



New Jersey Health & Human Services Market Profile: 2025



Health & Human Services System Market Profile Overview

A. [Executive Summary](#)

1. Health Care Coverage by Payer
2. Medicaid Care Coordination Initiatives
3. Behavioral Health Safety-Net System Overview

B. [Health Financing System Overview](#)

1. Population Demographics
2. Population Centers
3. Population Distribution By Payer
4. Largest Health Plans
5. Health Insurance Marketplace
6. Accountable Care Organizations (ACOs)

C. [Medicaid Administration, Governance & Operations](#)

1. Medicaid Governance
2. Medicaid Program Spending
3. Medicaid Expansion Status
4. Medicaid Program Benefits

D. [Medicaid Financing & Service Delivery System](#)

1. Medicaid Financing & Service Delivery System
2. Medicaid FFS Program
3. Medicaid Managed Care Program
4. Medicaid Program: Care Coordination Initiatives
5. Medicaid Program Waivers
6. Medicaid Program: New Initiatives

E. [Medicare Financing & Service Delivery System](#)

1. Medicare Financing & Service Delivery System
2. Medicare System Overview
3. Medicare ACOs
4. Medicare System: New Initiatives

F. [Dual Eligible Financing & Service Delivery System](#)

1. Dual Eligible Medicaid Financing & Service Delivery System
2. Largest Dual Eligible Health Plans By Estimated SMI Enrollment
3. Dual Eligible Medicaid Financing & Delivery System: Overview
4. Dual Eligible Medicaid Financing & Delivery System: New Initiatives

G. [Long-Term Services & Supports Financing & Service Delivery System](#)

1. LTSS Financing & Service Delivery System
2. LTSS Medicaid Financing & Delivery System: Overview
3. Medicaid LTSS Program: Health Plan Characteristics
4. Medicaid LTSS Program: Health Benefits
5. LTSS Medicaid Financing & Delivery System: New Initiatives

H. [State Behavioral Health Administration & Finance System](#)

1. Public Behavioral Health System Governance
2. Public Behavioral Health System Spending
3. State Psychiatric Institutions
4. Behavioral Health Safety-Net Delivery System
5. Behavioral Health System: New Initiatives

I. [Appendices](#)

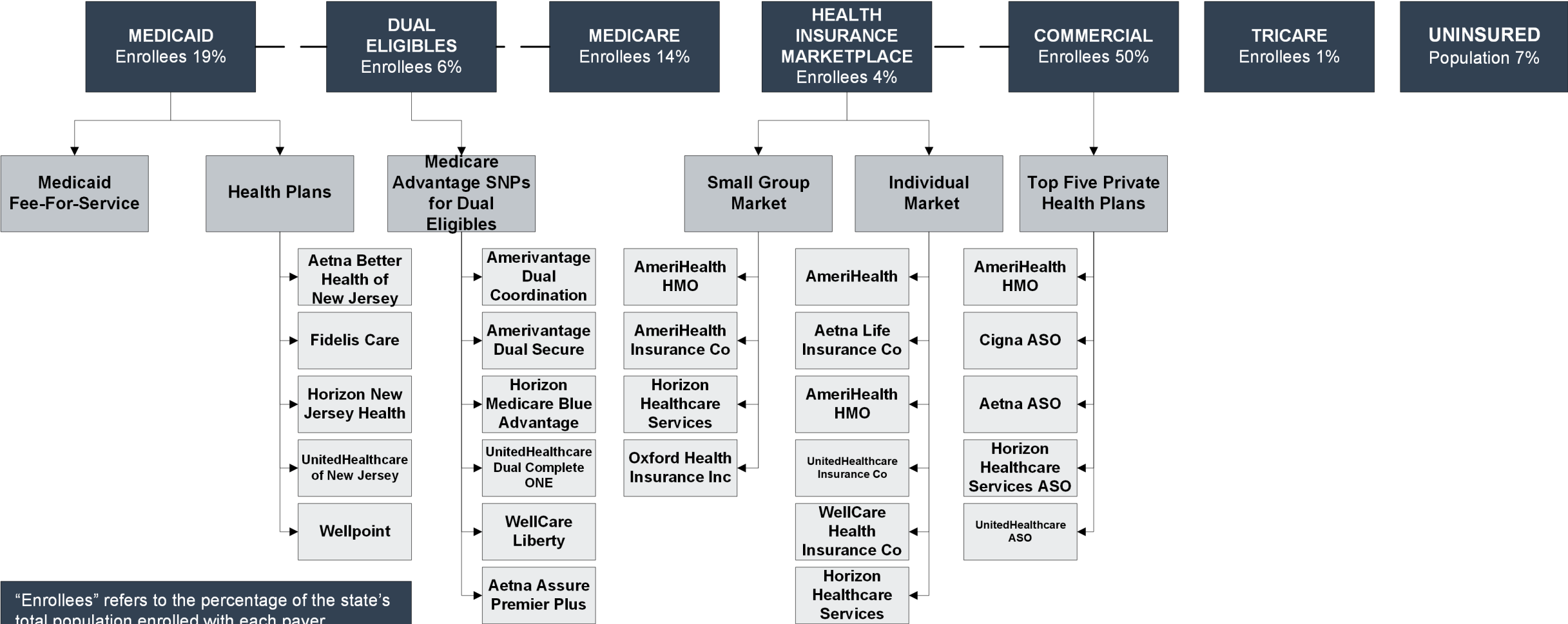
1. *OPEN MINDS* Estimates For The Share Of SMI Consumers By Payer/Plan
2. Glossary Of Terms
3. Sources

A. Executive Summary

A.1. New Jersey Physical Health Care Coverage By Payer

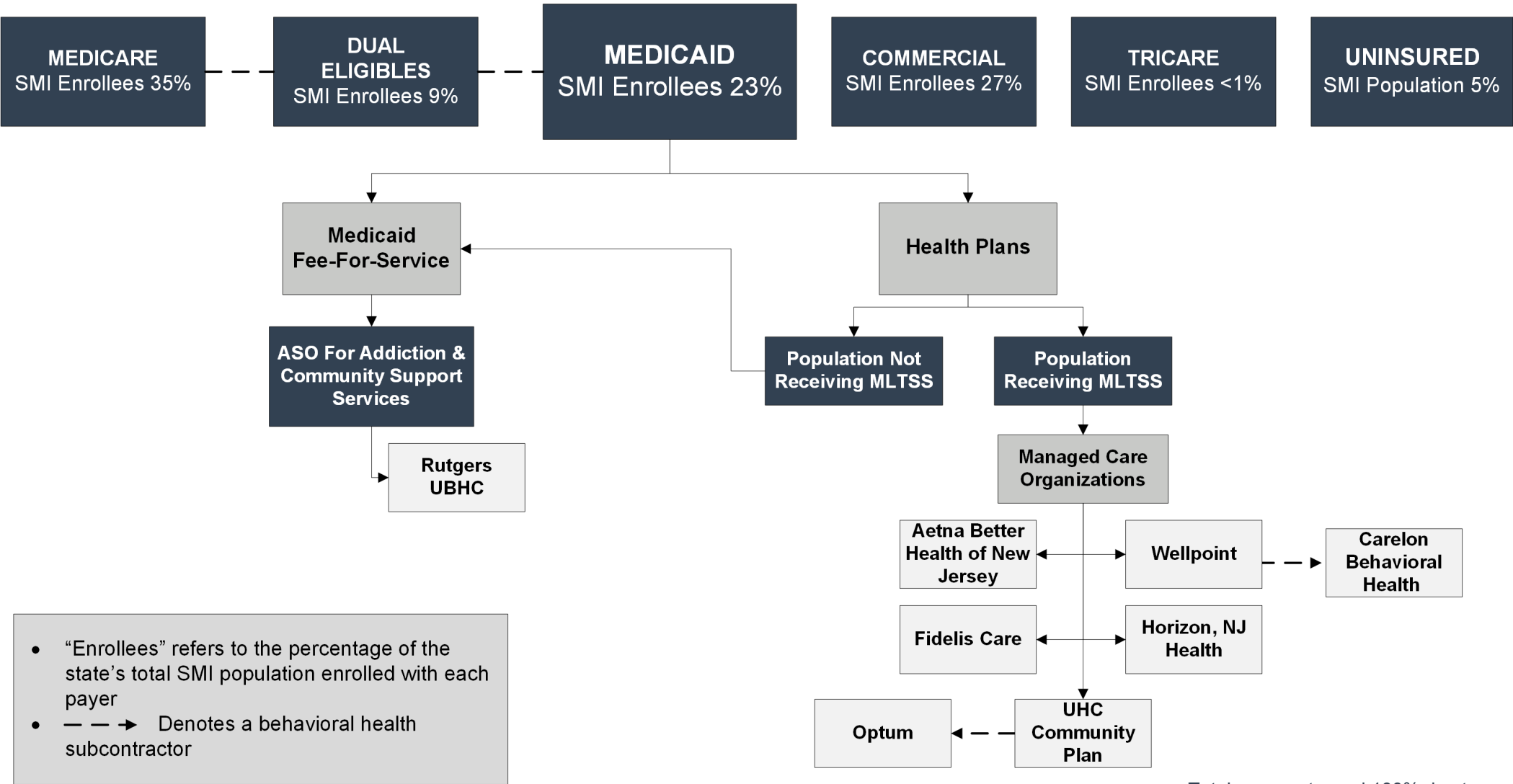
Total New Jersey Population- 9,290,841

Estimated Serious Mental Illness (SMI) Population- 743,267



Totals may not equal 100% due to rounding

A.1. New Jersey Behavioral Health Care Coverage By Payer



Totals may not equal 100% due to rounding

A.2. Health & Human Services Care Coordination Initiatives

Medicaid Care Coordination Entities For Chronic Care Populations (Including SMI)		
Care Coordination Entity	Active Program	Description
Managed Care Health Plan	✓	Health plans are responsible for care coordination.
Primary Care Case Management (PCCM)		None
Accountable Care Organization (ACO) Program	✓	The ACO's have been renamed Regional Health Hubs.
Affordable Care Act (ACA) Model Health Home	✓	The state has health homes for individuals with SMI and children with serious emotional disturbance (SED).
Patient-Centered Medical Home (PCMH)		None
Dual Eligible Demonstration		None
Managed Long-Term Services and Supports (MLTSS)	✓	The state provides LTSS through the Medicaid health plans for all populations except those with behavioral health and/ or substance use disorders
Certified Community Behavioral Health Clinics (CCBHC) Grant	✓	The state currently operates 19 CCBHCs under federal grants. There are also 7 CCBHCs under state demonstrations.
Other Grants & Initiatives		None

A.3. Health Care Safety-Net Delivery System

State Agencies Responsible For Uninsured Citizens & Delivery System Model

Physical Health Services

- The New Jersey Department of Health, Office of Primary Care and Rural Health, provides funding for physical health services for the uninsured population.

Mental Health Services

- The Department of Human Services, Division of Mental Health and Addiction Services, delivers mental health services to the uninsured population through a network of provider organizations.

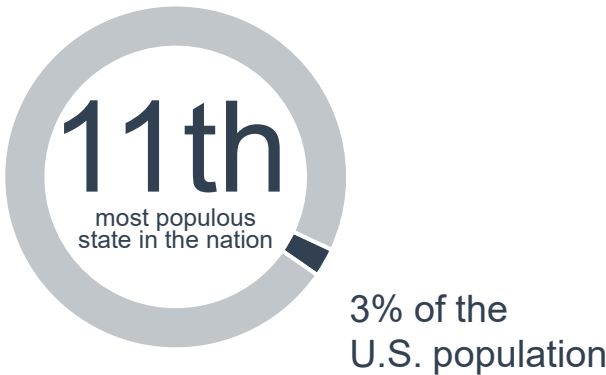
Addiction Treatment Services

- New Jersey's administrative services organization (ASO), Rutgers University Behavioral Health Care, is responsible for managing addiction treatment services for the uninsured population. Funding and contract oversight is provided by the Department of Human Services, Division of Mental Health and Addiction Services.

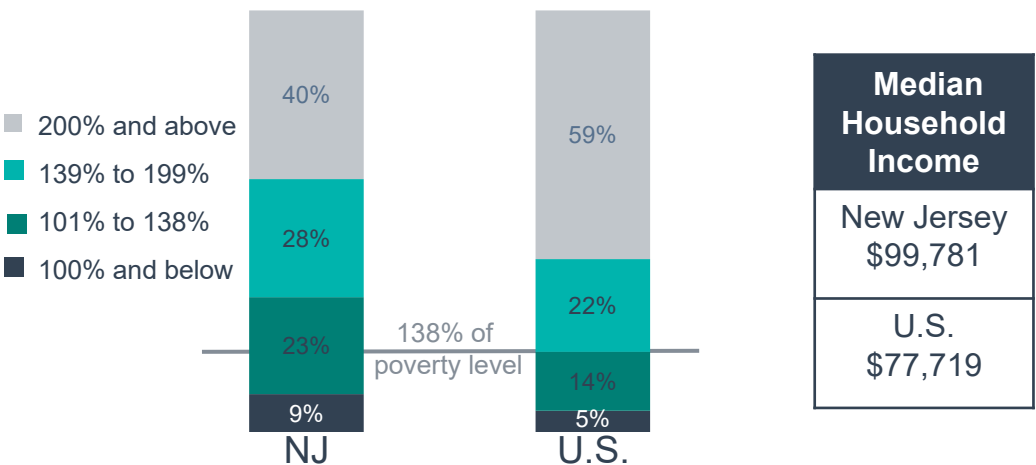
B. New Jersey Health Financing System Overview

B.1. Population Demographics

Total New Jersey Population- 9,290,841
Estimated SMI Population- 743,267



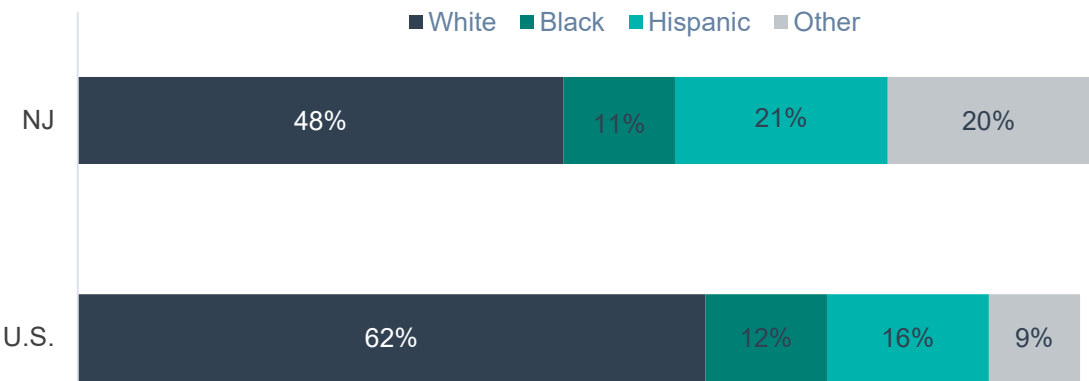
Population Distribution By Income To Poverty Threshold Ratio



Population Distribution By Age



New Jersey & U.S. Racial Composition



Totals may not equal 100% due to rounding

Based on 2023 data.

