams.
- Ability to provide professional learning credentials, certificates, badges, or related recognition systems.

Deliverables

At a minimum, the selected vendor shall provide:

1. In-person CAL SIOP® professional learning workshops.
2. School-based coaching and observation services.
3. Virtual consultation and planning meetings.
4. Customized professional learning materials and digital handouts.
5. Certificates, badges, credentials, or completion documentation.
6. Workshop and coaching summary reports.
7. Recommendations for ongoing implementation and sustainability.

Performance Expectations

The selected vendor shall:

- Maintain consistent communication with AACPS staff.
- Deliver high-quality, research-based professional learning.
- Tailor services to district priorities and identified student needs.
- Demonstrate flexibility in scheduling and delivery models.
- Support implementation fidelity of the CAL SIOP® Framework across K-12 schools.
- Foster sustainable district and school-based capacity for effective instruction of English Learners in content classrooms.

2. CONTRACTOR'S RESPONSIBILITY

The successful vendor shall demonstrate:

- Extensive experience delivering CAL SIOP® Framework training and implementation support.
- Expertise in multilingual learner education and language development.
- Experience supporting large K-12 school districts.
- Capacity to provide in-person services in Anne Arundel County, Maryland.
- Expertise working with both elementary and secondary educators.
- Ability to customize professional learning based on local curriculum, instructional priorities, and student demographics.
- Experience coaching teachers, instructional leaders, administrators, and school leadership teams.

- Ability to provide professional learning credentials, certificates, badges, or related recognition systems.

2.2 Confidentiality

The contractor shall ensure the complete confidentiality of all information provided by AACPS and gathered in the development by contractor in the performance of the contract. The material gathered, used, and developed may not be provided to any other party without the expressed written approval of the Director of Purchasing.

3. AACPS RESPONSIBILITIES

3.1 General

AACPS shall provide all assistance deemed reasonable and necessary to assist contractor to address the obligations specified herein as it relates to current AACPS operations, documentation, required information, and assistance.

3.2 Access to the Premises

AACPS shall facilitate reasonable access to sites and schools for the purposes of performing this Contract.

4. CONTRACT ADMINISTRATOR

Anne Arundel County Public Schools
Leanne Riordan
Elementary ELD Coordinator
410-222-5416
lriordan@aacps.org

Note: the buyer named on page 1 of this RFP is the sole AACPS point of contact before contract award.

5. INSURANCE REQUIREMENTS

Unless otherwise required in this solicitation, or elsewhere, if a Contract is awarded the Contractor shall be required to purchase and maintain during the life of the Contract, Commercial General Liability Insurance, Business Auto Liability Insurance, and Workers' Compensation Insurance with limits of not less than those set forth below. The Contractor shall require similar coverage from any of its subcontractors.

Commercial General Liability

At least \$1,000,000 combined single limit coverage written on an occurrence basis covering all premises and operations and including Personal and Advertising injury, Independent Contractor, Contractual Liability and Products and Completed Operations. **The general aggregate limit is to apply per project.*** On all Commercial General Liability Insurance policies the **Board of Education of Anne Arundel County (the BOARD) AKA Anne Arundel County Public Schools (AACPS) and all AACPS Parties**, administrators, executives, employees and volunteers, shall be named as additional insureds, which shall be shown on the insurance certificates furnished to AACPS under this Section.

Business Auto Liability Insurance

At least \$1,000,000 Combined Single Limit any one accident to include owned, non-owned, and hired vehicles.

Workers' Compensation and Employers' Liability Insurance

Statutory benefits as required by Maryland law and/or, when required, the U.S. Longshore and Harbor Workers' Compensation Act including standard Other States Insurance and Employers' Liability coverage with limits of at least \$500,000 each accident/\$500,000 each employee disease/\$500,000 disease policy limit.

Sole proprietors and partners exempt from statutory workers' compensation with no employees or subcontractors must provide appropriate documentation in support of that exemption.

The Contractor shall provide AACPS with a Certificate of Insurance evidencing the coverage required above within ten (10) days of the date of the notice of award. While under contract if the Contractor receives an insurer's cancellation notice the Contractor shall email a copy within two (2) business days of its receipt to the Purchasing Officer at: purchasing@aacps.org. The Contractor if requested by AACPS, shall provide certified true copies of any, or all, insurance policies.

Providing any insurance required herein does not relieve the Contractor of any of the responsibilities or obligations assumed by the Contractor in any resulting Contract or for which the Contractor may be liable by law or otherwise.

Failure to provide and continue in force such insurance as required herein shall be deemed a material breach of any resulting Contract and shall operate as an immediate termination thereof.

All other terms and conditions, including price, shall be the same unless a written modification is agreed to by both parties.

Professional Liability Insurance

The Contractor shall purchase and maintain during the term of [any resulting Contract] Professional Liability Insurance with limits of at least \$1,000,000 each occurrence and \$3,000,000 aggregate.

The Contractor shall provide AACPS with a Certificate of Insurance evidencing the coverage required above within ten (10) days of the date of the notice of award. While under contract if the Contractor receives an insurer's cancellation notice the Contractor shall email a copy within two (2) business days of its receipt to the Purchasing Officer at: purchasing@aacps.org. The Contractor if requested by AACPS, shall provide certified true copies of any, or all, insurance policies.

Providing any insurance required herein does not relieve the Contractor of any of the responsibilities or obligations assumed by the Contractor in any resulting Contract or for which the Contractor may be liable by law or otherwise.

Failure to provide and continue in force such insurance as required herein shall be deemed a material breach of any resulting Contract and shall operate as an immediate termination thereof.

Waiver of Right of Recovery/Subrogation

To the fullest extent permitted by law, the Contractor and its invitees, employees, officials, volunteers, agents and representatives waive any right of recovery against the AACPS Parties, including its Board of Education, administrators, executives, employees or volunteers, for any and all claims, liability, loss, damage, costs or expense (including attorney's fees) arising out of the services provided by Contractor under this Contract. Such waiver shall apply regardless of the cause of origin of the injury, loss or damage, including the negligence of the Board and its elected and appointed officials, officers, volunteers, consultants, agents and employees. The Contractor shall advise its insurers of the forgoing and such insurance shall waive any right of subrogation by endorsement or otherwise.

6. DURATION OF CONTRACT

The Contract shall remain in force from the date of award through December 31, 2029, with 4 options to extend at the sole discretion of AACPS. All other terms and conditions, including price, shall remain the same unless a written modification is agreed to by both parties.

Section IV: MANDATORY TERMS AND CONDITIONS

The following are mandatory terms and conditions to be included in all contracts:

1. COMPLIANCE WITH LAWS

The Contractor hereby affirms:

- It is qualified to do business in the State of Maryland and it will take such action as, from time to time hereafter, may be necessary to remain so qualified;
- It is not in arrears with respect to the payment of any monies due and owing the State of Maryland, or any department or unit thereof, including but not limited to the payment of taxes and employee benefits, and that it shall not become so in arrears during the term of this Contract;
- It shall comply with all federal, State, and local laws, regulations, and ordinances applicable to its activities and obligations under this Contract to include all OSHA and Maryland Occupational Safety and Health (MOSH) requirements including, but not limited to hazard communication, heat stress, personal protective equipment and ensure employees will be trained and supervised accordingly to those applicable laws and regulations; and
- It shall obtain, at its expense, all licenses, permits, insurance, and governmental approvals, if any, necessary to the performance of its obligations under this Contract

2. RETENTION OF RECORDS

The Contractor shall retain and maintain all records and documents relating to this contract for five years after final payment by the AACPS hereunder or any applicable statute of limitation, whichever is longer, and shall make them available for inspection and audit by authorized representatives of AACPS.

3. TERMINATION

3.1 TERMINATION FOR DEFAULT

Should a Contractor fail to perform fully, faithfully and promptly any obligation owed to AACPS under this contract, AACPS may, at its election, consider the breach material and, notwithstanding any requirement of notice, terminate the contract in its entirety. Failure on the part of the Contractor to fulfill contractual obligations shall be considered just cause for termination of the contract, and the Contractor is not entitled to recover any cost incurred by the Contractor up to the date of termination. Such termination, or failure to terminate, by AACPS shall not be construed as a waiver of any other right or remedy afforded by law or by agreement between the parties which AACPS may have against Contractor. No failure of AACPS to utilize a remedy afforded by law or contract upon any breach by Contractor shall be construed as a waiver of the right to insist upon full, prompt and faithful performance of the particular obligation, and all other obligations of Contractor in the future.

3.2 TERMINATION FOR CONVENIENCE

The performance of work under this contract may be terminated by AACPS in accordance with this clause in whole, or from time to time in part, whenever AACPS shall determine that such termination is in the best interest of AACPS. AACPS shall pay all reasonable costs associated with the contract that the Contractor has incurred up to the date of termination, and all reasonable costs associated with termination of the contract; provided, however, that the Contractor shall not be reimbursed for any anticipatory profits that have not been earned as of the date of termination.

3.3 NONAVAILABILITY OF FUNDING

If the County Council fails to appropriate funds or if funds are not otherwise made available for continued performance for any fiscal period of this contract succeeding the first fiscal period, this contract shall be canceled automatically as of the beginning of the fiscal year for which funds were not appropriated or otherwise made available; provided, however, that this shall not affect either AACPS's rights or the

Contractor's rights under any termination clause in this contract. The effect of termination of the contract hereunder shall be to discharge both the Contractor and AACPS from future performance of the contract, but not from their rights and obligations existing at the time of termination.

4. ASSIGNMENT

The assignment of this contract to successors, associated companies or any other parties by the Contractor for any reason, without the written approval of AACPS, is specifically prohibited.