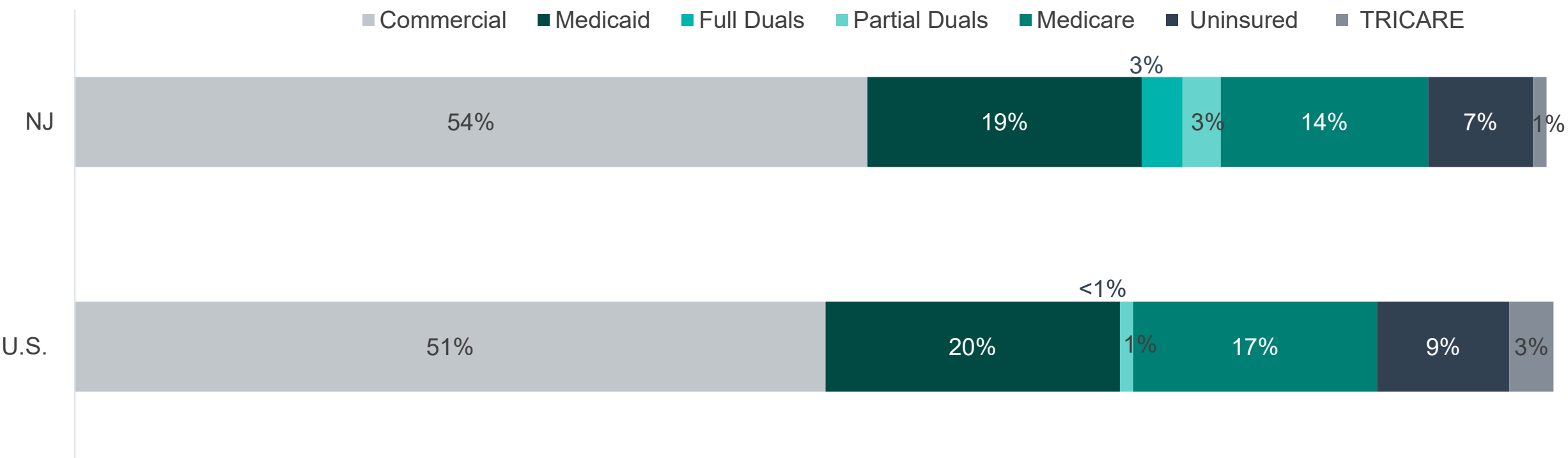
B.2. Population Centers

Population Centers by Metropolitan Statistical Areas (MSAs)*		
MSA	MSA Residents	Percent Of State Population
Total MSA Population	27,736,068	N/A
New York-Newark-Jersey City, NJ-PA	19,617,869	N/A
Philadelphia-Camden-Wilmington, NJ-PA	6,246,160	67%
Allentown-Bethlehem-Easton, NJ-PA	873,555	9%
Trenton, NJ	381,671	4%
Atlantic City-Hammonton, NJ	369,823	4%
Vineland-Bridgeton, NJ	151,356	2%
Ocean City, NJ Metro Area	95,634	1%



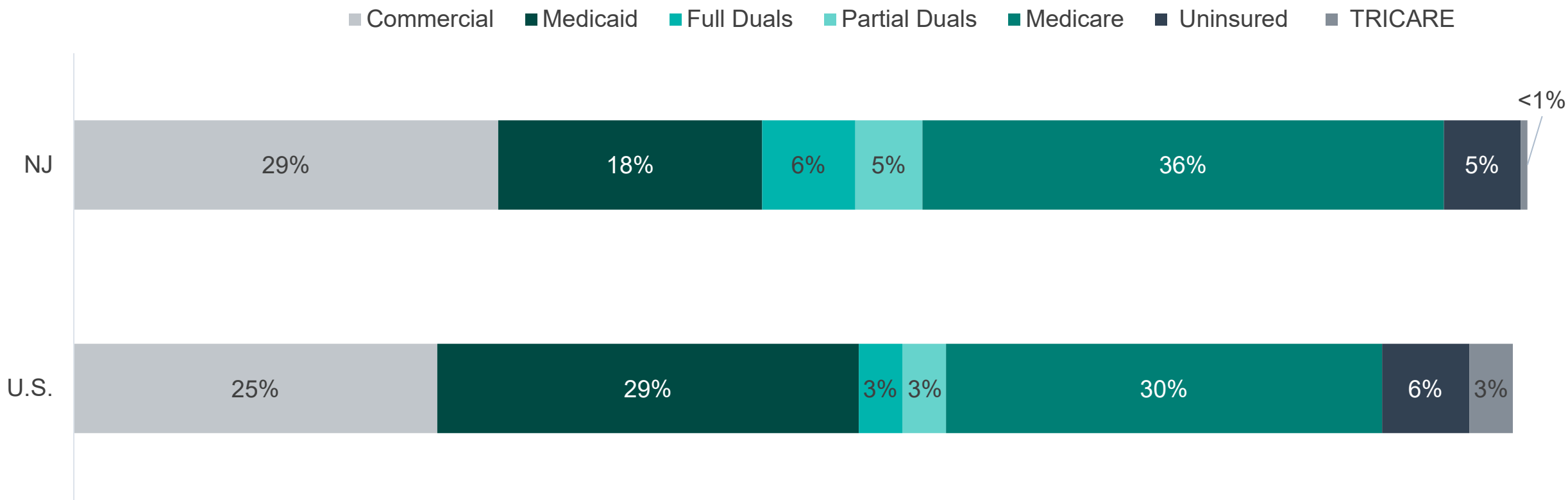
* Data shown is from MSA as defined by 2024 census.

B.3. Population Distribution By Payer: National vs. State



Totals may not equal 100% due to rounding.

B.3. SMI Population Distribution By Payer: National vs. State



Totals may not equal 100% due to rounding.

B.4. Largest New Jersey Health Plans By Enrollment

Plan Name	Plan Type	Enrollment*
Horizon Healthcare Services	Commercial	2,731,392
Horizon Healthcare Services ASO	Commercial ASO	2,723,095
Horizon New Jersey Health	Medicaid managed care	1,223,411
Medicare fee-for-service (FFS)	Medicare	1,044,552
Aetna ASO	Commercial ASO	869,515
UnitedHealthcare ASO	Commercial ASO	557,850
UnitedHealthcare of New Jersey	Medicaid managed care	409,651
Cigna ASO	Commercial ASO	380,317
Amerigroup Community Care	Medicaid managed care	237,650
Aetna Medicare	Medicare Advantage	205,393

*Medicaid enrollment as of January 2024; TRICARE as of December 2024; Commercial as of March 2023; Medicare enrollment as of April 2024

B.4. Largest New Jersey Health Plans By Estimated SMI Enrollment

Plan Name	Plan Type	Enrollment*	Estimated SMI Enrollment
Medicare FFS	Medicare	1,044,552	237,113
Horizon Healthcare Services	Commercial	2,731,392	113,838
Horizon Healthcare Services ASO	Commercial ASO	2,723,095	133,432
Horizon New Jersey Health	Medicaid managed care	1,223,411	107,660
Aetna Medicare	Medicare Advantage	205,393	46,624
Aetna ASO	Commercial ASO	869,515	42,606
UnitedHealthcare of New Jersey	Medicaid managed care	409,651	36,049
AARP MedicareComplete	Medicare Advantage	141,722	32,171
UnitedHealthcare ASO	Commercial ASO	557,850	27,335
Amerigroup Community Care	Medicaid managed care	237,650	20,913

*Medicaid enrollment as of January 2024; TRICARE as of December 2024; Commercial as of March 2023; Medicare enrollment as of April 2024

B.5. Health Insurance Marketplace

Health Insurance Marketplace	
Health Insurance Marketplace Enrollment Percentage	4%
Type of Marketplace	State
Individual Enrollment Contact	https://nj.gov/getcoverednj/
	1-833-677-1010
Small Business Enrollment Contact	https://www.healthcare.gov/small-businesses/
	1-800-706-7893

2025 Individual Market Health Plans
<div><div>1.</div><div>Aetna Life Insurance Co.</div></div> <div><div>2.</div><div>AmeriHealth HMO</div></div> <div><div>3.</div><div>AmeriHealth Insurance Co of New Jersey</div></div> <div><div>4.</div><div>Horizon Healthcare Services</div></div> <div><div>5.</div><div>UnitedHealthcare Insurance Co</div></div> <div><div>6.</div><div>WellCare Health Insurance Co of New Jersey</div></div>

2025 Small Group Market Health Plans
<div><div>1.</div><div>AmeriHealth HMO</div></div> <div><div>2.</div><div>AmeriHealth Insurance Co of New Jersey</div></div> <div><div>3.</div><div>Horizon Healthcare Services</div></div> <div><div>4.</div><div>Oxford Health Insurance</div></div>

B.6. Accountable Care Organizations

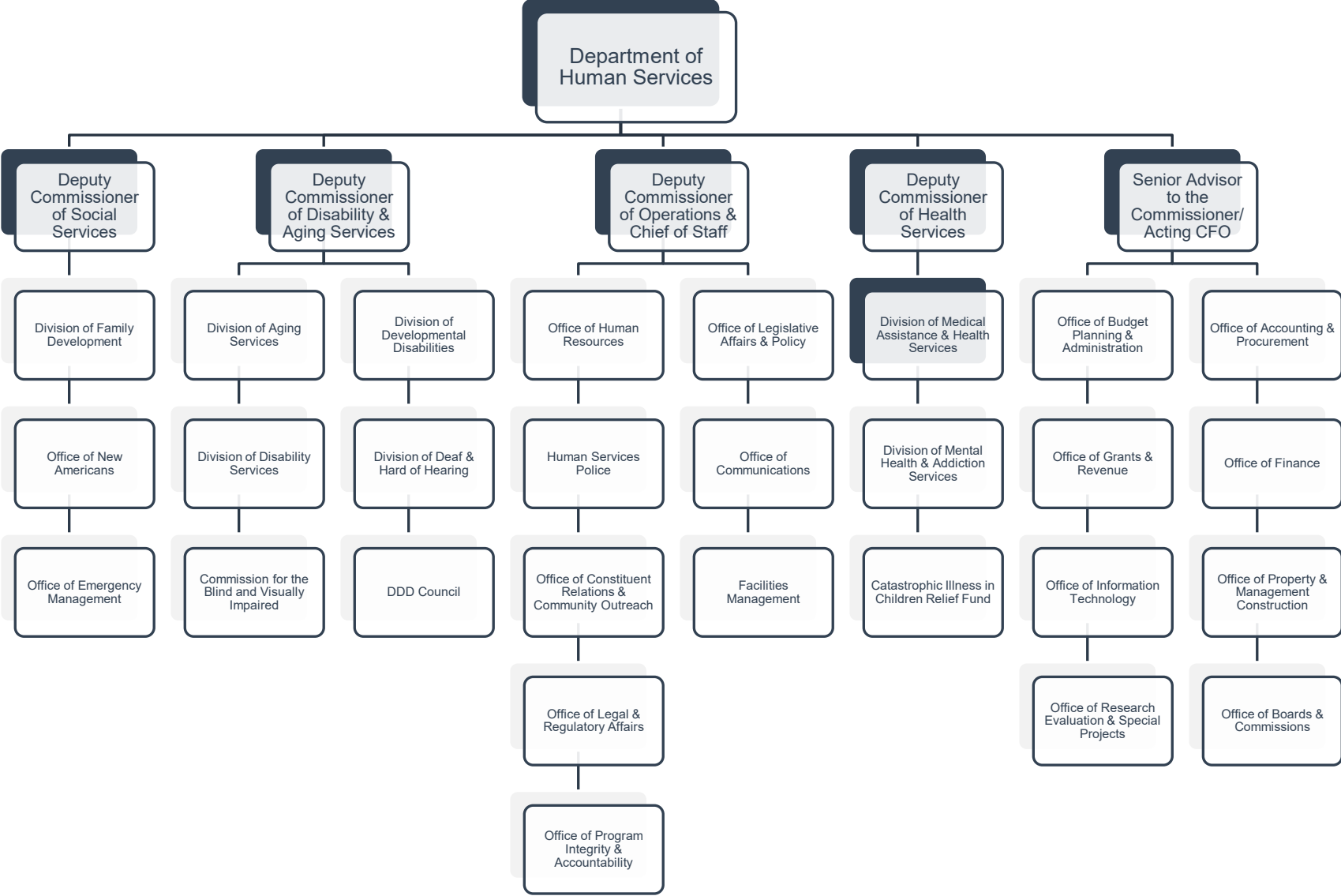
Medicare Shared Savings ACOs	
1. Accountable Care Coalition of Northeast Partners, LLC	19. NJPACO R, LLC
2. AllCare Health Alliance	20. Optimus Healthcare Partners, LLC
3. Atlantic ACO	21. Aledade Accountable Care 196, LLC
4. AtlatiCare Health Solutions, Inc	22. Penn Medicine Healthcare Partners, LLC
5. Capital Health Accountable Care Organization, LLC	23. Premier Health ACO
6. Caravan Collaborative Pathways	24. Responsive Care Solutions, LLC
7. Central Florida ACO	25. Richmond Quality, LLC
8. ColigoCare, LLC	26. RWJBH Accountable Care, LLC
9. Collaborative ACO 30, LLC	27. SOMOS ACO
10. Doylestown Value Partners, LLC	28. Space Coast ACO
11. eBrightHealth ACO	29. St. Luke's Medicare ACO
12. Einstein Care Partners, LLC	30. Summit Health ACO
13. Healthier Communities ACO, LLC	31. Vytalize Health ACO
14. JFK Population Health Company, LLC dba JFK Health ACO, Hackensack Meridian ACO, HMH ACO	32. Vytalize Health Enhanced ACO LLC
15. Mission Health Coordinated Care	
16. NewYork Quality Care	

B.6. Accountable Care Organizations (cont.)

Commercial ACOs	
ACO	Commercial Insurer
Accountable Care Organization of Pennsylvania, LLC	Horizon BCBSNJ, Humana
Atlantic Accountable Care Organization	Aetna, UnitedHealthcare
AtlantiCare Health Solutions, Inc	Horizon BCBSNJ
Barnabas Health ACO-North, LLC	Horizon BCBSNJ
Hackensack Physician-Hospital Alliance ACO, LLC	Horizon BCBSNJ, Aetna
Hunterdon HealthCare Partners	Aetna, Cigna, Horizon BCBSNJ
LHS Health Network	Aetna, Horizon BCBSNJ
NexusACO	UnitedHealthcare
Optimus Healthcare Partners, LLC	Aetna
Skylands Medical Group CAC	Cigna
Summit Health	Cigna

C. Medicaid Administration, Governance & Operations

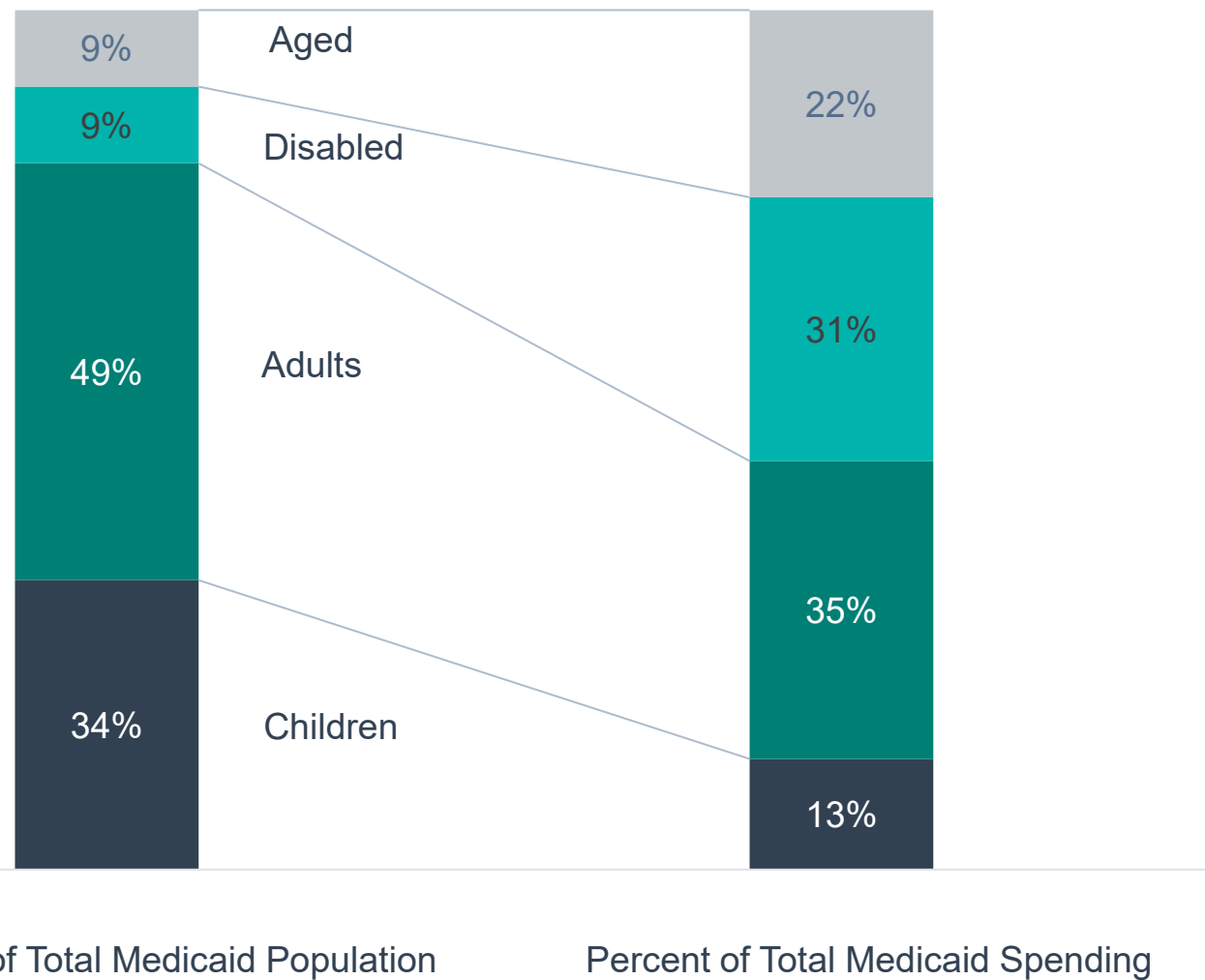
C.1. Medicaid Governance: Organization Chart



C.1. Medicaid Governance: Key Leadership

Name	Position	Department	Email
Sarah Adelman	Commissioner	Department of Human Services (DHS)	sarah.adelman@dhs.state.nj.us
Lisa Asare	Deputy Commissioner of Health Services	Department of Human Services (DHS)	lisa.asare@dhs.state.nj.us
Jon Chebra	Chief of Staff	Department of Human Services (DHS)	jonathan.chebra@dhs.nj.gov
Gregory Woods	Assistant Commissioner	DHS, Division of Medical Assistance and Health Services	greg.woods@dhs.nj.gov

C.2. Medicaid Program Spending By Eligibility Group



Medicaid Spending Per Enrollee, FY 2022		
	U.S.	NJ
All populations	\$8,813	\$10,546
Children	\$3,786	\$4,024
Adults	\$5,443	\$7,740
Expansion adults	\$7,569	\$7,454
Blind and disabled	\$25,483	\$35,814
Aged	\$19,191	\$25,497

Based on FY 2022 data

Totals may not equal 100% due to rounding.

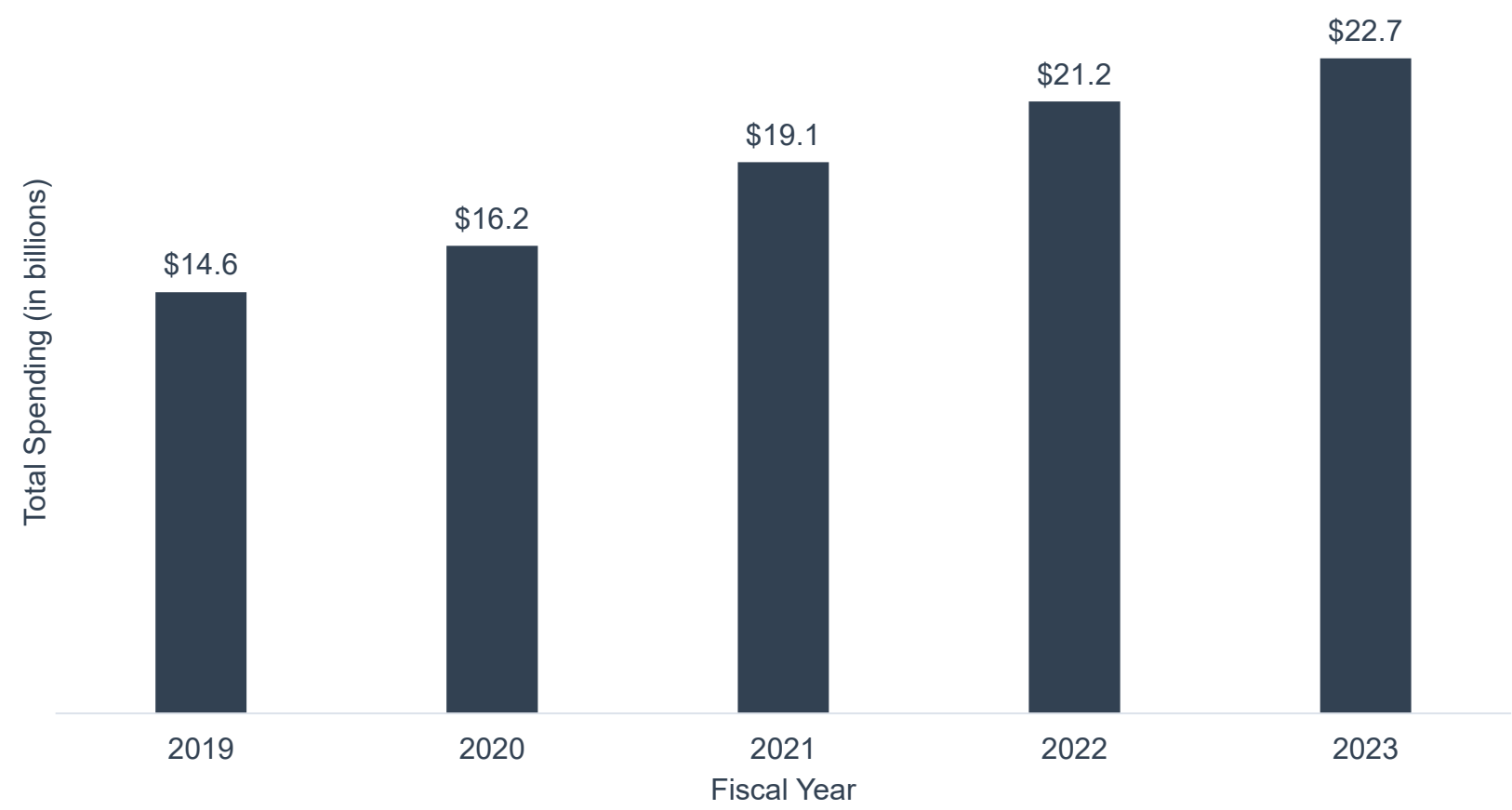
C.2. Medicaid Program Spending

Budget Item	SFY 2023-24 Spending	Percent Of Budget
Managed care and premium assistance	\$14,863,000,000	66%
Home- and community-based LTSS	\$2,727,000,000	12%
Hospital	\$1,467,000,000	6%
Other acute services	\$1,275,000,000	6%
Institutional LTSS	\$1,083,000,000	5%
Medicare premiums and coinsurance	\$608,000,000	3%
Clinic and health center	\$539,000,000	2%
Physician	\$64,000,000	<1%
Other practitioner	\$26,000,000	<1%
Drugs	\$4,000,000	<1%
Budget Total: \$22,656,000,000		

Federal & County Financial Participation	
FY 2025 Federal Medical Assistance Percentage (FMAP)	50%
CY 2025 Newly Eligible FMAP (expansion population)	88%
Counties contribute to state Medicaid share	No

Totals may not equal 100% due to rounding.

C.2. Medicaid Program Spending: Change Over Time



C.3. Medicaid Expansion Status

Medicaid Expansion	
Participating In Expansion	Yes
Date Of Expansion	January 2014
Medicaid Eligibility Income Limit For Able-Bodied Adults	133% of the Federal Poverty Level (FPL) Note: The Patient Protection and Affordable Care Act of 2010 (PPACA) requires that 5% of income be disregarded in eligibility determination.
Legislation Used To Expand Medicaid	FY 2014 Appropriations Act
Number Of Individuals Enrolled In The Expansion Group (June 2024)	567,989
Number Of Enrollees Newly Eligible Due To Expansion	567,989
Benefits Plan For Expansion Population	The state's benefit plan for the expansion population is called FamilyCare ABP. The ABP provides all Medicaid state plan benefits.