5. MARYLAND LAW PREVAILS

The law of Maryland shall govern the interpretation and enforcement of this Contract.

5. PAYMENT

Subject to the performance of the work and its acceptance by AACPS, contractor shall accept payment in accordance with the terms of the financial proposal and this RFP. If contractor is not in default of any of the contract terms and conditions, then AACPS shall ensure timely payment upon receipt of an accurate invoice.

7. INDEMNIFICATION OF THE ANNE ARUNDEL COUNTY PUBLIC SCHOOLS

To the fullest extent permitted by law the contractor shall indemnify and save harmless the AACPS Parties, including its Board of Education, administrators, executives, employees, and volunteers, against and from all suits, actions, claims, demands, damages, losses, expenses and/or costs of every kind and description to which the AACPS may be subjected or put, including but not exclusively so, by reason of injury (including death) to persons or damage to property, in any way resulting from Contractor's performance of the work specified herein or performed under this contract, or any part thereof, or by or on account of any act or omission of the Contractor, its agents or employees, whether such suits, actions, claims, demands, damages, losses, expenses and/or costs be against, suffered or sustained by the AACPS Parties, including its Board of Education, administrators, executives, employees, and volunteers, or be against, suffered or sustained by other corporations and persons to whom the AACPS Parties, including its Board of Education, administrators, executives, employees, and volunteers, may become liable therefore, except that Contractor shall not indemnify and save harmless the AACPS Parties, including its Board of Education, administrators, executives, employees, and volunteers, against and from all suits, actions, claims, demands, damages, losses, expenses and/or costs arising from or due to the negligence of the AACPS Parties, including its Board of Education, administrators, executives, employees, and volunteers. The whole, or so much of the moneys due, or to become due the Contractor under the contract, as may be considered necessary by the Director of Purchasing, may be retained by the AACPS until such suits or claims for damages shall have been settled, or otherwise disposed of, and satisfactory evidence to that effect furnished to the Director of Purchasing.

If an Offeror proposes entering into any third-party contract as part of its revenue enhancement proposal, the Offeror shall indemnify, defend, and hold harmless AACPS, its board members, officers, employees, volunteers, and agents from and against any and all claims, damages, liabilities, losses, and expenses, including reasonable attorneys' fees, arising out of or related to the acts, omissions, or performance of such third party. Any third-party agreement shall expressly state that the AACPS parking management contract is solely for the benefit of AACPS and the Offeror and does not create, confer, or grant any rights, remedies, claims, or benefits to the third party as an intended beneficiary or otherwise.

8. INTELLECTUAL PROPERTY

Contractor agrees to indemnify and save harmless AACPS, its officers, agents and employees with respect to any claim, action, cost or judgment for patent infringement, or trademark or copyright violation arising out of the purchase of materials, supplies, equipment or services covered by this contract. Further, contractor shall not share, exchange, or release AACPS's data to any other party without the express written consent from the Superintendent or his designee.

9. ETHICS

This solicitation is governed by the Board of Education of Anne Arundel County Vendor Relations Policy DEC and Vendor Relations Administrative Regulation DEC-RA.

10. NON-HIRING OF EMPLOYEES

No employee of AACPS or any department, commission, agency or branch thereof whose duties as such employee include matters relating to or affecting the subject matter of this contract shall, while being employed, become or be employee of the party or parties hereby contracting with AACPS.

11. DISPUTES

This contract shall be subject to AACPS Regulation DEC-RA. Pending resolution of a claim, the Contractor shall proceed diligently with the performance of the contract in accordance with the decision of the Director of Purchasing.

12. REGULATIONS

The policies and regulations set forth by the Board of Education of Anne Arundel County in effect on the date of execution of this Contract are applicable to this Contract.

13. SEVERABILITY

If any clause herein is considered by court action to be illegal, invalid, inoperative or unenforceable, it shall be modified or removed accordingly. However, the modification or removal of a clause or paragraph shall not serve to nullify the contract. All other clauses and paragraphs shall remain enforceable as written.

14. WAIVER

No provision of these contract documents shall be deemed to have been waived unless such waiver is in writing. Any waiver shall extend to the particular case only and only in the manner specified and shall not be construed in any way to be a waiver of any further or other rights in the same or different circumstances.

15. NONDISCRIMINATION CLAUSE

The Board of Education of Anne Arundel County prohibits discrimination and ensures equal employment opportunities for all individuals without regard to actual or perceived race, color, religion, national origin, sex, age, marital status, sexual orientation, genetic information, gender identity, or disability.

Further, contractor agrees not to discriminate in any manner against an employee or applicant for employment based on actual or perceived race, color, religion, national origin, sex, age, marital status, sexual orientation, genetic information, gender identity, or disability.