C.4. Medicaid Program Benefits

Federally Mandated Services

1. Inpatient hospital services other than services in an institution for mental disease (IMD)
2. Outpatient hospital services
3. Rural Health Clinic services
4. Federally Qualified Health Center (FQHC) services
5. Laboratory and x-ray services
6. Nursing facilities for individuals 21 and over
7. Early and Periodic Screening and Diagnosis and Treatment (EPSDT)
8. Family planning services and supplies
9. Free standing birth centers
10. Pregnancy-related and postpartum services
11. Nurse midwife services
12. Tobacco cessation programs for pregnant women
13. Physician services
14. Medical and surgical services of a dentist
15. Home health services
16. Nurse practitioner services
17. Non-emergency transportation to medical care

New Jersey's Optional Services

1. Podiatry services
2. Optometry services
3. Chiropractic services
4. Other practitioner services
5. Clinic services
6. Dental services
7. Physical and occupational therapy
8. Services for individuals with speech, hearing, and language disorders
9. Prescribed drugs
10. Eyeglasses, prosthetics, and dentures
11. Diagnostic, screening, rehabilitative, and preventive services
12. Services for individuals aged 65 and older in IMDs
13. Intermediate care facility services
14. Inpatient psychiatric care for individuals under age 22
15. Nursing facility services for individuals under age 21
16. Case management
17. Care and services provided in religious nonmedical health care institutions
18. Personal care services
19. Hospice care

D. Medicaid Financing & Service Delivery System

D.1. Medicaid Financing & Service Delivery System

Medicaid System Characteristics		
Characteristics	Medicaid Fee-For-Service (FFS)	Medicaid Managed Care
Enrollment (November 2024)	136,127	1,835,190
SMI Enrollment	<ul style="list-style-type: none">New Jersey does not specifically preclude individuals with SMI from enrolling in managed care; therefore, the majority of the SMI population is enrolled in managed care.<i>OPEN MINDS</i> estimates 93% of the population in managed care, 7% in FFS	
Management	<ul style="list-style-type: none">Physical health: Department of Human ServicesBehavioral health: Department of Human Services and administrative services organization (ASO)	<ul style="list-style-type: none">Physical health: Five health plansBehavioral health: Department of Human Services and ASO
Payment Model	<ul style="list-style-type: none">Physical health: FFSBehavioral health: FFS and administrative rate	<ul style="list-style-type: none">Physical health: Capitated rateBehavioral health: FFS and administrative rate
Geographic Service Area	Statewide	Statewide

Total Medicaid: 1,971,317 | Total Medicaid With SMI: 173,475

D.1. Medicaid System Overview

Medicaid Financial Delivery System Enrollment	
Total Medicaid population distribution	As of November 2024: 7% in fee-for-service (FFS), 93% in managed care
SMI population inclusion in managed care	<ul style="list-style-type: none">• New Jersey does not specifically preclude individuals with SMI from enrolling in managed care; therefore, the majority of the SMI population is enrolled in managed care.• Estimated 7% of population in FFS, 93% in managed care
Dual eligible population inclusion in managed care	<ul style="list-style-type: none">• Managed care is mandatory for full benefit dual eligibles and FFS is mandatory for partial benefit dual eligibles.• Estimated that approximately 100% in managed care
LTSS population inclusion in managed care	<ul style="list-style-type: none">• Managed care is mandatory for all LTSS beneficiaries.• Estimated 100% in managed care

Medicaid Financing & Risk Arrangements: Behavioral Health		
Service Type	FFS Population	Managed Care Population
Traditional behavioral health	Covered FFS by the state	<ul style="list-style-type: none">• Non-Managed Long-Term Services and Supports (MLTSS) population: Excluded from the health plan's capitation rate, and covered FFS by the state• MLTSS population: Included in the health plan's capitation rate
Specialty behavioral health	Covered FFS by the state, addiction treatment services are managed by an administrative services organization (ASO)	<ul style="list-style-type: none">• Non-MLTSS population: Excluded from the health plan's capitation rate and covered FFS. Addiction treatment services are managed by an ASO.• MLTSS population: All addiction treatment benefits are included in the health plan's capitation rate. Some mental health services are excluded from the health plan's capitation rate.
Pharmaceuticals	N/A	All populations: Included in the health plan's capitation rate
Long-term services and supports (LTSS)	N/A	All populations: Included in the health plan's capitation rate except for services for the developmentally disabled

D.1. Medicaid Care Coordination Initiatives

Medicaid Care Coordination Entities For Chronic Care Populations (Including SMI)		
Care Coordination Entity	Active Program	Description
Managed Care Health Plan	✓	Health plans are responsible for care coordination.
Primary Care Case Management (PCCM)		None
Accountable Care Organization (ACO) Program	✓	The ACO's have been renamed Regional Health Hubs.
Affordable Care Act (ACA) Model Health Home	✓	The state has health homes for individuals with SMI and children with serious emotional disturbance (SED).
Patient-Centered Medical Home (PCMH)		None
Dual Eligible Demonstration		None
Managed Long-Term Services and Supports (MLTSS)	✓	The state provides LTSS through the Medicaid health plans for all populations except those with behavioral health and/ or substance use disorders
Certified Community Behavioral Health Clinics (CCBHC) Grant	✓	The state currently operates 19 CCBHCs under federal grants. There are also 7 CCBHCs under state demonstrations.
Other Grants & Initiatives		None

D.1. Medicaid Service Delivery System Enrollment By Eligibility Group

Population	Mandatory FFS Enrollment	Option To Enroll In FFS Or Managed Care	Mandatory Managed Care Enrollment
Parents and caretakers			✓
Children			✓
Blind and disabled individuals			✓
Aged individuals			✓
Dual eligibles	✓ (partial benefit)		✓ (full benefit)
Medicaid expansion			✓
Individuals residing in nursing homes	✓		
Individuals residing in ICF/IDD	✓		✓
Individuals in foster care			✓
Other populations	<ul style="list-style-type: none"> Individuals institutionalized in an inpatient psychiatric institution Individuals who are medically needy Infants of inmates living in the prison nursery 	Indians who are members of federally recognized Tribes	Breast and cervical cancer participants

D.2. Medicaid FFS Program: Overview

- FFS enrollment as of November 2024 was 136,127.

D.2. Medicaid FFS Program: Behavioral Health Benefits

- Rutgers University Behavioral Health Care (UBHC) is the administrative services organization (ASO) for addiction treatment services and is called the interim management entity (IME).
- UBHC provides utilization management, serves as the single point of entry for addiction treatment services, and processes prior authorizations for mental health community support services.

FFS Mental Health Benefits	
1.	Inpatient services
2.	Partial care
3.	Medication management
4.	Testing and assessment
5.	Crisis assessment
6.	Programs of assertive community treatment
7.	Individual, group, and family counseling
8.	Rehabilitative services
9.	Service plan
10.	Psychiatric emergency rehabilitation services
11.	Community support services
12.	Integrated/targeted case management
13.	Applied Behavioral Analysis services for individuals under the age of 21
14.	Peer Support Services
15.	Applied Behavioral Analysis
16.	Outpatient services
17.	Community Residences for Adults with Mental Illness

FFS Addiction Treatment Benefits	
1.	Inpatient services
2.	Outpatient services
3.	Intensive outpatient services
4.	Partial care
5.	Residential detoxification
6.	Short-term residential treatment (including services in an IMD)
7.	Ambulatory withdrawal management
8.	Medication assisted treatment (MAT)
9.	Peer Support Services
10.	Office-based addiction treatment services [Three tiers: primary care services, FQHC and clinic-based Opioid Treatment Providers (OTPs)]

D.2. Medicaid FFS Program: SMI Population

- New Jersey does not specifically preclude individuals with SMI from enrolling in managed care based on a diagnosis of SMI; however, individuals with SMI may be enrolled in FFS based on other criteria.
- As of November 2024, *OPEN MINDS* estimates that 7% of the SMI population is enrolled in FFS.

D.2. Medicaid FFS Program: Pharmacy Benefit

New Jersey FFS Program Pharmacy Benefit & Utilization Restrictions	
State Uses Pharmacy Benefit Manager	No
Responsible For Financing General Pharmacy Benefit	Medicaid FFS
Responsible For Financing Mental Health Pharmacy Benefit	Medicaid FFS
State Uses A Preferred Drug List (PDL) For General Pharmacy	No, the state does not use a PDL for FFS and covers all FDA approved drugs.
State Uses A PDL For Mental Health Drugs	
State Uses A PDL For Addiction Treatment Drugs	
Coverage Of Antipsychotic Injectable Medications	
Utilization Restrictions For Mental Health Or Addiction Treatment Drugs	Some utilization restrictions related to quantity limits or the number of prescriptions may apply.
State Has A Pharmacy Lock-In Program Or Other Restriction Program	Yes, New Jersey operates a pharmacy lock-in program for individuals who use multiple prescribers for controlled substances, use multiple pharmacies, or have multiple emergency room visits. The length of time an individual is locked into a pharmacy is determined on a case by case basis. Approximately 1% of the FFS population is in the lock-in program.

D.3. Medicaid Managed Care Program: Overview

- Managed care enrollment as of November 2024 was 1,835,190.
- The five health plans deliver physical health and long-term services and supports (LTSS) for most populations, including families and children, Medicaid expansion adults, and aged and disabled adults. For more information on these health plans, please see [slide 37](#)
 - All but one health plan is available statewide. Individuals have a choice of plans in their county.
- The health plans are eligible for performance incentive payments based on five physical health quality measures. See the next slide for performance measures.
- To receive incentive payments, MCOs must earn “commendable” National Committee for Quality Assurance (NCQA) accreditation status; this is based on their performance on Healthcare Effectiveness Data and Information Set (HEDIS) and Consumer Assessment of Healthcare Providers and Systems (CAHPS) 2020 measures.

D.3. Medicaid Managed Care Program: Performance-Based Incentive Program Measures

Performance Incentive Measures For Health Plan Contracts		
Metric Name	Metric Description	Benchmark Percentage
Preterm birth rate	Preterm birth rate: The percentage of live births which are less than 37 weeks of gestation for members enrolled with the same contract for six months prior to birth.	<9.25%
Prenatal care timeliness	Prenatal care timeliness: The percentage of deliveries that received a prenatal care visit as a member in the first trimester, on the enrollment start date, or within 32 days of enrollment.	>NCQA 75 th percentile for HEDIS
Postpartum care timeliness	Postpartum care timeliness: The percentage of deliveries that has a postpartum visit on or between 21 and 56 days after delivery.	>NCQA 75 th percentile for HEDIS
HbA1C < 8	HbA1C < 8: Assess adults ages 18 to 75 with diabetes type 1 and type 2 who have HbA1C control less than 8.0%.	>NCQA 66 th percentile for HEDIS
Body mass index (BMI)	Body mass index documentation for children and adolescents: BMI percentile assessment for children ages three to 17.	>NCQA 66 th percentile for HEDIS

D.3. Medicaid Managed Care Program: Health Plan Characteristics

Aetna Better Health
1. Profit status: For-profit
2. Parent company: Aetna
3. Behavioral health subcontractor: None
4. Pharmacy benefits manager: CVS/Caremark
5. Geographic area: Statewide
6. Enrollment share: 6%

Wellpoint
1. Profit status: For-profit
2. Parent company: Elevance Health
3. Behavioral health subcontractor: Carelon Behavioral Health
4. Pharmacy benefits manager: CarelonRx
5. Geographic area: Statewide
6. Enrollment share: 11%

Horizon NJ Health
1. Profit status: Non-profit
2. Parent company: Horizon Blue Cross Blue Shield of New Jersey
3. Behavioral health subcontractor: None
4. Pharmacy benefits manager: None
5. Geographic area: Statewide
6. Enrollment share: 58%

UnitedHealthcare Community Plan
1. Profit status: For-profit
2. Parent company: UnitedHealth
3. Behavioral health subcontractor: Optum
4. Pharmacy benefits manager: OptumRx
5. Geographic area: Statewide
6. Enrollment share: 19%

Fidelis Care
1. Profit status: For-profit
2. Parent company: Centene
3. Behavioral health subcontractor: None
4. Pharmacy benefits manager: CVS/Caremark
5. Geographic area: All counties except Hunterdon
6. Enrollment share: 5%

Totals may not equal 100% due to rounding.

D.3. Medicaid Managed Care Program: Behavioral Health Overview

- Most behavioral health benefits are included in the health plan's capitation rate for individuals receiving MLTSS and Department of Developmental Disability services, as well as for dual eligibles enrolled in an aligned D-SNP.
- For all members, the health plans are responsible for all hospital admissions, including psychiatric unit admissions in general acute hospitals, psychiatric hospitals, and specialty care hospitals. The health plans are not responsible for state or county psychiatric hospital admissions.
- For all enrollees not receiving MLTSS services or Department of Developmental Disability services, behavioral health services continue to be excluded from the health plan's capitation rate and covered FFS by the state.
- Addiction treatment benefits for adults are managed by the state's ASO, Rutgers University Behavioral Health Care (UBHC), which is part of the state university of New Jersey.
 - New Jersey calls the ASO the interim management entity (IME).
 - The functions of the ASO include a 24/7 call center, member services, prior authorization, network management, utilization management, care coordination, quality management, etc.
 - The IME also provides utilization management for community support services.
- The health plans are responsible for all pharmacy services.
- Behavioral health services for children are managed by Children's System of Care and covered FFS.
- New Jersey's 1115 demonstration includes a substance use disorder demonstration (SUD). Under the demonstration, New Jersey received authority to:
 - Provide addiction disorder treatment services in an IMD for up to 30 days
 - Add a new level of care, long-term residential treatment
 - Provide peer recovery support specialists and care management programs for addiction disorders
 - Move to a managed delivery system that integrates physical and behavioral health care

D.3. Medicaid Managed Care Program: MLTSS Population Behavioral Health Benefits

Mental Health Benefits Included In The Health Plan's Capitation Rate	
1.	Inpatient services
2.	Outpatient services
3.	Adult mental health rehabilitation
4.	Partial care and partial hospitalization
5.	Long-term residential services

Addiction Treatment Benefits Included In The Health Plan's Capitation	
1.	Inpatient services
2.	Outpatient services
3.	Intensive outpatient services
4.	Partial care
5.	Residential detoxification
6.	Short-term and long-term residential treatment (including services in an IMD)*
7.	Ambulatory withdrawal management
8.	Peer recovery support services
9.	Medication assisted treatment