16. AACPS EQUIPMENT ISSUED TO CONTRACTOR (if applicable)

Contractor shall be responsible for payment for loss or damage to AACPS equipment issued to contract staff as part of their scope of work. AACPS shall invoice Contractor for lost or damaged AACPS equipment, and payment shall be rendered by Contractor within 30 days of invoice.

17. FORCE MAJEURE

Force Majeure is defined as an occurrence beyond the control of the affected party and not avoidable by reason of diligence. It includes the acts of nature, war, riots, strikes, fire, floods, epidemics, pandemics, or other similar occurrences. If either party is delayed by force majeure, said party shall provide written notification to the other within 48 hours. Delays shall cease as soon as practicable and written notification of same provided. The time of contract completion may be extended by contract modification, for a period of time equal to that delay caused under this condition. AACPS may also consider requests for price increase for raw materials that are directly attributable to the cause of delay. AACPS reserves the right to cancel the contract and/or purchase materials, equipment or services from the best available source during the time of force majeure, and Contractor shall have no recourse against AACPS. Further, except for payment of sums due, neither party shall be liable to the other or deemed in default under this contract, if and to the extent that such party's performance of this contract is prevented by reason of force majeure as defined herein.

18. MODIFICATIONS AND AMENDMENTS

Modifications to this contract may be made only with the express written concurrence of both parties unless a unilateral right is identified herein.

19. INDEPENDENT CONTRACTOR

In the performance of this Agreement, the Contractor, including its employees, agents, and subcontractors, shall act solely as an independent contractor, and nothing contained in or implied by this Agreement shall be construed at any time to create any other relationship between the AACPS and the Contractor, including employer and employee, partnership, principal and agent, or joint venturer.

Section V: PROPOSAL INSTRUCTIONS

Proposals that do not include all information required by this RFP may be considered not responsive and rejected on that basis.

TECHNICAL PROPOSAL

Each offeror must include in its Technical Proposal the following information:

Offerors shall submit one original, one paper copy, and one electronic copy of their technical proposal for proposals being dropped off. The electronic copy shall be submitted on a flash drive. The proposals should be tabbed for ease of reference.

When submitting a technical proposal, the following minimum information must be provided.

A. Forms

- Letter of Transmittal – The offeror shall include a Letter of Transmittal, signed by the person authorized to legally bind the offeror to the proposal. The letter shall:
 - a. include a brief executive summary;
 - b. specifically state that the Offeror shall complete all services set forth in the proposal within the proposed time limits to the satisfaction of AACPS;
 - c. be concise and need not repeat any of the detailed information set forth in the proposal;
 - d. state that the proposal is a firm and irrevocable offer for a period of 120 days; and
 - e. acknowledge of all amendments to the RFP.
- A signed, original, unaltered, solicitation cover sheet (page 1 of the RFP) and any amendments issued by AACPS.
- A signed and completed Qualifications Affidavit
- A signed and completed Attachment A - Conflict of Interest Affidavit and Disclosure
- A signed and completed Attachment B – Proposal Affidavit
- Signed and Completed Attachment D – Acknowledgment of Nepotism Policy
- Signed and completed Attachment E - Data Privacy and Security Agreement

Please note that your proposal, if considered responsive, will be rated against other responsive submissions and the evaluation criteria listed in Section VI, *Evaluation Criteria*. Your technical proposal should be thorough in all aspects for the AACPS evaluation committee to make a proper and complete evaluation of your capabilities and response.

B. Background and Experience

Each offeror must demonstrate the background, experience, resources, equipment, and technical competence to perform the services required. This section is in addition to the information required in the Qualifications Affidavit. A reference to the Qualifications Affidavit in response to this requirement, without more, is insufficient.

1. Describe previous or current clients for whom the offeror has successfully provided _____ similar to what will be required in this project. Contact names and phone numbers shall be included. The references may be the same as those provided in the Qualifications Affidavit, but the scope of the affidavit information should be expanded in this section.
2. Provide appropriate information on the offeror's organization, including mission, core business capabilities, size, and locations.

3. If any subcontractors will be performing work on the project, provide the above information for all subcontractors.

C. Management Summary/Work Plan

The offeror must fully describe how it will provide the services specified, including each of the following:

1. A detailed description of how the project's objectives and deliverables will be accomplished, with specific consideration of the timing of the deliverable.
2. An efficient sequence of activities and tasks.
3. An explanatory narrative that enables evaluators to clearly understand the plan's logic, feasibility, and potential to yield the best results.

D. Personnel

This section must include the proposed composition of the offeror's project team and any other personnel, including any subcontractors, that may be utilized to oversee, perform, and provide quality assurance on the project. Specify the names, titles, and a brief description of the roles each will play on the project.

This section must include resumes including work history and education for each project team member. Biographical statements consisting of only a few sentences are insufficient. The proposal must include information describing previous project team experience that relates directly to the work each project team member will perform on the project.

Staff and subcontractors identified in this section must remain throughout the contract unless substitution is agreed to by AACPS. AACPS may not unreasonably withhold agreement.

FINANCIAL PROPOSAL

Complete and submit Attachment C, Financial Proposal. All pricing information shall be provided using Attachment C. The financial proposal must be provided in a sealed package separate from the technical proposal.

Financial proposal should include fixed hourly pricing. All services calculations will be using the 50 hours per as a standard.

Section VI: EVALUATIONS

6.1 Overall Approach

Contract award will be made to the responsible offeror whose proposal is determined to be the most advantageous to AACPS considering technical evaluation and price factors as set forth in this RFP.

6.2 Criteria for Evaluation

An evaluation committee will review the technical proposals using the following evaluation factors in descending order of importance:

- a. Past experience of the company and proposed project team in conducting similar or related projects.
- b. The offeror's demonstrated understanding of the project objectives and the offeror's approach to accomplishing the scope of services.
- c. The skills and competencies of the offeror's project team with respect to the ability to perform the required work.

d. Financial Proposal

6.3 Selection Process

Once the buyer makes the initial determination that a proposal is acceptable, the first level of review will be an evaluation for technical merit. During this review, discussions with each offeror may be held, or AACPS may limit discussions to a subset of offerors with the highest ranked proposals at this stage of the evaluation. The purpose of such discussions is to ensure a full understanding of the proposals and the offeror's ability to perform.

Offerors must confirm in writing any substantive oral clarification of, or change in, their proposals made during discussions. Any such written clarification or change then becomes part of the offeror's proposal.

The financial proposal of each qualified offeror will be evaluated independently from the technical proposal evaluation. After a review of the financial proposals of qualified offerors, the buyer may again conduct discussions.

When in the best interest of AACPS, the buyer may permit offerors who have submitted acceptable proposals to revise their initial proposals and submit, in writing, best and final offers.

Upon completion of the review by the evaluation committee, the buyer will recommend award of the contract to the responsible offeror whose proposal is determined to be the most advantageous to AACPS considering technical evaluation and price factors as set forth in this RFP.

The contract award may be subject to the approval of the Board of Education of Anne Arundel County.

Attachment A

CONFLICT OF INTEREST AFFIDAVIT AND DISCLOSURE

- (a)** The Contractor warrants that, to the best of the Contractor's knowledge and belief, there are no relevant facts or circumstances which could give rise to a conflict of interest.
- (b)** Prior to commencement of any work, the Contractor agrees to notify the buyer immediately that, to the best of its knowledge and belief, no actual or potential conflict of interest exists or to identify to the buyer any actual or potential conflict of interest the Contractor may have.
- (c)** The Contractor agrees that if an actual or potential conflict of interest is identified during performance, the Contractor will immediately make a full disclosure in writing to the buyer. This disclosure shall include a description of actions which the Contractor has taken or proposes to take, after consultation with the buyer, to avoid, mitigate, or neutralize the actual or potential conflict of interest. The Contractor shall continue performance until notified by the buyer of any contrary action to be taken.
- (d)** Remedies - The Board may terminate this contract for convenience, in whole or in part, if it deems such termination necessary to avoid a conflict of interest. If the Contractor was aware of a potential conflict of interest prior to award or discovered an actual or potential conflict after award and did not disclose it or misrepresented relevant information to the buyer, the Board may terminate the contract for default, suspend the Contractor from further Board contracts, or pursue such other remedies as may be permitted by law or this contract.
- (e)** The Contractor agrees to insert in each subcontract placed hereunder, provisions which shall conform substantially to the language of this affidavit.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date: _____

By: _____
(Print name of Authorized Representative and Affiant)

(Signature of Authorized Representative and Affiant)

ATTACHMENT B**PROPOSAL AFFIDAVIT**

PROPOSAL AFFIDAVIT**A. Authority**

I HEREBY AFFIRM THAT:

I (print name)_____ possess the legal authority to make this Affidavit.

B. AFFIRMATION REGARDING BRIBERY CONVICTIONS

I AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business (as is defined in Section 16-101(b) of the State Finance and Procurement Article of the Annotated Code of Maryland), or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies has been convicted of, or has had probation before judgment imposed pursuant to Criminal Procedure Article, §6-220, Annotated Code of Maryland, or has pleaded nolo contendere to a charge of, bribery, attempted bribery, or conspiracy to bribe in violation of Maryland law, or of the law of any other state or federal law, except as follows (indicate the reasons why the affirmation cannot be given and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of person(s) involved, and their current positions and responsibilities with the business):

_____.

C. AFFIRMATION REGARDING OTHER CONVICTIONS

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies, has been found guilty of any other criminal act regarding the performance of a government contract.

D. AFFIRMATION REGARDING DEBARMENT

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities, including obtaining or performing contracts with public bodies, has ever been suspended or debarred (including being issued a limited denial of participation) by any public entity, except as follows (list each debarment or suspension providing the dates of the suspension or debarment, the name of the public entity and the status of the proceedings, the name(s) of the person(s) involved and their current positions and

responsibilities with the business, the grounds of the debarment or suspension, and the details of each person's involvement in any activity that formed the grounds of the debarment or suspension).