Behavioral Health Benefits Covered FFS	
1.	Targeted case management
2.	Behavioral health homes
3.	Programs in assertive community treatment (PACT)
4.	Community support services
5.	Psychiatric emergency services

D.3. Medicaid Managed Care Program: Non-MLTSS Population Behavioral Health Benefits

Mental Health Benefits Covered FFS	
1.	Psychiatric emergency services
2.	Partial hospitalization
3.	Adult mental health rehabilitation
4.	Outpatient services
5.	Targeted case management
6.	Behavioral health home
7.	PACT
8.	Community support services

Addiction Treatment Benefits Covered FFS & Managed By IME	
1.	Non-medical withdrawal management
2.	Short-term residential (including services in an IMD)
3.	Intensive outpatient services
4.	Partial care
5.	Outpatient services
6.	Medication assisted treatment

Behavioral Health Benefits Included In The Health Plan's Capitation Rate	
1.	Inpatient medical detoxification
2.	Inpatient services
3.	Behavioral health services delivered by a primary care provider

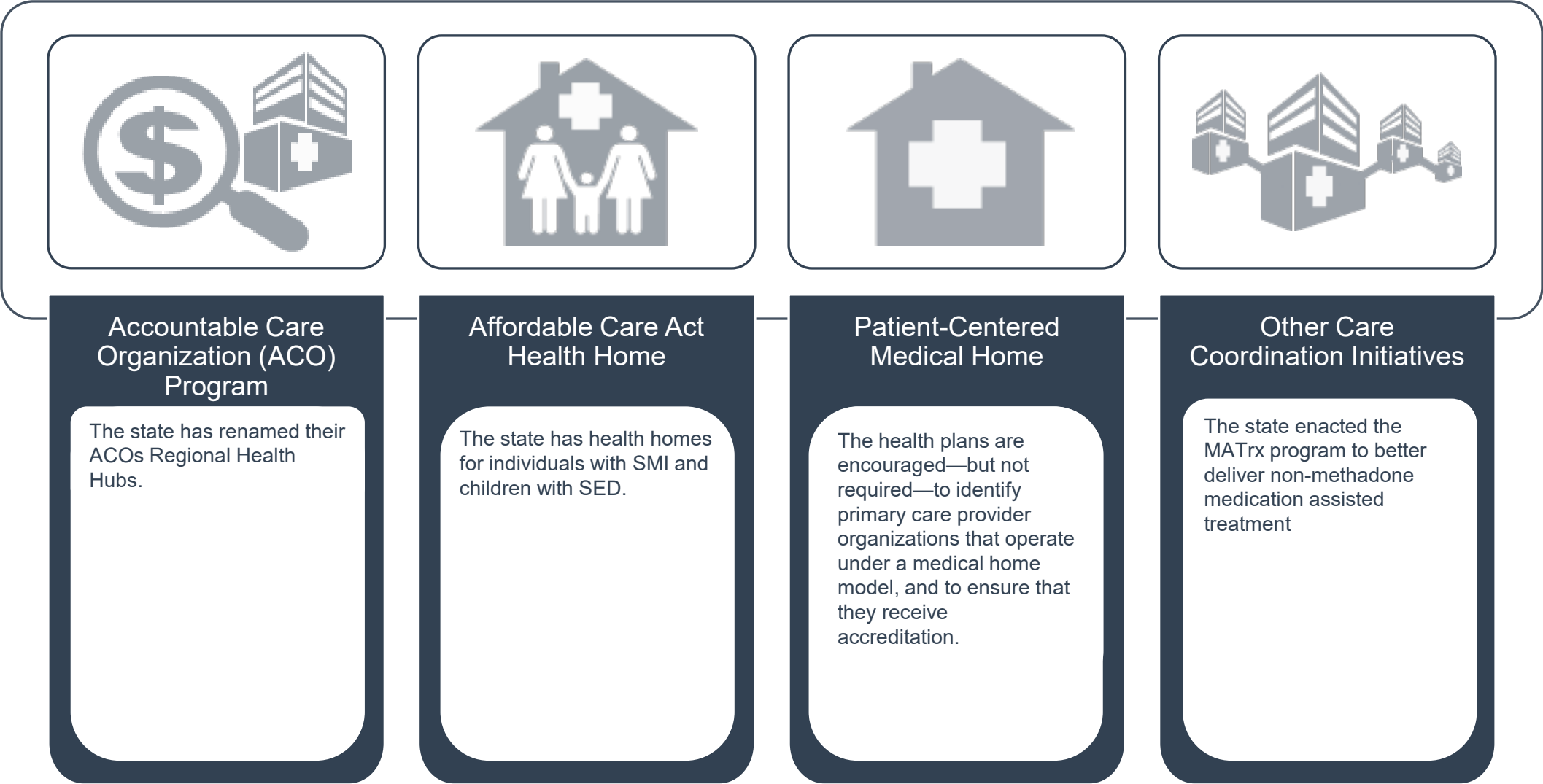
D.3. Medicaid Managed Care Program: SMI Population

- New Jersey does not specifically preclude individuals with SMI from enrolling in managed care based on a diagnosis of SMI; however, individuals with SMI may be enrolled in FFS based on other criteria.
- As of November 2024, *OPEN MINDS* estimates that 93% of the SMI population is enrolled in managed care.

D.3. Medicaid Managed Care Program: Pharmacy Benefit

New Jersey Managed Care Program Pharmacy Benefit	
Responsible For Financing General Pharmacy Benefit	Health plan
Responsible For Financing Mental Health Pharmacy Benefit	Health plan
Health Plan Uses A Preferred Drug List (PDL) For General Pharmacy	Yes, the health plans are able to set their own PDL, which may or may not include mental health and addiction treatment drugs.
Health Plan Uses A PDL For Mental Health Drugs	
Health Plan Uses A PDL For Addiction Treatment Drugs	
Health Plan Use Of Utilization Restrictions For Mental Health & Addiction Treatment Drugs	The health plans have the ability to set their own utilization restrictions for mental health and addiction drugs. These restrictions will vary by health plan.
Health Plan Allowed To Implement Pharmacy Lock-In Program	The health plans are required to develop lock-in programs; however, each health plan may design their own program which is subject to approval by the state.

D.4. Medicaid Program: Care Coordination Initiatives



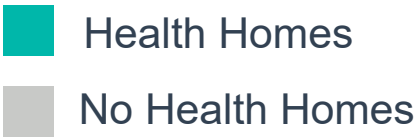
D.4. Medicaid Program: Regional Health Hubs

- In 2020 the states ACOs were renamed Regional Health Hubs.
- The state operates four Regional Health Hubs: Camden Coalition of Healthcare Providers, Greater Newark Healthcare Coalition, Health Coalition of Passaic County, and Trenton Health Team.
- Each RHH is required to be a non-profit organization, participate in a gainsharing arrangement with the state, provide services to a minimum of 5,000 beneficiaries, and contract with local entities—such as hospital, primary care, and mental health provider organizations—to deliver services in the intended region.
- The Camden Coalition has requested a \$500,000 budget increase to bring the total appropriations for RHH network for \$3.35 million for FY 2025.

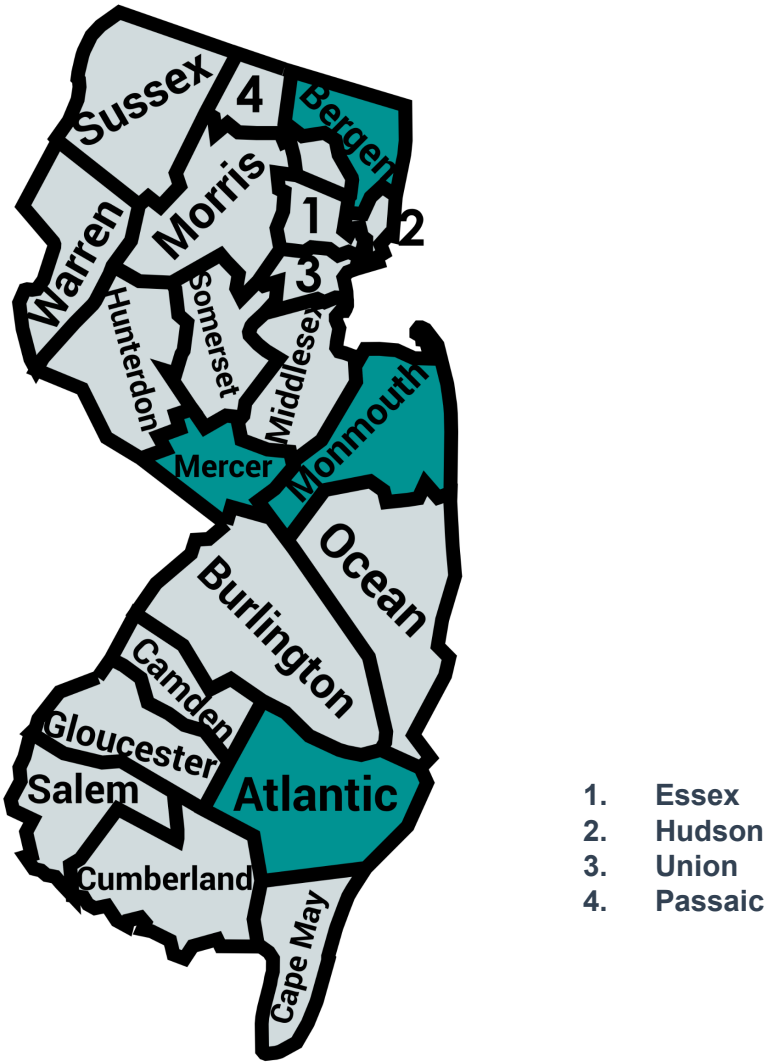
D.4. State Medicaid Health Home Characteristics

New Jersey Behavioral Health Homes Characteristics	
Target Population	<ul style="list-style-type: none">Adults with one or more SMI diagnosisIndividuals must choose between receiving PACT, targeted case management, 1915(c) services, or health home services
Enrollment Model	Eligible participants must opt-in to receive services.
Geographic Service Area	Five counties (Atlantic, Bergen, Monmouth, and Mercer)
Care Delivery Model	<ul style="list-style-type: none">Any licensed mental health provider organization may provide health home servicesDelivery of the six core health home functionsWithin three years of becoming a health home, an organization must co-locate primary care services in their office at least eight hours per week.
Payment Model	<ul style="list-style-type: none">Health home provider organizations contract directly with the stateServices are reimbursed using a per member per month (PMPM) rate. Rates are established by the phase of the program the enrollee is currently engaged in:<ul style="list-style-type: none">Engagement (initial three months)Active (approximately, but not limited to, 24 months)Maintenance (when more intense engagement is no longer necessary)
Practice Performance & Improvement	<ul style="list-style-type: none">Health home provider organizations must achieve health home accreditation from a national organization by year two of participation in the programCreation of a Behavioral Health Home Learning CommunityEmergency room visit, skilled nursing facility, and hospital admission ratesChange in total spending attributable to health home enrollees

D.4. State Medicaid Health Home Service Areas



Counties Served	Health Home
Atlantic County	Behavioral Crossroads Recovery LLC, Helping Hand Behavioral Health, Jewish Family Service of Atlantic and Cape May Counties
Bergen County	CarePlus of NJ, Vantage Health System
Mercer County	All Access Mental Health, Catholic Charities Diocese of Trenton, Oaks Integrated Care
Monmouth County	CPC Behavioral Healthcare, Hackensack-Meridian Health, Easter Seals New Jersey, Stress Care of NJ



D.4. Medicaid Program: CCBHCs

- New Jersey has certified seven CCBHCs operating under the state demonstration pilot, each of which serves a designated county area.
- There are currently 19 CCBHCs operating under Federal CCBHC expansion grants.
- Of the two prospective payment systems authorized through the CCBHC program, the state has opted to use the monthly unit of payment method.
 - The monthly payment method allows for variable rates depending on the populations served by the CCBHC, while also incorporating quality bonus payments.
- CCBHCs coordinate care across the spectrum of health services, including physical health, behavioral health, and social services. CCBHCs will be required to form partnerships with other organizations, including FQHCs, inpatient psychiatry, detoxification and post-detoxification step-down services, residential programs, and social services provider organizations.

D.4. Medicaid Program: CCBHC and Service Areas

CCBHC	County Served	Demonstration or Expansion Status
Acenda, Inc	Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, Monmouth, Ocean, Salem	Expansion
AtlantiCare Behavioral Health	Atlantic	Demonstration, Expansion
Bridgeway Rehabilitation Services, Inc	Union	Expansion
Bright Harbor Healthcare		Expansion
Care Plus New Jersey	Bergen	Demonstration & Expansion
Catholic Charities, Diocese of Trenton	Mercer	Demonstration & Expansion
County of Somerset	Somerset	Expansion
CPC Behavioral Healthcare	Monmouth	Demonstration & Expansion
Family Connections	Essex	Expansion
Family Guidance Center of Warren County	Warren	Expansion
Integrity House	Essex	Expansion

D.4. Medicaid Program: CCBHC and Service Areas (cont.)

CCBHC	County Served	Demonstration or Expansion Status
Lakewood Community Services Corp	Ocean	Expansion
Legacy Treatment Services, Inc		Expansion
Monmouth Medical Center	Monmouth	Expansion
Maryville Addiction Treatment Centers		Expansion
Northwest Essex Community Healthcare Network	Essex	Demonstration & Expansion
Oaks Integrated Care	Atlantic, Burlington, Camden, Cumberland, Bergen, Gloucester, Hudson, Hunterdon, Mercer, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex, Warren	Demonstration & Expansion
Ocean Mental Health Services, Inc	Ocean	Expansion
Preferred Behavioral Health of New Jersey, Inc	Ocean	Expansion
Richard Hall CMHC of Somerset County	Somerset	Expansion
Rutgers University Behavioral Health Care	Essex, Middlesex	Demonstration & Expansion
SERV Centers of New Jersey, Inc	Mercer	Expansion
Team Management 2000 Inc	Bergen	Expansion
Trinitas Regional Medical Center	Union	Expansion

D.4. Medicaid Program: MATrx Model

- New Jersey's MATrx Model is a new concept for delivering non-methadone medication assisted treatment (MAT).
 - The model builds on the Pennsylvania and Rhode Island Centers of Excellence models and the Vermont Hub and Spoke model.
- Under the model, there are three types of provider organizations that can induce and sustain MAT:
 - Centers of Excellence: Organizations who are able to provide integrated care (physical and mental health and addiction treatment) and treat complex consumers. They use best practices and serve as a resource for the community and other clinical professionals.
 - Premier Providers: FQHCs, CCBHCs, and opioid treatment programs that qualify through a certification process and provide integrated or connected care. They must coordinate care for physical and counseling services that cannot be provided on-site.
 - Office-based Addiction Treatment: Clinical professionals with waivers to provide buprenorphine who affiliate with Premier Providers or Centers of Excellence to provide integrated care.
- The three types of provider organizations are required to deliver integrated care, counseling services, and MAT induction, stabilization, and maintenance. However, some provider organizations deliver additional MATrx services (see next slide). The state's payment model for each provider organization type is dependent upon the services provided.
 - Intake and assessment services have a one-time fee of \$438.17 to be paid on the initial visit to the provider organization.
 - Stabilization services are billed \$76 per week with a six week limit, or \$76 per month with no monthly limit.
 - Maintenance services cost \$76 per month and continue based on an individual's need.
 - Navigator, or case management, services are provided by office-based addiction treatment and Center of Excellence provider organizations and have a one-time fee of \$152.

D.4. Medicaid Program New Initiatives: MATrx Model Services

Characteristics Of MATrx Organizations			
MATrx Services	Centers Of Excellence	Premier Providers	Office-Based Addiction Treatments
Integrated care for physical and behavioral health needs	Required	Required	Required
Capability for MAT induction, stabilization, and maintenance	Required	Required	Required
Ability to see MAT referrals within 24-48 hours	Required	N/A	N/A
Ability to utilize peer support services	Required	N/A	N/A
Ability to provide case management/navigation	Optional	N/A	Required
Ability to provide behavioral health counseling on-site, through affiliation, or through telemedicine	Required	Required	Required

D.5. Medicaid Program: Demonstration & Care Management Waivers

Waiver Title	Waiver Description	Waiver Type	Enrollment Cap	Effective Date	Expiration Date
New Jersey FamilyCare Comprehensive Demonstration (formerly New Jersey Comprehensive Waiver)	Authorizes the state’s managed care and MLTSS programs, as well as a number of other programs, including: <ul style="list-style-type: none">• The use of an ASO for addiction treatment services• Enhanced addiction treatment benefit and coverage of services in an institution for mental disease (IMD)• Delivery System Reform and Incentive Program for the state’s hospitals	1115	None	10/02/2012	06/30/2028

D.5. Medicaid Program: Section 1915 (c) HCBS Waivers

- The state has no current 1915 (c) HCBS waivers.

D.6. Medicaid Program: New Initiatives

- There are no new or pending initiatives currently.

E. Medicare Financing & Service Delivery System

E.1. Medicare Financing & Service Delivery System

Medicare System Characteristics		
Characteristics	Traditional Medicare (FFS)	Medicare Advantage
Enrollment (November 2024)	1,044,552	702,106
SMI Enrollment	<ul style="list-style-type: none">• <i>OPEN MINDS</i> estimates 60% of the population in Medicare Advantage, 40% in Traditional Medicare.	
Management	<ul style="list-style-type: none">• Part A: inpatient hospital, skilled nursing facility care, nursing home care, hospice and home health care• Part B: clinical research, ambulance services, durable medical equipment, mental health and limited outpatient prescription drugs	<ul style="list-style-type: none">• Medicare Advantage Plans provide all of your Part A and Part B benefits, plus additional benefits based on plan chosen
Payment Model	<ul style="list-style-type: none">• Part A & B cover up to 80%, remaining costs can be paid out of pocket	<ul style="list-style-type: none">• Fixed amounts paid based on health plan chosen
Geographic Service Area	Statewide	Statewide

Total Medicare: 1,746,658| Total Medicare With SMI: 396,491

E.2. Medicare System Overview

Medicare Financial Delivery System Enrollment	
Total Medicare population distribution	As of November 2024: 40% Medicare Advantage, 60% in traditional Medicare.
SMI population inclusion in managed care	<ul style="list-style-type: none">• Estimated 40% of population in Medicare Advantage, 60% in traditional Medicare.
Medicare population inclusion in Chronic special needs plan or (C-SNP).	<ul style="list-style-type: none">• Estimated that less than 1% of population in C-SNP plans
Medicare population inclusion in Institutional Special Needs Plan (I-SNP).	<ul style="list-style-type: none">• Estimated that less than 1% of population in I-SNP plans

E.2. Medicare System: Overview

- Medicare enrollment as of November 2024 was 1,746,658.
- OPEN MINDS estimates that about 14% of the state population is enrolled in a Medicare plan.
 - An estimated 36% of the SMI population is enrolled in Medicare in New Jersey.
- There were around 30 insurers that offer Medigap plans in 2024.
- New Jersey has higher than average enrollment in stand-alone Medicare Part D plans, with about 52% of the state's total Medicare population enrolled in stand-alone Part D plans, versus about 36% nationwide. That makes sense when we consider that Medicare Advantage enrollment is lower than average in New Jersey, and Original Medicare enrollment is higher than average.
- Around 90% of Medicare enrollees in New Jersey are eligible due to their age, and only about 10% are eligible for Medicare coverage due to a disability.
 - Nationwide around 88% of Medicare enrollees use Medicare benefits due to age, while 12% are eligible due to disability.
- Many Medicare beneficiaries receive financial assistance through Medicaid with the cost of Medicare premiums, prescription drug expenses, and services not covered by Medicare—such as long-term care.

E.3. Medicare ACOs

Medicare Shared Savings ACOs	
1. Accountable Care Coalition of Northeast Partners, LLC	19. NJPACO R, LLC
2. AllCare Health Alliance	20. Optimus Healthcare Partners, LLC
3. Atlantic ACO	21. Aledade Accountable Care 196, LLC
4. AtlatiCare Health Solutions, Inc	22. Penn Medicine Healthcare Partners, LLC
5. Capital Health Accountable Care Organization, LLC	23. Premier Health ACO
6. Caravan Collaborative Pathways	24. Responsive Care Solutions, LLC
7. Central Florida ACO	25. Richmond Quality, LLC
8. ColigoCare, LLC	26. RWJBH Accountable Care, LLC
9. Collaborative ACO 30, LLC	27. SOMOS ACO
10. Doylestown Value Partners, LLC	28. Space Coast ACO
11. eBrightHealth ACO	29. St. Luke’s Medicare ACO
12. Einstein Care Partners, LLC	30. Summit Health ACO
13. Healthier Communities ACO, LLC	31. Vytalize Health ACO
14. JFK Population Health Company, LLC dba JFK Health ACO, Hackensack Meridian ACO, HMH ACO	32. Vytalize Health Enhanced ACO LLC
15. Mission Health Coordinated Care	
16. NewYork Quality Care	

E.4. Medicare System: New Initiatives

- There are no new or pending initiatives currently.

F. Dual Eligible Financing & Service Delivery System

F.1. Dual Eligible Medicaid Financing & Service Delivery System

Dual Eligible* Medicaid System Characteristics		
Characteristics	Medicaid Managed Care	PACE
Enrollment (December 2024)	250,719	1,731
Estimated SMI Enrollment	452,650	363
Management	<ul style="list-style-type: none">Physical health: Five health plansBehavioral health: Department of Human Services and Regional Health Hubs	Six programs
Payment Model	<ul style="list-style-type: none">Physical health: Capitated rateBehavioral health: FFS and administrative rate	Blended capitated rate
Geographic Service Area	Statewide	There are six PACE agencies operating in select ZIP codes.

Total Dual Eligible Enrollment: 252,450 | Total Dual Eligible Enrollment With SMI: 53,014

*Unless otherwise noted, the term *dual eligibles* in this section refers to Medicare enrollees with full Medicaid benefits.

F.2. Largest Dual Eligible Health Plans By Estimated SMI

Health Plans	Parent Company	Plan Type	December 2024 Enrollment	Estimated SMI Enrollment
UnitedHealthcare Dual Complete ONE	UnitedHealthcare	Medicare Advantage D-SNP	34,057	7,152
Horizon Medicare Blue Advantage	Horizon Healthcare of New Jersey, Inc	Medicare Advantage D-SNP	20,573	4,320
Amerivantage Dual Coordination	Amerigroup New Jersey, Inc	Medicare Advantage D-SNP	15,347	3,223
WellCare Liberty	WellCare Health Plans, Inc	Medicare Advantage D-SNP	7,880	1,655
Aetna Assure Premier Plus	Aetna	Medicare Advantage D-SNP	2,343	492
Amerivantage Dual Secure	Amerigroup New Jersey, Inc	Medicare Advantage D-SNP	890	187
LIFE Saint Francis		PACE	413	87
Beacon of LIFE	N/A	PACE	313	66
LIFE at Lourdes	Virtua Health	PACE	213	45
AtlantiCare LIFE Connection	N/A	PACE	167	35

F.3. Dual Eligible Medicaid Financing & Delivery System: Overview

- Dual eligible enrollment as of December 2024 was 252,450.
- Medicare covers most acute services (which may include psychiatric care), while Medicaid, the payer of last resort, covers LTSS and non-physician behavioral health services.
- Full benefit dual eligibles must enroll in one of the five health plans to receive physical and behavioral health services. Partial benefit dual eligibles must enroll in FFS.
- D-SNP enrollment as of March 2023 was 81,090, SMI enrollment for D-SNP was 17,029.

F.4. Dual Eligible Medicaid Financing & Delivery System: New Initiatives

- As a part of New Jersey's health integration, most behavioral health benefits are now included in the health plan's capitation rate for dual eligibles enrolled in an aligned D-SNP.
- There are no other dual eligible initiatives pending.

G. Long-Term Services & Supports Financing & Service Delivery System

G.1. LTSS Financing & Service Delivery System

LTSS Medicaid System Characteristics	
Characteristics	Medicaid Managed Care
Enrollment (October 2024)	70,794
Estimated SMI Enrollment	14,866
Management	<ul style="list-style-type: none">• Physical health: Five health plans• Behavioral health: Department of Human Services and Regional Health Hubs• Pharmacy:
Payment Model	<ul style="list-style-type: none">• Physical health: Capitated rate• Behavioral health: Capitated rate
Geographic Service Area	Statewide

Total LTSS Enrollment: 70,794 | Total LTSS Enrollment With SMI: 14,866

G.1. Medicaid LTSS Service Delivery System Enrollment By Eligibility Group

Population	Mandatory FFS Enrollment	Option To Enroll In FFS Or Managed Care	Mandatory Managed Care Enrollment
Disabled adults			✓
Disabled children			✓
Blind individuals			✓
Aged individuals			✓
Dual eligibles	✓ (partial benefit)		✓ (full benefit)
Individuals with I/DD			✓
Individuals residing in nursing homes	✓		
Individuals residing in ICF/IDD	✓		
Other HCBS Recipients			✓
Other populations	<ul style="list-style-type: none"> Individuals institutionalized in an inpatient psychiatric institution Individuals who are considered medically needy 		

G.2. LTSS Medicaid Financing & Delivery System: Overview

- LTSS beneficiary enrollment as of October 2024 is 70,794
- In New Jersey, LTSS beneficiaries receive long-term services and supports through the Medicaid managed care health plans.
- NJ Family Care provides comprehensive physical health and long-term services and supports to a majority of beneficiaries (with the exception of partial dual eligible, and individuals residing in nursing homes).
 - The MLTSS services are rendered through the five managed care health plans offered statewide, except for one plan that is not available in one county.
- The health plans are eligible for performance incentive payments based on five physical health quality measures.
- To receive incentive payments, MCOs must earn “commendable” National Committee for Quality Assurance (NCQA) accreditation status; this is based on their performance on Healthcare Effectiveness Data and Information Set (HEDIS) and Consumer Assessment of Healthcare Providers and Systems (CAHPS) 2020 measures.
- Behavioral health services are provided fee-for-service by the state and through the department’s administrative services organization (ASO).

G.3. Medicaid LTSS Program: Health Plan Characteristics

Aetna Better Health
1. Profit status: For-profit
2. Parent company: Aetna
3. Behavioral health subcontractor: None
4. Pharmacy benefits manager: CVS/Caremark
5. Geographic area: Statewide
6. Enrollment share: 6%

Wellpoint
1. Profit status: For-profit
2. Parent company: Elevance Health
3. Behavioral health subcontractor: Carelon Behavioral Health
4. Pharmacy benefits manager: CarelonRx
5. Geographic area: Statewide
6. Enrollment share: 11%

Horizon NJ Health
1. Profit status: Non-profit
2. Parent company: Horizon Blue Cross Blue Shield of New Jersey
3. Behavioral health subcontractor: None
4. Pharmacy benefits manager: None
5. Geographic area: Statewide
6. Enrollment share: 58%

UnitedHealthcare Community Plan
1. Profit status: For-profit
2. Parent company: UnitedHealth
3. Behavioral health subcontractor: Optum
4. Pharmacy benefits manager: OptumRx
5. Geographic area: Statewide
6. Enrollment share: 19%

Fidelis Care
1. Profit status: For-profit
2. Parent company: Centene
3. Behavioral health subcontractor: None
4. Pharmacy benefits manager: CVS/Caremark
5. Geographic area: All counties except Hunterdon
6. Enrollment share: 5%

*All MLTSS is Covered by Medicaid Health Plans

G.4. Medicaid LTSS Program: Health Benefits

- Physical health services for the LTSS population are integrated through the managed care health plans.
- Behavioral health and addiction treatment services are reimbursed fee-for-service.