E. AFFIRMATION REGARDING COLLUSION

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business has:

- (1) Agreed, conspired, connived, or colluded to produce a deceptive show of competition in the compilation of the accompanying bid or offer that is being submitted;
- (2) In any manner, directly or indirectly, entered into any agreement of any kind to fix the bid price or price proposal of the bidder or offeror or of any competitor, or otherwise taken any action in restraint of free competitive bidding in connection with the contract for which the accompanying bid or offer is submitted.

F. CERTIFICATION OF TAX PAYMENT

I FURTHER AFFIRM THAT: Except as validly contested, the business has paid, or has arranged for payment of, all taxes due the State of Maryland and has filed all required returns and reports with the Comptroller of the Treasury, the State Department of Assessments and Taxation, and the Department of Labor, Licensing, and Regulation, as applicable.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date: _____

By: _____
(print name of Authorized Representative and Affiant)

(signature of Authorized Representative and Affiant)

ATTACHMENT C

FINANCIAL PROPOSAL

Name of company submitting proposal:	
Name of person authorized to submit financial proposal:	
Signature of person authorized to submit financial proposal:	
Name of contact person (if different from above):	
Contact telephone number:	Contact email address:

Price Worksheet 27SC-046 Professional Learning Services for English Learner Instructions Using the CAL SIOP® Framework

Bid prices shall be submitted as follows and shall include all costs associated with the performance of this RFP. This includes, but is not limited to salaries/wages, materials, equipment, transportation, overhead, taxes, profit and any other related costs.

NOTE: Amendments to solicitations that may affect pricing often occur before bid opening. It is the bidder's sole responsibility to obtain amendments once they have been posted.

	initial cost	unit of measure	blended cost
1. In-person CAL SIOP® Professional Learning Workshops	\$	50 hours	\$
2. School-based coaching and observation services		50 hours	
3. Virtual consultation and planning meeting	\$	50 hours	\$
4. Customized professional learning materials and digital handouts	\$	50 participants	\$
5. Certificates, badges, credentials, or completion documentation	\$	50 participants	\$
6. Workshop and coaching summary reports	\$	50 hours	\$
			\$
7. Recommendations for on going implementation and sustainability	\$	50 hours	\$

Quantities are for evaluation purposes only.

GRAND TOTAL	\$
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Company Name:
Name of Representative:
Signature of Representative:
Date of Signature:

THE OFFEROR IS ADVISED THAT, IN ACCORDANCE WITH APPLICABLE MARYLAND LAW, THERE IS A PRESUMPTION THAT ALL PRICING SUBMITTED IN RESPONSE TO THIS RFP IS SUBJECT TO PUBLIC DISCLOSURE UPON REQUEST. BY SUBMITTING A PROPOSAL, THE OFFEROR ACKNOWLEDGES AND AGREES THAT ITS PRICING MAY BE RELEASED TO THE PUBLIC UNLESS SPECIFICALLY EXEMPT UNDER MARYLAND LAW. ANY REQUEST FOR EXEMPTION MUST BE CLEARLY IDENTIFIED AND SUPPORTED BY THE OFFEROR WITH THE APPROPRIATE LEGAL JUSTIFICATION.



Acknowledgement of Nepotism Policy

Effective Date of Change

Name (Last)	(First)	(MI)	Employee ID#	Supervisor's Name (if applicable)
Position			☐ Employee ☐ Board Member ☐ Contractor	Location

Please be aware of Board of Education Policy GAF and Administrative Regulation GAF-RA regarding nepotism. To comply with this policy and regulation, you must complete the following:

- ☐ 1. I **do not** have any of the family members defined in #2 or #3 below, or persons living in my household who are employed by Anne Arundel County Public Schools (AACPS)/Board of Education.
 (If you select this box, proceed to Signature/Date section)

2. The following **immediate family members** (spouse, parent, child, sibling, grandparent, grandchild, aunt, uncle, niece, nephew, mother-in-law, father-in-law, sister-in-law, brother-in-law, son-in-law, daughter-in-law, grandparent-in-law, grandchild-in-law, uncle-in-law, niece-in-law, nephew-in-law, and all step relationships) are employed by AACPS/Board of Education:

Name		Relationship
Position Title	Position Location	
Name		Relationship
Position Title	Position Location	
Name		Relationship
Position Title	Position Location	

3. The following **non-relatives** live in my household and are employed by AACPS/Board of Education:

Name		Relationship
Position Title	Position Location	
Name		Relationship
Position Title	Position Location	

I affirm that the information provided by me on this form is correct to the best of my knowledge. I understand that I am required to complete a new nepotism form should circumstances change and relationships as detailed above develop during my employment with AACPS/Board of Education. I will submit a new form within 30 days in accordance with Administrative Regulation GAF-RA.