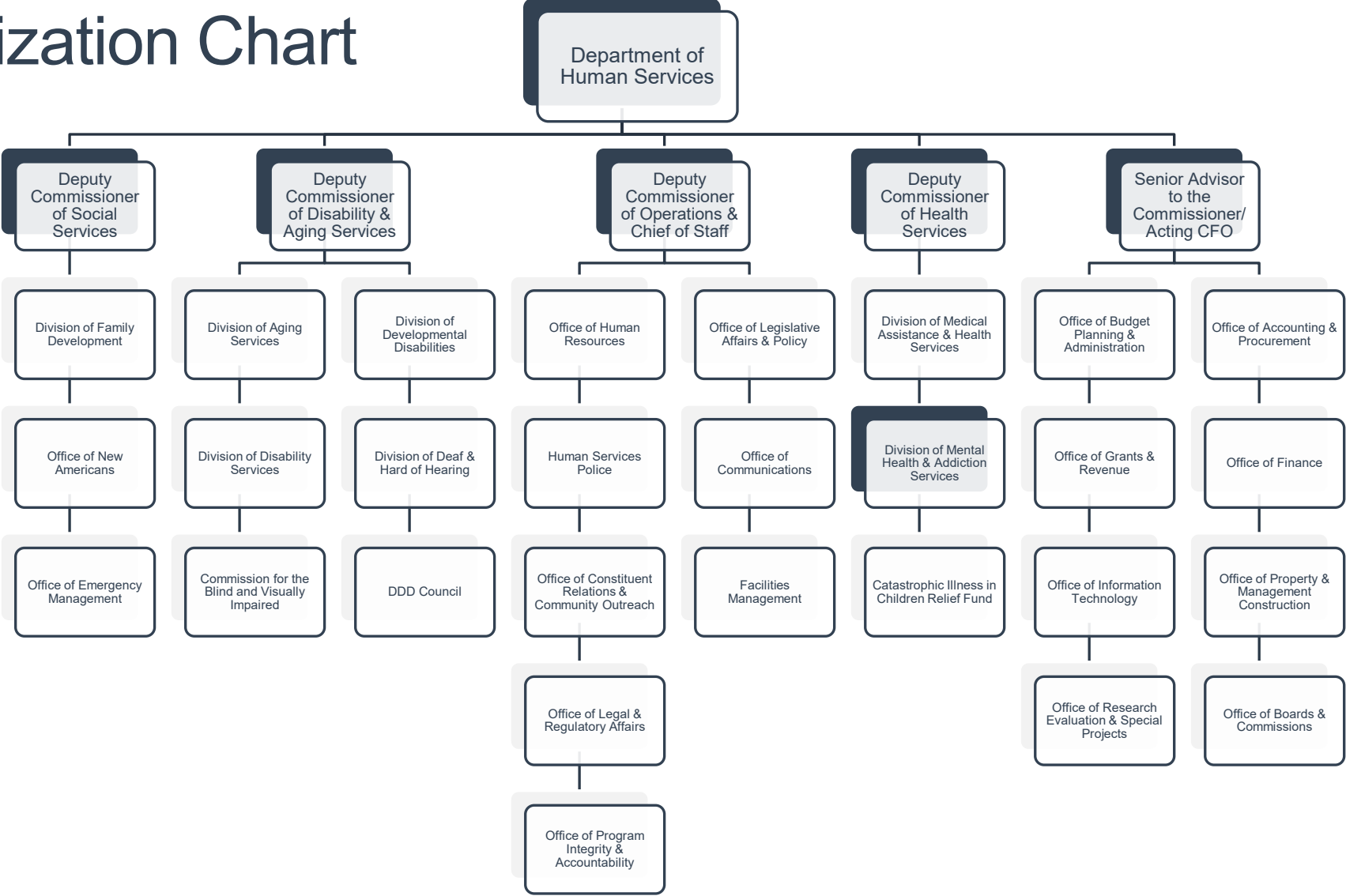
LTSS Mental Health Benefits	LTSS Addiction Treatment Benefits	LTSS Physical Care Benefits
<div><div>1.</div><div>Inpatient services</div></div> <div><div>2.</div><div>Partial Care</div></div> <div><div>3.</div><div>Medication management</div></div> <div><div>4.</div><div>Testing and assessment</div></div> <div><div>5.</div><div>Crisis assessment</div></div> <div><div>6.</div><div>Programs of assertive community treatment</div></div> <div><div>7.</div><div>Individual, group, and family counseling</div></div> <div><div>8.</div><div>Rehabilitative services</div></div> <div><div>9.</div><div>Service plan</div></div> <div><div>10.</div><div>Psychiatric emergency rehabilitation services</div></div> <div><div>11.</div><div>Community support services</div></div> <div><div>12.</div><div>Integrated/targeted case management</div></div> <div><div>13.</div><div>Peer Support Services</div></div> <div><div>14.</div><div>Applied Behavioral Analysis</div></div>	<div><div>1.</div><div>Inpatient services</div></div> <div><div>2.</div><div>Partial Care</div></div> <div><div>3.</div><div>Medication management</div></div> <div><div>4.</div><div>Outpatient services</div></div> <div><div>5.</div><div>Intensive outpatient services</div></div> <div><div>6.</div><div>Partial care</div></div> <div><div>7.</div><div>Residential detoxification</div></div> <div><div>8.</div><div>Short-term residential treatment (including services in an IMD)</div></div> <div><div>9.</div><div>Ambulatory withdrawal management</div></div> <div><div>10.</div><div>Medication assisted treatment (MAT)</div></div> <div><div>11.</div><div>Peer Support Services</div></div> <div><div>12.</div><div>Office-based addiction treatment services</div></div>	<div><div>1.</div><div>Personal Care</div></div> <div><div>2.</div><div>Respite</div></div> <div><div>3.</div><div>Care Management</div></div> <div><div>4.</div><div>Home and Vehicle Modifications</div></div> <div><div>5.</div><div>Home Delivered Meals</div></div> <div><div>6.</div><div>Personal Emergency Response Systems</div></div> <div><div>7.</div><div>Assisted Living</div></div> <div><div>8.</div><div>Nursing Home Care</div></div> <div><div>9.</div><div>Physical or Occupational Therapy</div></div>

G.5. LTSS Medicaid Financing & Delivery System: New Initiatives

- New Jersey has no pending initiatives that will influence the finance or delivery systems of the LTSS population.

H. State Behavioral Health Administration & Finance System

H.1. Division Of Mental Health & Addiction Services: Organization Chart



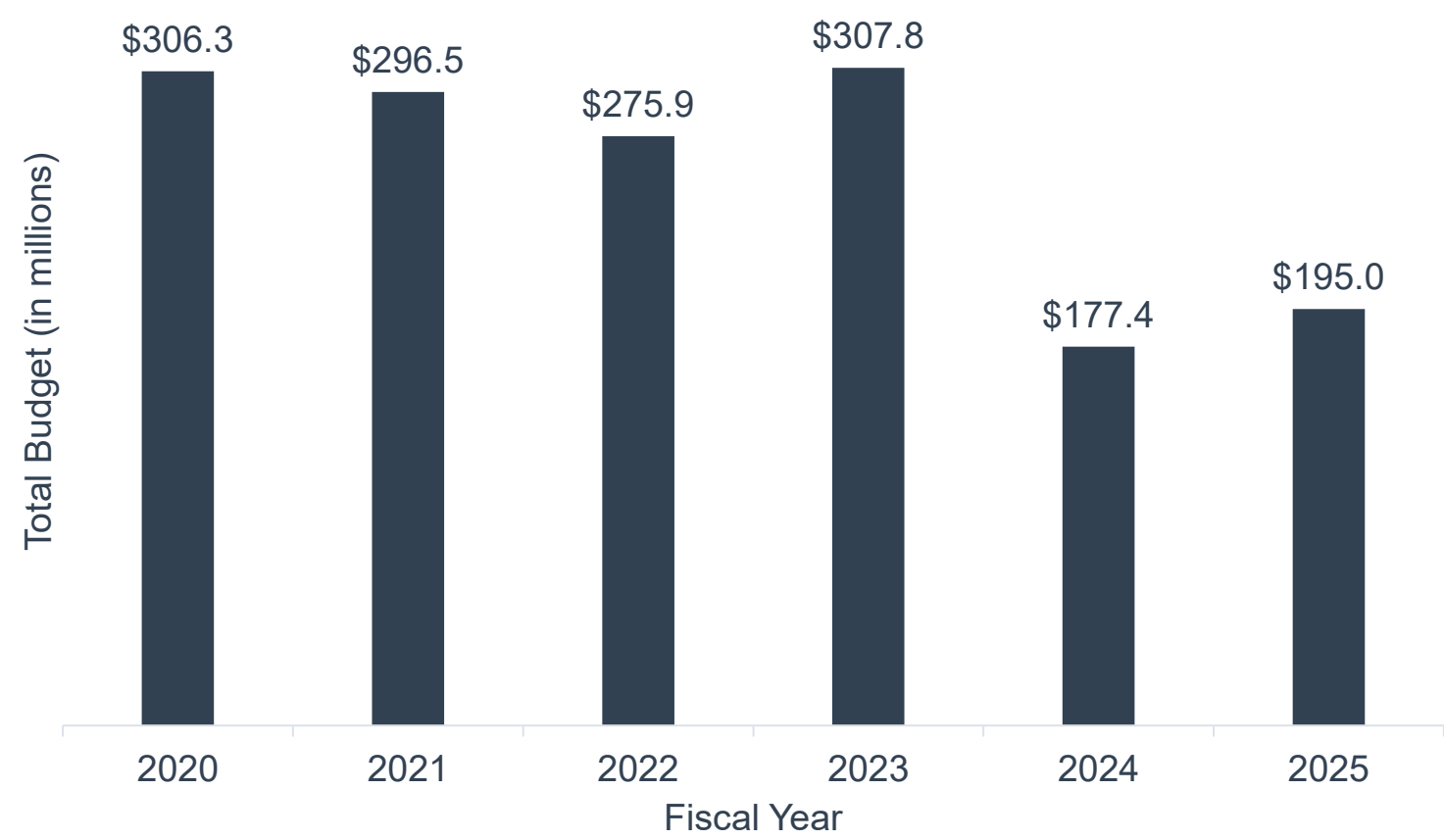
H.1. Division Of Mental Health & Addiction Services: Key Leadership

Name	Position	Department	Email
Sarah Adelman	Commissioner	Department of Human Services (DHS)	sarah.adelman@dhs.state.nj.us
Valerie Mielke, MSA	Deputy Commissioner for Health Services	DHS	valerie.mielke@dhs.nj.gov
Renee Burawski	Assistant Commissioner	DHS, Division of Mental Health and Addiction Services	renee.burawski@dhs.nj.gov
Jon Chebra	Chief of Staff	DHS	jonathan.chebra@dhs.nj.gov
Robert Eilers, M.D.	Medical Director	DHS, Division of Mental Health and Addiction Services	robert.eilers@dhs.state.nj.us
David Helfand	Community Services Administrator	DHS, Division of Mental Health and Addiction Services	david.helfand@dhs.state.nj.us

H.2. Division Of Mental Health & Addiction Services: Budget

Budget Item	SFY 2025 Revised Budget	Percent Of Budget
Residential care	\$69,482,926	36%
Screening services	\$44,382,586	23%
Early intervention and support services	\$24,682,062	13%
Outpatient services	\$20,549,658	11%
Assertive community treatment (ACT)	\$17,138,535	9%
Partial care	\$10,946,000	6%
Integrated case management	\$4,375,659	2%
Short-term care facilities	\$2,034,689	1%
State psychiatric hospitals	\$1,416,138	1%
Total: \$195,008,253		

H.2. Department Of Mental Health & Addiction: Budget Over Time



H.3. State Psychiatric Institutions

State Psychiatric Institutions					
Institution	Location	Beds	FY 2024 Admissions	FY 2024 Discharges	FY 2024 Average Monthly Census
Ancora Psychiatric Hospital	Ancora	600	248	226	297
Trenton Psychiatric Hospital	West Trenton	400	181	133	313
Ann Klein Forensic Center	West Trenton	200	117	135	193
Greystone Park Psychiatric Hospital	Morris Plains	552	181	176	361
Total		1,752	727	670	1,164

H.4. Behavioral Health Safety-Net Delivery System

- The Division of Mental Health and Addiction Services (DMHAS) contracts with 120 non-profit community mental health service provider organizations to provide mental health treatment services to the uninsured population. Available services include:
 - Outpatient care
 - Partial care
 - Integrated case management
 - Assertive community treatment programs
 - Supported employment services
 - System advocates
- DMHAS contracts with Rutgers University Behavioral Health Care (UBHC) to administer state and federal grant funded addiction services.
 - Treatment is provided by a network of provider organizations.
 - Individuals access treatment through a UBHC telephone screening, or by a provider organization associated with UBHC.

H.5. Behavioral Health: New Initiatives

- There are no new or pending initiatives currently.