Signature

Date

Internal
Use OnlyReviewed by: _____
Date Initialq Contacted Employee/
Board Member

q Contract Lead

q Filed

Attachment E

ANNE ARUNDEL COUNTY PUBLIC SCHOOLS Data Privacy and Security Agreement

Last Updated: **July 01, 2022**

This Data Privacy and Security Agreement (hereinafter “Agreement”) is made by and between the Board of Education of Anne Arundel County, also called Anne Arundel County Public Schools (hereinafter “AACPS”) and

(hereinafter
“Contractor”)

Legal Company Name

It is AACPS policy to protect personally identifiable information of affiliates, employees, and students. To that end, electronic restrictions and safeguards outlined below are provided to ensure compliance with Board policies, AACPS regulations, and federal and state law.

A. DEFINITIONS

1. **Affiliate** means any individual, other than a student or employee, that AACPS or Contractor captures, transmits and/or stores information.
2. **Covered data and information (CDI)** means paper and electronic education records and any other records containing an employee’s/affiliate’s or student’s personally identifying information. CDI includes information supplied by AACPS, and any data provided by AACPS students to the Contractor.
3. **Education records** means those records that are:
 - a. Directly related to a student; and
 - b. Maintained by AACPS or by a party acting for AACPS.
4. **Personally Identifiable Information (PII)** means any representation of information that permits the identity of an individual to whom the information applies to be reasonably inferred by either direct or indirect means. Identifying data includes, but is not limited to:
 - a. The student’s name;
 - b. The name of the student’s parent or other family members;
 - c. The address of the student or student’s family;
 - d. A personal identifier, such as the student’s social security number, student number, or biometric record;
 - e. Other indirect identifiers, such as the student’s date of birth, place of birth, and mother’s maiden name;
 - f. Other information that, alone or in combination, is linked or linkable to a specific student that would allow a reasonable person in the school community, who does not have personal knowledge of the relevant circumstances, to identify the student with reasonable certainty; or
 - g. Information requested by a person who AACPS reasonably believes knows the identity of the student to whom the education record relates;
 - h. The employee’s/affiliate’s name;

- i. The name of the employee's/affiliate's family members; The address of the employee/affiliate or employee's/affiliate's family;
- j. A personal identifier, such as the employee's/affiliate's social security number, employee/affiliate number, or biometric record;
- k. Other indirect identifiers, such as the employee's/affiliate's date of birth, place of birth, and mother's maiden name;
- l. Other information that, alone or in combination, is linked or linkable to a specific employee/affiliate that would allow a reasonable person, who does not have personal knowledge of the relevant circumstances, to identify the employee/affiliate with reasonable certainty; or
- m. Information requested by a person who AACPS reasonably believes knows the identity of the employee/affiliate to whom the record relates.

B. PROHIBITION ON UNAUTHORIZED USE OR DISCLOSURE OF CDI

Contractor agrees to hold CDI in strict confidence. Contractor may not use or disclose CDI received from or on behalf of AACPS except as permitted or required by the Agreement, as required by law, or as otherwise authorized in writing by AACPS. Contractor agrees not to use CDI for any purpose other than the purpose for which the disclosure was made.

C. RETURN OR DESTRUCTION OF CDI

Except to the extent otherwise expressly provided in this Agreement, upon termination, cancellation, expiration or other conclusion of the Agreement, Contractor shall, after receiving written request from AACPS, return all CDI to AACPS or, if return is not feasible, purge, destroy, or otherwise render inaccessible all CDI within 30 business days of receiving AACPS's request; however, Contractor may retain CDI stored pursuant to automated encrypted electronic back-up or archival systems used in the ordinary course of business, or to comply with legal or regulatory requirements provided that any CDI so retained is not generally accessible to employees/affiliates or other persons in the ordinary course of business. If the Contractor destroys the information, on request, the Contractor shall provide notification to AACPS in writing, confirming the destruction of the data. Destruction includes de-identification, provided the CDI is not capable of being re-identified.

Contractors who maintain data as part of professional or industry training and/or certification programs will be permitted to store this data in order to meet the explicit needs of the certification program upon receipt of approval, in writing, by AACPS.

D. REMEDIES

If AACPS reasonably determines in good faith that Contractor has materially breached any of its obligations under this contract, AACPS, in its sole discretion, shall have the right to require Contractor to submit to a plan of monitoring and reporting; provide Contractor with a thirty-day

(30) period to cure the breach; or terminate the Agreement immediately if cure is not possible. Before exercising any of these options, AACPS shall provide written notice to Contractor describing the violation and the action it intends to take. AACPS may invoke additional remedies as provided in the Family Educational Rights and Privacy Act and other applicable legal and regulatory mandates.

E. MAINTENANCE OF THE SECURITY OF ELECTRONIC INFORMATION

Contractor shall develop, implement, maintain, and use appropriate administrative, technical, and physical security measures to preserve the confidentiality, integrity and availability of all electronically stored, or transmitted CDI received from, or on behalf of, AACPS or its affiliates, employees, and students. These measures shall be extended by contract to all subcontractors used by Contractor. This must include the following security measures:

1. All communications between the client software (including web browsers) and the system and data at rest will be encrypted using current industry best

practices to ensure confidentiality, integrity, and availability of AACPS-owned data.

2. Cloud-hosting providers shall implement security controls consistent with NIST SP 800-53 R4 or greater - Security and Privacy Controls for Federal Information Systems and Organizations.
3. The Contractor warrants that the service it will provide to AACPS is fully compliant with the following regulations (if applicable):
 - a. Children's Online Privacy and Protection Act (COPPA)
 - b. Family Educational Rights and Privacy Act (FERPA)
 - c. Health Insurance Portability and Accountability Act (HIPAA)
 - d. Payment Card Industry Data Security Standards (PCI-DSS)
 - e. Protection of Pupil Rights Amendment (PPRA)
4. In no event shall CDI be copied, stored, or moved outside of the United States for any purpose. In the event CDI is accessed from outside the United States, Contractor will ensure access is using virtual/remote desktop methodology or a similar technology which prevents confidential information from being copied, stored or moved outside of the United States. Contractor will remain fully liable for those services and that data, and for ensuring the security of that data in accordance with all applicable laws and this Agreement. **Exceptions may be made only with prior approval, in writing, from the Superintendent or his/her designee.**

F. REPORTING OF UNAUTHORIZED DISCLOSURES OR MISUSE OF COVERED DATA AND INFORMATION

Contractor shall, as soon as possible and without unreasonable delay, report to AACPS' Office of the Chief Information Officer any use, breach, or disclosure of CDI not authorized by this agreement or in writing by AACPS. Contractor's report shall identify, to the extent permitted by law, (1) the nature of the unauthorized use or disclosure, (2) the CDI used or disclosed, (3) who made the unauthorized use or received the unauthorized disclosure, (4) what Contractor has done or shall do to mitigate any deleterious effect of the unauthorized use or disclosure, and (5) what corrective action Contractor has taken or shall take to prevent future similar unauthorized use or disclosure. Contractor shall provide such other information, including a written summary report, as reasonably requested by AACPS. **Exceptions to Contractor's discovery and reporting of breach shall include only those delays pursuant to a lawful court order or other valid law enforcement directive.**

IN WITNESS THEREOF, the parties have caused this Agreement to be executed by their duly authorized representatives as of the day and year first above written.

Approved: Print Name

Signature

Legal Company Name

Date

Attachment _____
STATE OF MARYLAND
CHILD SEXUAL ABUSE AND SEXUAL MISCONDUCT BACKGROUND
CHECK

Contractor Information

Prior to officially offering employment to an applicant, the State of Maryland requires the local school board, nonpublic schools, or contractors to gather additional background information from an applicant's current/former employers in reference to child sex abuse or sexual misconduct investigations. In accordance with the law, each applicant must answer background questions and provide contact information for their current employer, all school employers, and all former employers (in the last 10 years) in which the applicant was employed in a position involving direct contact with minors.

The applicant will need to complete a Child Sex Abuse and Sexual Misconduct Release for the following:

- 1. Current Employer;**
- 2. All former school employers; and**
- 3. All former employers in which you were employed in a position involving direct contact with minors within the previous 10 years.**

Direct Contact – care, supervision, guidance, or control of, or routine interaction with a minor.

The following steps will be required to successfully complete the process:

1. Determine how many past relevant employers the applicant has worked for in the last 10 years.
2. The applicant must complete a Release Form (provided by MSDE at <https://marylandpublicschools.org>) for each current/former employer.
3. The contractor must send this form directly to the current/previous employers.
4. The current/former employer has 20 days to respond with completed forms back to the contractor.
5. The contractor must keep these forms on file for each employee hired on or after 7/1/19.
6. Once all forms are successfully completed and include favorable answers, please follow the below steps to enter the applicant into our [AACPS Contractor Employment History Review Tracking](#) system:
 - a. Log in to the site using the link above.
 - b. Enter the staff information and indicate if they have been cleared for the Employment History Review.
 - c. Repeat for all staff.
 - d. Log out.
 - e. Repeat these steps as needed.

AACPS will not hire anyone (permanent, temporary, or contractual) on or after 7/1/19 that has not completed the child sex abuse/sexual misconduct background check. This process must be completed for each new applicant.

*Bus Companies – If a driver/aide moves between bus companies, this process needs to be completed every time they are new to your bus company.

MSDE has provided guidance and forms at <https://marylandpublicschools.org>.

For a complete understanding of the law, please refer to House Bill 486 (2019) and HB 373