I. Appendices

I.1. OPEN MINDS Estimates For Share Of SMI Consumers Per Payer/Plan

Enrollment Category	Serious Mental Illness (SMI) Prevalence Estimate	Source
Commercial	4.9% of the commercially insured population over age 18	Substance Abuse and Mental Health Services Administration. (2022). Results from the 2023 National Survey on Drug Use and Health: Mental Health detailed Tables. Retrieved December 2024 from https://www.samhsa.gov/data/sites/default/files/reports/rpt39441/NSDUHDetailedTabs2021/NSDUHDetailedTabs2021/NSDUHDetTabsSect6pe2021.htm#tab6.8a
Medicaid	8.8% of persons enrolled in traditional Medicaid	Substance Abuse and Mental Health Services Administration. (2022). Results from the 2023 National Survey on Drug Use and Health: Mental Health detailed Tables. Retrieved December 2024 from https://www.samhsa.gov/data/sites/default/files/reports/rpt39441/NSDUHDetailedTabs2021/NSDUHDetailedTabs2021/NSDUHDetTabsSect6pe2021.htm#tab6.8a
Medicare	22.7% of persons in the Medicare population, not dually eligible for Medicaid	Figuroa, J. F., Phelan, J., Orav, E. J., Patel, V., & Jha, A. K. (2020). Association of mental health disorders with health care spending in the Medicare population. Retrieved July 2023 from https://jamanetwork.com/journals/jamanetworkopen/fullarticle/2762948#:~:text=Results%20Of%204%20358%20975,had%20no%20known%20mental%20illness

I.1. OPEN MINDS Estimates For Share Of SMI Consumers Per Payer/Plan

Enrollment Category	Serious Mental Illness (SMI) Prevalence Estimate	Source
Medicare-Medicaid Dual Eligibility	21% of persons in the Medicare population dually eligible for partial Medicaid benefits	ATI Advisory. (2022). A Profile of Medicare-Medicaid Dual Beneficiaries. Retrieved March 2023 from https://atiadvisory.com/wp-content/uploads/2022/06/A-Profile-of-Medicare-Medicaid-Dual-Beneficiaries.pdf
	16% of persons in the Medicare population dually eligible for full Medicaid benefits	
Other Public	4.5% of persons served by the Veterans Administration health care system or the TRICARE military health system	U.S. Census Bureau (2023). Table HHI-01. Health Insurance Coverage Status and Type of Coverage--All Persons by Sex, Race and Hispanic Origin: 2017 to 2023. Retrieved March 2023 from https://www.census.gov/data/tables/time-series/demo/health-insurance/historical-series/hic.html
No Health Care Insurance	6.7% of uninsured persons over age 18	Substance Abuse and Mental Health Services Administration. (2022). Results from the 2023 National Survey on Drug Use and Health: Mental Health detailed Tables. Retrieved December 2024 from https://www.samhsa.gov/data/sites/default/files/reports/rpt39441/NSDUHDetailedTabs2021/NSDUHDetailedTabs2021/NSDUHDetailedTabsSect6pe2021.htm#tab6.8a

I.2. Glossary Of Terms

Word	Abbreviation	Definition
Alternative Benefit Plan	ABP	State designed benefit package for the Medicaid expansion population (childless adults with income below 138% of the FPL). The benefit package must include the ten essential benefits as laid out in the PPACA. The Medicaid expansion population deemed medically frail (including those with SMI) are exempt from receiving benefits through the ABP.
Accountable Care Organizations	ACO	ACOs are groups of provider organizations—such as physicians and hospital systems—that form an agreement to coordinate care for a set group of individuals. If the ACO delivers high quality care—measured through performance metrics—and lowers the cost of providing care against a baseline, then the organization receives a portion of the savings generated. ACOs can exist alongside all payment structures (fee-for-service and managed care delivery systems) and payers (Medicare, Medicaid, commercial).
Administrative Services Organization	ASO	An arrangement in which an organization hires a third party to deliver administrative services to the organization, such as claims processing and billing. The ASO is not at-risk.
Capitation		A set amount of money paid per enrollee per month to a health care entity to cover the cost of health care services. Capitation can cover the cost of all health care services or subset of services, such as care coordination or home- and community-based services.
Carve-out		A carve-out is a Medicaid managed care financing model where some portion of Medicaid benefits—dental services, pharmacy services, behavioral health services, etc.—are separately managed and/or financed. Carve-out services can be financed on an at-risk basis by another organization or retained by the state Medicaid agency on a fee-for-service basis.
Certified Community Behavioral Health Clinic	CCBHC	Behavioral health clinics specially certified in a demonstration established by section 223 of the Protecting Access to Medicare Act of 2014. The clinics are designed to provide community-based mental health and addiction treatment services, to advance the integration of behavioral health with physical health care, and to provide care coordination across the full spectrum of health services.

I.2. Glossary Of Terms

Word	Abbreviation	Definition
Community Mental Health Center	CMHC	An organization that can demonstrate that it is actively providing all services in section 1913(c)(l) of the Public Health Services Act, including a.) Outpatient services, including specialized outpatient services for children, the elderly, individuals who are chronically mentally ill, and residents of the CMHC's mental health service area who have been discharged from inpatient treatment at a mental health facility; b.) 24 hour-a-day emergency care services; c.) Day treatment, or other partial hospitalization services, or psychosocial rehabilitation services; and d.) Screening for patients being considered for admission to state mental health facilities to determine the appropriateness of such admission. Additionally, the organization must meet the specifications for the state where it provides services.
Dual Eligible		An individual who is eligible for Medicare (Part A and B) and Medicaid. Medicare serves as the individual's primary insurance, and Medicaid acts as a supplement. Dual eligibles are sometimes referred to as Medicare-Medicaid enrollees (MMEs).
Federal Poverty Level	FPL	The U.S. Department of Health and Human Services sets a standard level of income that is used to determine eligibility for services and benefits, including Medicaid. In 2025, the FPL is \$15,060 for an individual and \$31,200 for a family of four.
Fee-For-Service	FFS	A system where the payer, in this case there does not have to be a contract in place for Medicaid, this can be contracted or not, on a unit-by-unit basis. Health plans may also reimburse provider organizations on a FFS basis meaning they pay for each unit of care or test.
Health Home		A “whole person” care coordination model that specifically targets populations with chronic conditions including those with SMI. Health homes provide six essential functions: 1.) Comprehensive care management; 2.) Care coordination and health promotion; 3.) Comprehensive transitional care from inpatient to other settings, including appropriate follow-up; 4.) Individual and family support; 5.) Referral to community and social support services; 6.) Use of health information technology to link services. Health homes were originally developed as a Medicaid program; but since have been adopted by other payers. For a state to have an official health home program they must have an approved state plan amendment.

I.2. Glossary Of Terms

Word	Abbreviation	Definition
Health Insurance Marketplace	HIM	Created by the PPACA, the health insurance marketplace is an online platform where individuals and small businesses can purchase health insurance. The federal government subsidizes coverage purchased on the marketplace through premium tax credits for individuals with income up to 400% of the FPL.
Home- & Community-Based Services	HCBS	Long-term services and supports provided in the home or community in order to avoid institutionalization. Traditionally provided through 1915(c) waivers, HCBS services are usually limited to specific populations and a specific number of people. HCBS services include skilled nursing care, personnel care services, assistance with activities of daily living, and custodial care.
Institutions For Mental Disease	IMD	A hospital, nursing facility, or other institution of more than 16 beds that is primarily engaged in providing diagnosis, treatment, or care of persons with mental diseases, including addiction. Federal financial participation is available for Medicaid IMD services for individuals under the age of 21 and age 65 and over. In recent years, CMS has relaxed the rules prohibiting payments in IMDs for individuals age 21-64. Medicaid health plans may provide up to 15 days of IMD services per month in lieu of state plan services if medically appropriate, cost effective, and consented to by the individual. Additionally, states may be granted a 1115 waiver authority to allow individuals to receive addiction and mental health treatment in IMDs.
Long-Term Services & Supports	LTSS	Services provided in the home, community, or institutional setting to those who experience difficulty living independently and completing activities of daily living as a result of cognitive disabilities, physical impairments, disabling chronic conditions, and/or age.
Managed Care		A health care delivery and financing system designed to manage cost, utilization, and quality. In Medicaid, states generally implement managed care through contracts with health plans, which provide a limited set of benefits to enrollees through a capitated or per person per month (PMPM) rate. The health plans generally assumes full-risk for the cost of treatment, and therefore contracts with a network of provider organizations to provide care at the most efficient rate possible while still maintaining member health.

I.2. Glossary Of Terms

Word	Abbreviation	Definition
Medicaid		Medicaid is a joint federal-state program that provides health coverage to economically disadvantaged populations, such as low-income adults, children, and aged, blind, and disabled (ABD) individuals. States establish their own eligibility standards, benefit packages, provider payment policies, and administrative structures under broad federal guidelines. Financing is a shared responsibility of the federal government and the states.
Medicaid Waiver		Granted by CMS, waivers allow states to make temporary changes to their Medicaid program in order to test out new ways to deliver health coverage.
Medicaid Waiver Section 1115	1115 waiver	Known as research and demonstration waivers, states can apply for program flexibility to test new or existing approaches to financing and delivering Medicaid and CHIP.
Medicaid Waiver Section 1915(b)	1915(b) waiver	States can apply for waivers to provide services through managed care delivery systems, or otherwise limit an individual's choice of health plan or provider organization.
Medicaid Waiver Section 1915(c)	1915(c) waiver	States can apply for waivers to provide long-term care services in home- and community-based settings, rather than institutional settings.
Medical Home		A medical home is not a physical place, but a model for care coordination. Medical homes provide primary care services, care coordination, enhanced access to care, and care that is culturally and linguistically appropriate. Medical homes exist across multiple payers.
Medicare		Federal health insurance for individuals over the age of 65, individuals with certain disabilities, and individuals with end stage renal disease. Medicare covers most acute care services (which may include psychiatric care), but does not cover LTSS or non-physician behavioral health services.
Medicare Advantage	MA	Medicare Part C - also known as Medicare Advantage - is a program which allows individuals who are eligible for Medicare Parts A and B to elect a private health plan to provide their Medicare coverage. The federal government pays the plan's premiums up to a set level, and individuals are responsible for the difference.

I.2. Glossary Of Terms

Word	Abbreviation	Definition
Medicare Advantage Special Needs Plan	SNP	A special type of Medicare Advantage plan that is designed to provide targeted coordinated care to individuals who are a) institutionalized; b) dual eligible; and/or c) meet the severe chronic disabled conditions set forth by CMS. Plans emphasize improved care primarily through continuity of care and care coordination.
Medicare Part A		Hospital Insurance: Covers hospital, skilled nursing care, hospice, and home health care for most eligible individuals at no cost. Financed through payroll tax and deductibles, copayments are only charged if a stay becomes long-term.
Medicare Part B		Supplementary Medical Insurance: Covers most outpatient services, and consumers pay a premium based on income level.
Medicare Part C		Medicare Part C - also known as Medicare Advantage - is a program which allows individuals who are eligible for Medicare Parts A and B to elect a private health plan to provide their Medicare coverage. The federal government pays the plan's premiums up to a set level, and individuals are responsible for the difference.
Medicare Part D		Outpatient Prescription Drug Benefit: Private plans contract with Medicare to provide coverage for prescription drugs. Most consumers pay premiums based on their income.
Metropolitan Statistical Area	MSA	An urbanized area with a population of at least 50,000 plus adjacent territory that has a high degree of social and economic integration as measured by commuting ties.
Patient-Centered Medical Home	PCMH	See Medical Home.
Patient Protection & Affordable Care Act	PPACA or ACA	U.S. health care reform signed into law in 2010. The legislation regulates certain aspects of private and public health insurance programs and authorizes an individual mandate to secure essential health coverage, premium tax credits for the purchase of private health insurance, and increased insurance coverage of preexisting conditions. In 2012 the Supreme Court ruled that state participation is optional for provisions of the law expanding Medicaid coverage to adults ages 18 to 64 with incomes under 138% of the FPL. In 2017, Congress repealed the tax penalties associated with the individual mandate essentially ending the mandate.

I.2. Glossary Of Terms

Word	Abbreviation	Definition
Primary Care Case Management	PCCM	A health care delivery system model with limited utilization and cost control. Under the PCCM model, Medicaid enrollees choose a primary care physician who acts as a gatekeeper for more intensive services. The primary care physician generally receives a per person per month (PMPM) fee for care coordination, and is reimbursed fee-for-service for all medical services provided.
Program Of All Inclusive Care For The Elderly	PACE	PACE serves populations over the age of 55 who are eligible for skilled nursing home care by utilizing a comprehensive delivery system of social, medical, and long-term care services to keep enrollees in the community for as long as possible. PACE is an optional state Medicaid program, and may only be available in certain states, or regions within states.
Serious Mental Illness	SMI	A mental, behavioral, or emotional disorder that lasts for a sufficient duration of time and causes impairment of major life activities. Serious mental illnesses include major depression, schizophrenia, bipolar disorder, obsessive compulsive disorder (OCD), panic disorder, post traumatic stress disorder (PTSD), and borderline personality disorder.
Supported Employment		Provides services and supports to help individuals with disabilities become employed in an integrated or competitive work environment, and retain that employment.
Supported Housing		Housing provided for as long as needed at little or no cost to individuals with mental illness, or other vulnerable populations who are homeless or at-risk for homelessness. Mental health and social services are offered to participants, but are not a condition for participation in the program. The goal is to allow individuals to live as self-sufficient, independent lives as possible.
Value-Based Reimbursement	VBR	Reimbursement model in which payers financially reward or penalize health care provider organizations for performance on quality and cost of care. VBR payment mechanisms include P4P; capitation; shared savings models; shared risk models; and payments based on clinically-defined episodes, called episodes of care or bundled payments.

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